

Kiss & Sell

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Robert Sawyer



Kiss And Sell

Ross Berg



Kiss And Sell:

Kiss and Sell C. K. Lendt, 1997 A behind the scenes look at the mix of hard rock and business this insider s tell all shows how images are built money is made and profits are spent Kiss & Sell: Writing for Advertising Robert Sawyer, 2019-01-10 *Kiss Sell Writing for Advertising* discusses different subjects and media from print and broadcast to interactive media as well as tactics and strategies employed by copywriters Commentary example and advice from leading players in the advertising world offer the aspiring professional important insight and meaningful guidance Detailed explanations outline the aims of various work and how it was achieved As a copywriter your job is not to amuse or entertain but rather to sell products By examining the campaigns here youll see why writing copy is as much a craft as it is an art and along the way you ll learn how to succeed in this glamorous but cutthroat industry **Gene Simmons** Ross Berg, 2012 An unauthorized work of narrative nonfiction Billboard , 1997-05-10 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends

Stories Sell Matthew Dicks, 2024-06-11 WIN CUSTOMERS AND BUILD BRANDS THROUGH THE POWER OF STORYTELLING Moth GrandSLAM all time champion storyteller writer and business coach Matthew Dicks presents a guide to using the power of storytelling for success in business of any type or size Matt has found that the basic principles of effective storytelling are universal teachable and more crucial than ever for business communication Jam packed with examples *Stories Sell* reveals the ingredients of a compelling story and then demonstrates how they can be incorporated into persuasive marketing copy productive face to face conversations effective sales pitches and presentations that people actually want to hear Topics include The three elements of a winning story stakes suspense and surprise Finding the right narrative structure and why beginning at the beginning isn t always the best method The power of being vulnerable how admitting your mistakes can build rapport with audiences When and how to use humor Zigging while others zag making yourself stand out from competitors Whether you re an online marketer advertising professional salesperson small business owner independent contractor or Fortune 500 executive *Stories Sell* will teach you to find your voice and get your message across for maximum impact and profit **Bang Your Head** David Konow, 2009-02-25 *Bang your head* Metal Health ll drive you mad Quiet Riot Like an episode of VH1 s Behind the Music on steroids *Bang Your Head* is an epic history of every band and every performer that has proudly worn the Heavy Metal badge Whether headbanging is your guilty pleasure or you firmly believe that this much maligned genre has never received the respect it deserves *Bang Your Head* is a must read that pays homage to a music that s impossible to ignore especially when being blasted through a sixteen inch woofer Charting the genesis of early metal with bands like Black Sabbath and Iron Maiden the rise of metal to the top of the Billboard charts and heavy MTV rotation featuring the likes of Def Leppard and Metallica hitting its critical peak with bands like Guns N Roses

disgrace during the hair metal 80s and a demise fueled by the explosion of the Seattle grunge scene and the alternative revolution *Bang Your Head* is as funny as it is informative and proves once and for all that there is more to metal than sin sex and spandex To write this exhaustive history David Konow spent three years interviewing the bands wives girlfriends ex wives groupies managers record company execs and anyone who was or is a part of the metal scene including many of the band guys often better known for their escapades and bad behavior than for their musicianship Nothing is left unsaid in this jaw dropping funny and entertaining chronicle of power ballads outrageous outfits big hair bigger egos and testosterone drenched debauchery

Shout It Out Loud James Campion, 2015-10-01 Book How does an underground oddity become a cultural phenomenon For over 40 years the rock band Kiss has galvanized the entertainment world with an unparalleled blitz of bravado theatricality and shameless merchandizing garnering generations of loyally rabid fans But if not for a few crucial months in late 1975 and early 1976 Kiss may have ended up nothing more than a footnote *Shout It Out Loud* is a serious examination of the circumstance and serendipity that fused the creation of the band s seminal work *Destroyer* including the band s arduous ascent to the unexpected smash hit *Alive* the ensuing lawsuits between its management and its label the pursuit of the hot young producer a grueling musical boot camp the wildly creative studio abandon the origins behind an iconic cover the era s most outlandish tour and the unlikely string of hit singles Extensive research from the period and insights into each song are enhanced by hundreds of archived materials and dozens of interviews surrounding the mid 70s era Kiss and its zeitgeist New interviews with major principals in the making of an outrageously imaginative rock classic animate this engaging tale

[How to Communicate and Sell With Military Precision](#) Bob Oros, 2019-11-12 Written by a US Navy Veteran Communication Specialist This book will show you how to use a precise system for improving the six attitudes and seven activities that will turn you into an expert communicator Once you read the book you will be able to get your message across with military precision If you are a CEO manager military recruiter professional service provider salesperson or entrepreneur this book will introduce you to a system for learning created over 200 years ago by Ben Franklin one of the Founding Fathers of the United States You will be implementing a system designed by Ben Franklin who is considered to be one of the most persuasive people in the history of the US

Hard Sell Hudson Lin, 2021-05-25 One of the brightest new voices in the genre Annabeth Albert author of *Conventionally Yours* One night wasn t enough Danny Ip walks into every boardroom with a plan His plan for struggling tech company WesTec is to acquire it shut it down and squeeze the last remaining revenue out of it for his Jade Harbour Capital portfolio But he didn t expect his best friend s younger brother the hottest one night stand he ever had to be there Tobin Lok has always thought the world of Danny He s funny warm attractive and totally out of Tobin s league Now pitted against Danny at work Tobin might finally get a chance to prove he s more than just Wei s little brother It takes a lot to get under Danny s skin but Tobin is all grown up in a way Danny can t ignore Now with a promising patent on the line and the stakes higher than ever all he can think about is getting Tobin back into his bed

and into his life for good If only explaining their relationship to Wei could be so easy Carina Adores is home to romantic love stories where LGBTQ characters find their happily ever afters Jade Harbour Capital Book 1 Hard Sell Book 2 Going Public

Naked Forex Alex Nekritin,Walter Peters,2012-01-25 A streamlined and highly effective approach to trading without indicators Most forex traders rely on technical analysis books written for stock futures and option traders However long before computers and calculators traders were trading naked Naked trading is the simplest and oldest trading method It is simply trading without technical indicators and that is exactly what this book is about Traders who use standard technical indicators focus on the indicators Traders using naked trading techniques focus on the price chart Naked trading is a simple and superior way to trade and is suited to those traders looking to quickly achieve expertise with a trading method Offers a simpler way for traders to make effective decisions using the price chart Based on coauthor Walter Peters method of trading and managing money almost exclusively without indicators Coauthor Alexander Nekritin is the CEO and President of TradersChoiceFX one of the largest Forex introducing brokers in the world Naked Forex teaches traders how to profit the simple naked way

The Entertainment Marketing Revolution Al Lieberman,Patricia Esgate,2002 Entertainment is now a 500 billion industry that reaches into every corner of human life The Entertainment Marketing Revolution Bringing the Moguls the Media and the Magic to the World profiles that industry from film to print music to theme parks and shows exactly how to find and reach your market in today's insanely competitive marketplace Discover the driving forces key synergies new opportunities and advanced marketing techniques today's top companies are riding to success and learn how to create tomorrow's blockbuster properties starting today

How to Sell Your Screenplay Lydia Wilen,Joan Wilen,2012-07-18 In today's topsy turvy world of film production getting a screenplay sold and produced is no easy task How to Sell Your Screenplay not only lets you in on the rules but also lets you in on the secrets of winning the game Written by two veteran screenwriters this book is a complete guide to getting your screenplay seen read and sold It begins with an insider's look at how the business works Later chapters guide you in putting your script into the proper format to make a professional first impression introduce you to the roles of the industry players help you prepare a perfect pitch and provide you with a proven system for query submission Throughout tips from experts will show you how to swim with the sharks without getting eaten by them

And Party Every Day Larry Alan Harris,2009 Now it can be told The true behind the scenes story of Casablanca Records from an eyewitness to the excess and insanity Casablanca was not a product of the 1970s it was the 1970s From 1974 to 1980 the landscape of American culture was a banquet of hedonism and self indulgence and no person or company in that era of narcissism and druggy gluttony was more emblematic of the times than Casablanca Records and its magnetic founder Neil Bogart And Party Every Day is a frontline look at the record label that exploded onto the 1970s music scene rising faster burning brighter and crashing in a more spectacular fashion than any other label in history From Bogart's daring first signing the positively pyrotechnic Kiss through the discovery and superstardom of Donna

Summer and the Village People not to mention extraterrestrial funk master George Clinton and his circus of freaks Parliament Funkadelic to the descent into the manic world of disco and its attendant vices this book charts Bogart's meteoric success and eventual collapse under the weight of uncontrolled ego and hype A compelling tale of ambition greed excess and some of the era's most biggest music acts Written with great candour and humour by Larry Harris Casablanca's co-founder and former senior vice president and managing director And Party Every Day is the only definitive and firsthand look at Casablanca's remarkable story and a breathtaking view of that great American era of extravagance It includes dozens of never before seen photos and a complete discography

Rock Brands Elizabeth Barfoot Christian, 2010-12-22 *Rock Brands Selling Sound in a Media Saturated Culture* edited by Elizabeth Barfoot Christian is an edited collection that explores how different genres of popular music are branded and marketed today The book's core objectives are addressed over three sections In the first part of *Rock Brands* the authors examine how established mainstream artists bands are continuing to market themselves in an ever changing technological world and how bands can use integrated marketing communication to effectively brand themselves This branding is intended as a protection so that technology and delivery changes don't stifle the bands success KISS AC DC Ozzy Osbourne Phish and Miley Cyrus are all popular musical influences considered in this part of the analysis In the second section the authors explore how some musicians effectively use attention grabbing issues such as politics for example Kanye West and countless country musicians and religion such as with Christian heavy metal bands and Bon Jovi in their lyrics and also how imagery is utilized by artists such as Marilyn Manson to gain a fan base Finally the book will explore specific changes in the media available to market music today see M I A and her use of new media and similarly how these resources can benefit music icons even after they are long gone as with Elvis and Michael Jackson *Rock Brands* further examines gaming reality television and social networking sites as new outlets for marketing and otherwise experiencing popular music What makes some bands stand out and succeed when so many fail How does one find a niche that isn't just kitsch and can stand the test of time allowing the musician to grow as an artist as well as grow a substantial fan base Elizabeth Barfoot Christian and the book's contributors expertly navigate these questions and more in *Rock Brands Selling Sound in a Media Saturated Culture*

I Can Sell You a Body #3 Ryan Ferrier, 2020-03-25 Dearly beloved We are gathered here today to get through this thing called life For Denny and his new lover turned bank robber getting through means not getting caught by a Vatican priest with a biblical axe to grind or the blood thirsty house hunting demon

Fundraiser Rescue Richard Black, 2018 Over 120 new original and unique fundraising ideas for nonprofits across the globe All new Fundraisers that have never been seen before and come complete with sample logos and instructions on how to implement the idea and hold the charity event When your nonprofit organization is in need of a fresh new fundraiser *Fundraiser Rescue* is the guide for you

Sonja Anticevic et al.: Securities and Exchange Commission Litigation Complaint, *Punch*, 1989

When All Else Fails, Sell! David Oliphant, Michael Levin, 2012-04-12 U S Marine

Lieutenant Mark Whitby was escorting a top secret caravan through a dangerous area of Afghanistan when his convoy was attacked by insurgents. By springing into action, Whitby manages to save his men and more importantly the top secret passenger but not without getting severely wounded himself. Regaining consciousness in a hospital, Whitby learns that his fighting days are over. Reluctantly, he tries to chart a new future for himself but keeps coming up empty-handed. Then a strange package arrives. He opens it to find an old dog-eared Gideon's Bible with hundreds of passages underlined and highlighted. Inside is an envelope with a cryptic handwritten note. When all else fails, it reads: Mark and his new young bride are then led on a treasure hunt of sorts by Mark's estranged grandfather, an ex-Marine war hero himself who is also one of the greatest salesmen who has ever lived. Rather than give his grandson a large inheritance, he will teach him the 12 secrets to salesmanship and open his eyes to the joy of practicing the art of selling in order to equip him for a fulfilling and prosperous life.

The Hard Sell of Paradise Jason Sperb, 2022-03-01

The Hard Sell of Paradise examines how mid-twentieth-century Hollywood negotiating the rhetoric of the tourism industry offered a complex and contradictory vision of Hawaii for its audiences. From the classic studio system and elite tourism of the 1930s to a postwar era of mass travel, TV, and new leisure markets, the book explores how an eclectic group of populist media reflected the language of tourism not only through its narratives of leisure but also through its complex engagement with larger cultural and historical questions such as colonialism, world war, and statehood. Drawing on rare archival research, The Hard Sell of Paradise also explores the valuable role that tourism partners such as United Airlines, Matson Cruise Lines, and the Hawaii Tourist Bureau played in directly and indirectly influencing such films and television shows as *Waikiki Wedding*, *Diamond Head*, *Blue Hawaii*, *The Endless Summer*, and *Hawaii Five O*.

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Kiss And Sell Introduction

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