

HYPERGROWTH

— APPLYING —
THE SUCCESS
FORMULA OF TODAY'S
FASTEST GROWING
— COMPANIES —

H. SKIP WEITZEN

Author of INFOPRENEURS

Foreword by Gary DiCamillo, President,
U.S. Power Tools, Black & Decker Corporation

Hypergrowth Applying The Success Formula Of Todays Fastest Growing Companies

Aaron Ross, Jason Lemkin



Hypergrowth Applying The Success Formula Of Todays Fastest Growing Companies:

Hypergrowth H. Skip Weitzen, 1991-08-19 Examines the 15 most dynamic companies in America that have achieved in a decade spectacular growth surpassing one billion dollars in annual revenues Extracts a pattern from such companies as Federal Express Compaq Wal Mart and Liz Claiborne to derive a hypergrowth formula for the 90 s Topics include product selection based on market trends funding customer service distribution pitfalls company vision and more Everything the reader needs to know about starting and growing a business venture with incredible speed can be found Getting Started in Real Estate Day Trading Larry Goins, 2009-03-23 Real estate day trading is using the Internet to buy and sell houses without leaving home In many cases the investor closes on a house and resells it the same day Readers will learn the author s system for how to buy and sell 5 10 houses a month in today s market using the Internet phone fax and email to analyze research and find the properties buyers and others needed for the transaction Author Larry Goins has personally done deals in nine different states and has students in the US Canada Australia New Zealand Japan China Israel the Philippines and Denmark Day trading can be used for wholesaling properties to other investors retailing lease options short sales foreclosure investing etc The basic steps are Search online for potential properties to make offers on using specific techniques for finding the right ones Once an offer is accepted usually within 1 2 weeks put it on paper using clauses included in the book and get the property inspected by a rehab contractor to get a free estimate of how much the repairs will cost This is done by finding reputable contractors online and through referrals from realtors and through autoresponders Order an appraisal Sell it fast Using the buyers list you have built on the internet through email marketing groups social networking sites blogs free classified sites bank owned property sites and more send an email with the details of the property and instructions on how they can get the property under contract Usually within two hours several potential buyers will reply Set up a closing to buy it and to sell it on the same day closings are about 30 minutes apart Buy it at 10 00 and sell it at 10 30 for example There are many ways to fund and close on the property The book will contain step by step easy processes for assignments options flex options simultaneous closings using hard money private money cash partners and credit partners none of which will require an investor s own cash or credit With praise from New York Times Bestselling Author Dr Albert Lowery Robert Shemin Frank McKinney and foreword by Michael E Gerber Larry Goins Lake Wylie SC www.larrygoins.com is one of the real estate industry s most popular speakers He buys and sells 5 15 houses a month all over the US in today s difficult market from the comfort of his office Larry speaks live an average of twice a week and holds two to three teleconferences a week He is licensed as a mortgage lender mortgage broker real estate broker and general contractor in North and South Carolina Larry served as President 2003 2004 of the Metrolina Real Estate Investors Association in Charlotte NC a not for profit organization that has over 350 members it is also the local chapter of the National Real Estate Investors Association He has been investing in real estate for over 20 years *Entrepreneur* ,1992 *Harvard Business School Core Collection* 1995

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