

Kellogg on Strategy

CONCEPTS, TOOLS, AND
FRAMEWORKS
FOR PRACTITIONERS

David Dranove
and
Sonia Marciano



Kellogg
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Kellogg On Strategy Concepts Tools And Frameworks For Practitioners

L. Araújo, R. Gava

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Dranove, 2006-12-28 Written for business executives and MBA students Kellogg on Strategy is a practical guide to choosing the right strategy for your business and applying it correctly Rather than covering the basics of strategy this expert guide shows you how to use strategy effectively so your business can succeed You ll learn to analyze your current competitive position develop the perfect strategy to match your goals and apply that strategy thoughtfully and effectively Getting Ready to Do Strategy B Minus C Positioning Your Firm against the Competition Affirming Your Competitive Advantage The Resources and Capabilities Audit Measuring Your Competitive Advantage A Toolkit The Cancer of Competition How to Diagnose It The Cancer of Competition How to Cure It The Threat of Entry and How to Combat It How to Sustain Your Competitive Advantage Two Examples of Strategy in Action Southwest Airlines and the Chicago Hospital Market Kellogg

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Social Media Strategy Phillip G. Clappitt,2017-07-27 Social Media Strategy Tools for Professionals and Organizations by Phillip G Clappitt shows professionals and organizations how to use social media more effectively and strategically With a focus on what makes social media unique among communication platforms this book offers practical guidance on creating implementing and evaluating social media strategies and tactics Social media is constantly evolving so Social Media Strategy focuses on enduring strategic principles and uses case studies and exercises throughout to help readers build the fundamental competencies needed by today s social media managers *The Strategic Leader's Roadmap*

Harbir Singh,Michael Useem,2016-10-11 We can all become strategic leaders if we stay on the right path Even a strong leader can flounder without an effective strategy and the most powerful strategy can fail without the right leader Only those who master and integrate both skills can effectively navigate the challenges that lay ahead for today s organizations The authors offer a 6 point checklist for leading strategically that will help managers strengthen their capacity to develop strategy and to lead its execution Competition Policy and Price Fixing Louis Kaplow,2013-06-30 Throughout the world the rule against price fixing is competition law s most important and least controversial prohibition Yet there is far less consensus than meets the eye on what constitutes price fixing and prevalent understandings conflict with the teachings of oligopoly theory that supposedly underlie modern competition policy Competition Policy and Price Fixing provides the needed analytical foundation It offers a fresh in depth exploration of competition law s horizontal agreement requirement presents a systematic analysis of how best to address the problem of coordinated oligopolistic price elevation and compares the resulting direct approach to the orthodox prohibition In doing so Louis Kaplow elaborates the relevant benefits and costs

of potential solutions investigates how coordinated price elevation is best detected in light of the error costs associated with different types of proof and examines appropriate sanctions Existing literature devotes remarkably little attention to these key subjects and instead concerns itself with limiting penalties to certain sorts of interfirm communications Challenging conventional wisdom Kaplow shows how this circumscribed view is less well grounded in the statutes principles and precedents of competition law than is a more direct functional proscription More important by comparison to the communications based prohibition he explains how the direct approach targets situations that involve both greater social harm and less risk of chilling desirable behavior and is also easier to apply **Kellogg on Marketing** Alice M.

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