

INDEPENDENT RETAILING

A MONEY-MAKING MANUAL



Increase the profitability of your store! Benefit from the practical counsel in this no-nonsense book written by two store-seasoned experts. They have drawn on their years of experience in the United States and Canada as retail executives, consultants, and educators to help you increase your sales and net profit. Here, in one easy-to-follow book, is a money-making manual on how you can be a successful retailer.

HAROLD SHAFFER / HERBERT GREENWALD

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