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How To Sell Your Business For The Best Price With The Least Worry

Sabine Zange



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Mowrey lays out practical information any owner can employ to better prepare for and manage the sale of their business. The answers to the seven key questions most business owners have provides a framework for how to achieve the best results with the fewest possible surprises. By familiarizing yourself with the activities, the procedures and the problems you will encounter when you decide to sell your business, you will drastically improve your chances of achieving your pricing goal on your terms. Mowrey wrote *A Brief Guide to Selling Your Business* to help business owners take the important first steps toward an eventual ownership transfer with confidence. This confidence and measure of comfort comes from an understanding of both the process and the players. The answers will add enormous value as you develop your plans to sell your business. In this brief guide, readers are introduced to the considerations required to successfully sell any business. *A Brief Guide to Selling Your Business* is the must-have information reference for anyone who does not want to be overwhelmed by the thought of selling their business. Learn what the most successful business owners and their advisors have learned through experience with this simple procedural review. The insights and recommendations shared in these pages will dramatically improve how you approach the sale of your business, whether you plan to sell in the next year or two or many years down the road. Get your copy of *A Brief Guide to Selling Your Business* today so you can sell your business without regrets at the maximum value.

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