The High-Tech Entrepreneur's Handbook How to Start and Run a High-Tech Company **Jack Lang**

High Tech Entrepreneurs Handbook

Harvard Business Review

High Tech Entrepreneurs Handbook:

The High-tech Entrepreneur's Handbook Jack Lang,2002 Turn your high tech idea into a high profit business The High Tech Entrepreneur s Handbook is a practical hands on guide designed specifically for people with a business idea but little managerial experience It takes you step by step through the key stages of setting up and running a high tech enterprise whether that s starting your own company or taking control of a project or department within a larger company Based on a highly successful Cambridge University business studies course from a Department that has generated at least one self made millionaire a year the book is a straight talking jargon free guide that delivers the core background information necessary to create and run a successful enterprise Technology regardless of how good it is forms only a small part of bringing a project to a successful and profitable conclusion This is the book that explains the rest of the equation Key areas discussed include getting started developing and protecting your idea writing the business plan money and legal issues managing projects people and products marketing and selling growth and exit

High Tech Start Up, Revised and Updated John L.

Nesheim,2000-03-16 Incorporates twenty three case studies of successful start ups including tables of wealth showing how much money founders and investors realized from each venture Acclaimed by entrepreneurs the world over this practical handbook is filled with hard to find information and guidance covering every key phase of a start up from idea to IPO

Handbook of Research on High-Technology Entrepreneurs The late Avala Malach-Pines, Mustafa F. Özbilgin, 2010-01-01 Presents an overview of empirical and conceptual developments in the study of high tech entrepreneurs from an interdisciplinary and multinational perspective This book explores various conceptual frameworks and definitions of high tech entrepreneurs and of the entrepreneurial process based on studies in different settings and contexts Engineering Your Start-up James A. Swanson, Michael L. Baird, 2003 Thinking of starting your own business in high tech Do yourself a huge favor by reading this book first The authors both veterans of many start ups address topics vital to your start up success such as Finding start up opportunities Leaving your current employer but keeping your ideas Protecting your intellectual property Managing the five critical elements of a successful start up Securing start up financing Dealing successfully with venture capitalists Writing a winning business plan Creating a management team Handling employment and compensation who to hire and how to pay them Avoiding the most common mistakes entrepreneurs make Understanding company valuation and exit strategies James Swanson and Michael Baird lay out all the basic concepts clearly step by step They demystify the start up process with frank advice insiders tips and been there examples On point case studies show you what to do and what to avoid An expanded list of resources steers you to help when you need it You ll learn what it takes for you to create and manage a start up and the personal characteristics required to be successful in your new venture In good economies and bad entrepreneurs will continue to lead the way to new markets new ventures and new technologies With this comprehensive new guide you have a great start to start up success Since 1975 more than 2 million people

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Harvard Business Review Entrepreneur's Handbook Harvard Business Review, 2018-01-23 The one primer you need to develop your entrepreneurial skills Whether you re imagining your new business to be the next big thing in Silicon Valley a pivotal B2B provider or an anchor in your local community the HBR Entrepreneur's Handbook is your essential resource for getting your company off the ground Starting an independent new business is rife with both opportunity and risk And as an entrepreneur you re the one in charge your actions can make or break your business You need to know the tried and true fundamentals from writing a business plan to getting your first loan You also need to know the latest thinking on how to create an irresistible pitch deck mitigate risk through experimentation and develop unique opportunities through business model innovation The HBR Entrepreneur's Handbook addresses these challenges and more with practical advice and wisdom from Harvard Business Review's archive Keep this comprehensive guide with you throughout your startup's life and increase your business s odds for success In the HBR Entrepreneur s Handbook you ll find Step by step guidance through the entrepreneurial process Concise explanations of the latest research and thinking on entrepreneurship from Harvard Business Review contributors such as Marc Andreessen and Reid Hoffman Time honed best practices Stories of real companies from Airbnb to eBay You ll learn Which skills and characteristics make for the best entrepreneurs How to gauge potential opportunities The basics of business models and competitive strategy How to test your assumptions before you build a whole business How to select the right legal structure for your company How to navigate funding options from venture capital and angel investors to accelerators and crowdfunding How to develop sales and marketing programs for your venture What entrepreneurial leaders must do to build culture and set direction as the business keeps growing HBR Handbooks provide ambitious professionals with the frameworks advice and tools they need to excel in their careers With step by step guidance time honed best practices real life stories and concise explanations of research published in Harvard Business Review each comprehensive volume helps you to stand out from the pack whatever your role The Harvard Business Review Entrepreneur's Handbook Harvard Business Review, 2018-01-23 The one primer you need to develop your entrepreneurial skills Whether you re imagining your new business to be the next big thing in Silicon Valley a pivotal B2B provider or an

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important set of measures of social and economic well being much of it concentrated in new economic sectors such as information technology Yet even though entrepreneurship has been shown to provide many benefits it is surprising that there has not been a systematic study of the entrepreneurial process The Handbook of Entrepreneurial Dynamics The Process of Business Creation fills this gap by offering theories ideas and measures that can be used to explore and understand the factors that encompass and influence the creation of new businesses. The chapters in the handbook provide the rationale for questionnaires used in the Panel Study of Entrepreneurial Dynamics PSED The PSED is a research program that was initiated to provide systematic reliable and generalizable data on important features of the new business creation process The PSED includes information on the proportion and characteristics of the adult population involved in efforts to start businesses the activities and characteristics that comprise the nature of the business start up process and the proportion and characteristics of those business start up efforts that actually become new businesses The handbook also describes the PSED data collection process provides documentation of the interview schedules codebooks data preparation and weighting scheme as well as offers examples of how analyses of PSED data might be conducted The authors identify specific measures that can be used to operationalize theory as well as provide evidence from the PSED data sets on these measures reliability and validity The Handbook of Entrepreneurial Dynamics is ideal for a sizeable audience including graduate students academics and librarians in schools of business and management who need a comprehensive reference on business creation In addition researchers and policy makers at the federal state and local level will find this an invaluable reference covering all of the factors involved in new venture formation Key Features Considers categories of data not available prior to the PSED Includes a comprehensive overview of theories about new business formation Provides demographics of nascent entrepreneurs Analyzes the cognitive characteristics of nascent entrepreneurs Explores all of the processes of new business The SAGE Handbook of Process Organization Studies Ann Langley, Haridimos Tsoukas, 2016-12-14 The formation SAGE Handbook of Process Organization Studies provides a comprehensive and timely overview of the field This volume offers a compendium of perspectives on process thinking process organizational theory process research methodology and empirical applications The emphasis is on a combination of pedagogical contributions and in depth reviews of current thinking and research in each of the selected areas combined with the development of agendas for future research The Handbook is divided into five sections Part One Process Philosophy Part Two Process Theory Part Three Process Methodology Part Four Process Applications Part Five Process Perspectives The HVAC Entrepreneur's Handbook Barrett Williams, ChatGPT, 2025-01-21 Unlock the Secrets to HVAC Success with The HVAC Entrepreneur's Handbook Are you ready to embark on a journey into the lucrative world of HVAC entrepreneurship This comprehensive guide serves as your roadmap to building a thriving HVAC business from the ground up Whether you re a seasoned technician or new to the industry this handbook will equip you with the knowledge and tools to carve out your niche and capture the market Dive into

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Carlarne, Kevin R. Gray, Richard Tarasofsky, 2016-05-12 Climate change presents one of the greatest challenges of our time and has become one of the defining issues of the twenty first century The radical changes which both developed and developing countries will need to make in economic and in legal terms to respond to climate change are unprecedented International law including treaty regimes institutions and customary international law needs to address the myriad challenges and consequences of climate change including variations in the weather patterns sea level rise and the resulting migration of peoples The Oxford Handbook of International Climate Change Law provides an unprecedented and authoritative overview of all aspects of international climate change law as it currently stands with guidance for how it should develop in the future Over forty leading scholars and practitioners set out a comprehensive understanding of the legal issues that surround this vitally important but still emerging area of international law This book addresses the major legal dimensions of the problems caused by climate change not only in the content and nature of the international legal frameworks which need implementation at the national level but also the development of carbon trading systems as a means of reducing the costs of meeting emission reduction targets After an introduction to the field the Handbook assesses the relevant institutions the key applicable principles of international law the international mitigation regime and its consequences and climate change litigation before providing perspectives focused upon specific countries or regions The Handbook will be an invaluable resource for scholars students and practitioners of international climate change law It provides readers with diverse perspectives bringing together interpretations from different disciplines countries and cultures Handbook of Research on Techno-entrepreneurship François Thérin, 2007-01-01 Techno entrepreneurship is defined as the entrepreneurial and intrapreneurial activities of both existing companies and new businesses operating in technology intensive environments This is an ideal text for advancing an understanding of the theory and practice of research in this area Handbook of Research on Entrepreneurship and Conflict Wim Naudé, Bernadette Power, 2024-07-05 This Handbook focuses on the complex relationship between entrepreneurship and conflict Editors Wim Naud and Bernadette Power construct a broad overview of central research themes in the field covering states being captured by entrepreneurs states capturing businesses entrepreneurship in post conflict reconstruction and entrepreneurs in conflict against other entrepreneurs

Research Handbook on Entrepreneurial Finance Javed G. Hussain, Jonathan M. Scott, 2015-12-18 Drawing upon current cutting edge theories knowledge and research findings this Handbook provides an analysis of the interaction between small and medium sized enterprises SMEs entrepreneurs and financial institutions globally The contributors consider regional and international perspectives within and between Europe North America New Zealand the Middle East as well as South Central and East Asia on a chapter by chapter basis In so doing they provide a contextualized up to date snapshot of research into entrepreneurial finance across the world The Oxford Handbook of Entrepreneurship and Collaboration Jeffrey J. Reuer, Sharon F. Matusik, Jessica Jones, 2019-08-08 Organizational collaboration has played an important role in the field of strategic management in recent decades including influential works on joint ventures networks and social capital Likewise the field of entrepreneurship has long recognized the value of collaboration since young ventures often don't have the latitude to own or control all of the resources they need Rather the conditions of uncertainty and resource scarcity inherent in entrepreneurship push these ventures to creatively access resources often through partnerships and collaborations that vary in formality Though the importance of collaboration to entrepreneurship might seem apparent research on it is distributed across multiple contexts theoretical perspectives and

units of analysis The Oxford Handbook of Entrepreneurship and Collaboration is a comprehensive volume that addresses the most important topics related to collaboration and connects them to unique challenges and opportunities related to entrepreneurship Bringing together leading scholars from both areas the volume takes stock of the current literature and aims to advance this body of research by highlighting the role that collaboration plays in value creation resource acquisition and the development of entrepreneurial ventures

Adopting the Beat of Term: An Emotional Symphony within High Tech Entrepreneurs Handbook

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