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Hi-tech Growth Strategies Mack Hanan,1983-01-01 **Strategies for High-Tech Firms** P.M. Rao,Joseph A. Klein,2015-01-28 This is the first book to present marketing strategy of high tech products and services in a legal economic and global context From software to hardware from pharmaceuticals to digital movies and TV the authors argue that the understanding of intellectual property rights IPRs is essential to devising effective marketing strategies **Growth Policies for the High-Tech Economy** Gregory Tassey,2024-09-06 In this timely book Gregory Tassey analyzes the comprehensive set of assets and government policies that affect and enhance the technology based economy Tassey makes the case for a multi target technology based economic growth strategy with the breadth of coverage required to allocate resources across the range of asset categories needed over the entire cycle of technology development commercialization and eventual replacement **Reindustrializing New York State** Morton Schoolman,Alvin Magid,1986-01-01 This is the first study to comprehensively investigate economic revitalization strategies in a state economy that until recently had been the most powerful in the United States In sixteen original essays Reindustrializing New York State documents the state s long term deindustrialization and examines and evaluates the policies initiated to reverse its decline Pursuing an analysis of each of the strategies crucial to New York s economic redevelopment the authors assess the significance of the state s policy actions and inactions while focusing attention on problems and trends likely to pose formidable barriers to future growth What crystallizes is the image of a state in passage to a radically different stage of political social and economic organization with new possibilities as well as new hazards **Successful Marketing Strategy for High-tech Firms** Eric Viardot,2004 Annotation This revised edition of the bestseller reflects the realities of the new high tech marketplace where effective marketing strategy counts as much as the latest technology New material includes case studies on how high tech giants came out of the tech market meltdown stronger and more competitive Technology Entrepreneurship ,2000 **High-Tech Worship?** Quentin J. Schultze,2004 Technology can help your church glorify God or reduce your worship service to nothing more than entertainment Here s how to use it wisely **Technology Entrepreneurship** Natasha Evers,James Cunningham,Thomas Hoholm,2020-12-12 This second edition of the critically acclaimed core textbook provides students from technology and science based backgrounds with the theoretical knowledge and practical skills required to transform innovative ideas into commercially viable businesses for profit or social ends Blending theory policy and practice in a manner that is accessible to readers with little prior knowledge of business commercialisation it offers a framework for understanding the entrepreneurial process for technological ideas The book provides students with comprehensive guidance on the specialized field of technopreneurship It provides the tools and frameworks required for managing commercialising and marketing technological innovation With real life examples and case studies from a range of countries and industries it will equip students with the understanding required to successfully launch their product This text caters for undergraduate

and postgraduate students studying technology entrepreneurship modules on engineering science and computing technology programmes New to this edition All chapters updated to reflect the evolution of theory and practice in the field New cases on digital entrepreneurship growth and scaling Extended geographical coverage of case studies Entrepreneurial practices updated to include recent research Strategic context of business models business growth and scaling digital

entrepreneurship entrepreneurial marketing organization design and crowdfunding developed and updated **Strategic Planning Decisions in the High Tech Industry** Dilek Cetindamar,Tugrul Daim,Berna Beyhan,Nuri Basoglu,2013-02-05

The scale and complexity of research and practices of open innovation mandate a correspondingly sophisticated form of decision making Strategic Planning Decisions brings together a number of tools that ease the decision process in technology companies providing both conceptual frameworks and practical applications Innovative approaches are presented such as an ontology based model where all the relevant aspects of a potential technology are interrelated to provide a comprehensive and logically connected data pool for decision makers Divided into two sections Strategic Planning Decisions describe both strategic approaches using the decision tools and tactical approaches Some of these tools are expanded while some others are embedded in a model that will lay the ground for practical application These include bibliometric analysis ontology roadmapping lead user six sigma and multi actor multi objective decision making methods Recent research and relevant theory are balanced with up to date practical applications and hands on techniques making Strategic Planning Decisions ideal for engineers who wish to keep up to date with current ideas in the field of TM It also provides workable methods for practising managers from all levels who wish to apply a more rigorous approach in their work and consultants concerned with technology assessment and its management *The Politics of High Tech Growth* Sean O'Riain,2004-04-26 This book

argues that beneath the Irish trade and foreign investment boom lies a more interesting story of regional innovation promoted by an alliance between the state and local technical communities This alliance was governed through a decentralized set of state institutions drawing on global and local economic and political resources This Developmental Network State has had a significant impact on the growth of Ireland s high tech cluster and is central to the emergence of an international network of global high tech regions from Silicon Valley to Ireland Taiwan and Israel The book provides a detailed study of the rise of the software industry in Ireland and of the state institutions and political conditions which promoted it It shows how new network state policies and institutions have been central to high tech regions elsewhere

Winners Take All - The 9 Fundamental Rules of High Tech Strategy Tony Seba,2006-07-09 Winners Take All is about building a product and a company into a winner Written by Tony Seba a high tech entrepreneur and Stanford University lecturer this book is an easy to read guide to the strategies tools templates and step by step implementation frameworks that recent Silicon Valley winners have used to achieve market leadership Seba who teaches entrepreneurship and strategic marketing looked at recent winners like Google Symantec Netflix Apple Craigslist Salesforce and compared

them to the competition Yahoo McAfee Sony in order to learn what differentiated these companies He found 9 really simple rules that winning companies can follow To test the 9 Rules s predictive power the author published two portfolios 18 months later the results were compelling 80% of the 9 Rules companies beat the market and the portfolio had a 57% return details www.tonyseba.com *Winners Take All* is refreshingly free of buzzwords and consultant speak *International Friction and Cooperation in High-Technology Development and Trade* National Research Council, Board on Science, Technology, and Economic Policy, 1997-10-10 *High-Technology Development in Regional Economic Growth* Byung-Rok Choi, 2019-06-04 This title was first published in 2003 Korea has had considerable success in developing its high technology industries and these have become significant employers in this region By analysing the situation in Korea this book explores the effects of dynamic externalities on the growth of regional employment in the high technology industries It puts forward innovative simultaneous equation models to test three sets of hypotheses related to so called Jacobs and MAR effects differentiated by firm size organizational type and product Clear evidence is found for endogenous technological progress marked by positive feedback especially for small firms in diversified high technology enclaves There are technological externalities associated with knowledge spillovers and local employment has indirect effects on employment growth via dynamic externalities The implications for local economic development policy are outlined in a concluding section *Cities and the Creative Class* Richard L. Florida, 2005 Richard Florida outlines how certain cities succeed in attracting members of the creative class the key economic growth asset and argues that in order to prosper cities must harness this creative potential *High-tech Internet Start-ups in India* H. S. Krishna, 2019-09-19 Technology entrepreneurship has been receiving growing importance as an effective instrument to promote national economic growth both from empirical researchers and policymakers India has emerged as the third largest base for high tech start ups in the world Although there is a surge in start up creation rates in India little is known about factors required for these start ups to survive sustain and grow into large enterprises particularly in the context of emerging economies like India This book reviews the entrepreneurial firm specific and external environment specific aspects that influence the key lifecycle stages of high tech start ups and identifies the key factors that influence each milestone Existing literature in this subject has limited studies on the structure of the high tech start up sector and processes and strategies adapted by them This book aims to address this gap analyzing case studies and empirical data and provides a multidimensional framework to understand the life cycle of high tech start ups *Proceedings of the 1987 Academy of Marketing Science (AMS) Annual Conference* Jon M. Hawes, George B. Glisan, 2015-05-18 This volume includes the full proceedings from the 1987 Academy of Marketing Science AMS Annual Conference held in Bal Harbour Florida It provides a variety of quality research in the fields of marketing theory and practice in areas such as consumer behaviour marketing management marketing education and international marketing among others Founded in 1971 the Academy of Marketing Science is an international organization dedicated to promoting timely explorations of phenomena related to the science of

marketing in theory research and practice Among its services to members and the community at large the Academy offers conferences congresses and symposia that attract delegates from around the world Presentations from these events are published in this Proceedings series which offers a comprehensive archive of volumes reflecting the evolution of the field Volumes deliver cutting edge research and insights complimenting the Academy's flagship journals the Journal of the Academy of Marketing Science JAMS and AMS Review Volumes are edited by leading scholars and practitioners across a wide range of subject areas in marketing science

R&D Activity and Acquisitions in High Technology Industries Bruce A. Blonigen, 2008-11 Economic analysis of high tech industries often assumes that firms' abilities to survive in such an industry depend on their own internal R D efforts High tech firms may choose to specialize in either this internal growth through R D strategy or an external growth strategy of acquiring other firms or firms' operations They studied 200 electronics firms over 10 years to test the relationship between R D intensity and the probability of acquisition Robust to a variety of dependent variable specifications they find a strong and significant negative correlation suggesting that electronics firms may be specializing in one activity or the other Firms with greater intangible assets higher profitability and lower debt to asset ratios are more likely to acquire

Tables *New Visions for Canadian Business* Alan M. Rugman, Joseph R. D'Cruz, 1993-06 A study of Canadian competitiveness which has been declining Includes Canada's business scorecard doing business manufacturing and services in the global economy strategies for Canada's international competitiveness and recommendations for a competitive future

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Pathways to High-Tech Valleys and Research Triangles Willem Hulsink, J. J. M. Dons, 2008-05-23 About the book The contents of most of the chapters included in this volume were originally presented and discussed during the academic workshop High tech Valleys and Research Triangles in the East of the Netherlands and elsewhere held on 30 November and 1 December 2005 at the Wageningen International Congress Centre WICC in the Netherlands At that time we had an informal agreement with Rob Bogers series editor of the Wageningen UR Frontis book series that if the quality and quantity of the talks and papers at the seminar would be sufficient and if there was willingness among the potential authors an edited book volume based upon the results of the workshop would be a possibility After the workshop when we had a critical mass of ten chapters and a dedicated group of committed authors the book project was given the green light As editors we realized that there were still a couple of topics and themes missing and when we had found colleagues for these four additional chapters that needed to be written our Frontis book was on the roll Although most of the time it was great fun the whole process of writing reviewing rewriting editing and proofreading took a lot of time much more time than we originally had foreseen We would like to thank all authors of the fourteen chapters of this book for their excellent contributions

Commercialisation and Innovation Strategy in Small Firms Tim Mazzarol, Sophie Reboud, Delwyn Clark, Monique Moore, Peter Malone, Geoffrey N. Soutar, 2022-06-30 This book focuses on the process of commercialisation and innovation management in small firms Although commercialisation and new

product development NPD has been covered quite extensively relatively little attention has been given to how small to medium enterprises SMEs engage with these issues The book explores this topic in depth taking a close look at the reasons why decisions are made and mapping this behaviour against established theories and best practice models of NPD and commercialisation The book uses case studies to analyse the relationship between entrepreneurial decision making and commercialisation and investigates how and why NPD and commercialisation decisions are made which offers valuable insights from both a theoretical and applied perspective

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