

To Whom it may concern

Quality Solutions for a Secure Environment

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LETTER OF INTRODUCTION, COMPANY AND PRODUCT OVERVIEW

Dear Sir / Madami

Thank you for the opportunity and privilege to introduce the solutions and services offered by Securitell.

COMPANY OVERVIEW

Brief History

Securitell is owned by Samuel Izaac Lessing. Sam Lessing worked in the Telecommunications industry for over thirty years, of which twenty five were with Siemens Telecommunications (Pty) Ltd. I started as a technician and worked my way up to the Head of the Installation and Maintenance Division; from there I entered into the Sales and Project Management arena achieving positions such as Head Sales and Projects - Africa, Head of Projects and later Account Director for their Africa Business in which we achieved turnovers of up to four hundred million Rand per annum. In this period I played an integral role, as Head of Sales and Projects, in achieving three first in the world projects for Siemens Telecommunications and also at that time, the fasted GSM Start-Up Roll Out in the world, which was executed in Congo Brazzaville.

Strategically, I transferred to Siemens Building Technologies (Siemens Electronic Security Department in South Africa) for three and half years, with two years hands on experience and one and a half years as Head of Sales and Business Development. At this point I left Siemens and started Securitell which has been in operation since October 2009.

View Sam Lessing's profile and reputation on LinkedIn: http://za.linkedin.com/in/samlessing.

Brief Company Overview

Securitell predominantly supplies very sophisticated and reliable Perimeter Security Sensor and Surveillance Systems. We are currently the only distributor in Southern Africa for Ascendant's CCTV Systems which are imported from Canada and Sicurit's Perimeter Intrusion Detection Systems which are imported from Italy. In addition we are one of the few privileged companies allowed to supply the IMPI Perimeter Security Intrusion Detection / Monitoring System, which is not advertised at all due to the confidentiality of this system. IMPI was originally designed by the CSIR and later taken over privately and further developed for commercial use and is currently in use both locally and internationally. IMPI is manufactured in South Africa. A more detailed overview of these systems is available further in this document.

Securitell started as a supplier and integrator of locally available high end Electronic Security Solutions and had very good results for a small start-up company, but on seeing a niche market for higher end security systems we changed strategy and started importing the above mentioned systems for re-sale to integrators only, with the intention of empowering smaller security companies to become independent commercially viable enterprises. This turned out to be a bit of an illusion of grandeur, and after two years of following our

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Letters Of Introduction

Michael Seilmaier

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Practical Letter Writing Henry Thomas Loomis, 1908 **The Key to Culture** Paul Thomas Gilbert,1921 Letters that Bring Business John Charles O'Connor, P. D. Hugon, 1907 *Iournals of the House of Commons of the Dominion of Canada* Canada. Parliament. House of Commons, 1916 The Inlander ,1904 The Foreign Traders' Correspondence Handbook for the Use of British Firms Trading with France, Germany, and Spain, Their Colonies, and with Countries Using Their Languages James Graham (Inspector to the West Riding County Council.), George A. S. Oliver, 1905 Writing .1903 **Guidebook** Martha Begley Schade, 2019-07-25 Are you leaving money on the ground by not knowing how to introduce your business to potential customers Are you stumped when it comes to introducing your business to potential clients Unsure of how to get it right and get it right first time Are you afraid of making the wrong impression and looking for guidelines Then this Guidebook is for you Why Because this book makes writing business letters easy With this approach you have no more agonizing what to say It will give you the Know how to write that golden letter In a Step by step approach each section of the letter is described in detail with suggested texts and style options Discover this reliable approach to writing business letters of introduction in this ideal companion to the process The guidebook is a no nonsense easy to use set of detailed instructions a practical and comprehensive Guidebook So don't delay Get the book today Here's what the experts said For all new entrepreneurs small and medium sized business owners investing in this book you will save a lot more than the money you planned to use on a marketing consultant This book makes you think about your strategy and the value you bring to your customers Reflecting on your strategy based on the questions Martha raises for you in writing the introduction letter she gives you a lot more than a marketing tool it is strategic management What I love most is each part of the letter is explained in detail giving you examples that not only do they make it easier to understand it helped me to relate to my situation and write what I wanted say more fluently the questionnaire at the end makes it a breeze to go though each step of creating a professional business introductory to be proud of Don t forget to use the Look Inside option from Amazon so that you get your first impressions of the book The Young Woman's Journal, 1894 A Guide to Success Joseph A. Smithdeal's Practical Grammar, Speller and Letter-writer Grace H. Smithdeal, 1895 Dacus, 1879 The Works of John Ruskin John Ruskin, 1912 The Book of Etiquette Lillian Eichler Watson, 1924 Linguistic Variety of Judaeo-Arabic in Letters from the Cairo Genizah Esther-Miriam Wagner, 2010-08-23 The Cairo Genizah has preserved a vast number of medieval and post medieval letters written in the Jewish variety of Arabic The linguistic peculiarities of these letters provide an invaluable source for the understanding of the history of the Arabic language and the development of Arabic dialects This work compares and contrasts various linguistic features of Judaeo Arabic letters from different periods and is one of the first studies to present a comprehensive linguistic investigation into non literary Judaeo Arabic Its main focus is to provide an extensive diachronic linguistic description while distinguishing between features of epistolary Arabic and vernacular

phenomena This study should be of interest to anyone working on the Arabic language sociolinguistics general historical linguistics and language typology in the extant volume she Wagner has clearly demonstrated that Judeo Arabic letters are to be viewed as primary source material capturing important aspects of language understanding of Jews and Judaism in the medieval and early modern Islamic world and therefore providing essential insights into the linguistic function of a substandard language or ethnolect like Judeo Arabic Wout van Bekkum BiOr no LXX 3 4 **Horace Walpole's Letters** George E. Haggerty, 2011-05-12 In looking closely at Horace Walpole's Correspondence George E Haggerty shows how these letters when taken in aggregate offer an astonishingly vivid account of the vagaries of eighteenth century masculinity Walpole talks about himself obsessively his wants his needs his desires his physical and mental pain his artistic appreciation and his critical responses It is impossible to read these letters and not come away with a vivid impression of a complex personality from another age Haggerty examines the ways in which Walpole presents himself as an eighteenth century gentleman and considers his personal relationships his needs and aspirations his emotionalism and his rationality in short his construction of himself in order to see what it tells us about the age in general and more specifically about masculinity in an era of social flux This study of Walpole and his epistolary relations offers a unique window into both the history of masculinity in the eighteenth century and the codification of friendship as the preeminent value in western culture Recent studies have tried to rewrite Walpole in a twenty first century mold while this work looks at the writer and the ways in which he constructs himself and his relations not in hopes of uncovering a lurid secret but rather in pursuit of the figure that he created and that has fascinated generations of readers and writers since the eighteenth century New Book of Etiquette .1921 2100 Business Books, and Guide to Business Literature Newark Public Library. Business Branch, 1920

Correct Business and Legal Forms Eleanora Banks,1912 Life and Letters of Samuel Norvell Lapsley Samuel Norvell Lapsley,1893 Letters to Scattered Christians Don Stormer,2014-12-18 This collection of studies in the New Testament books of James 1 2 Peter 1 3 John and Jude are filled with very practical explanations of the teachings of each letter Comments address the biblical text according to its themes by paragraphs and segments which help the reader to see the flow of thought in each letter Bible study groups can benefit from this material both for its good information and as a stimulus for group discussions Individuals will also gain a better understanding of these epistles as they seek to be guided in regular reading of Scripture Theron Young PhD Lecturer on Bible and Biblical Languages at Emmaus Bible College New South Wales

Enjoying the Melody of Phrase: An Emotional Symphony within Letters Of Introduction

In some sort of used by monitors and the ceaseless chatter of instant communication, the melodic beauty and mental symphony produced by the prepared word usually fade in to the background, eclipsed by the constant sound and disturbances that permeate our lives. But, situated within the pages of **Letters Of Introduction** a marvelous fictional prize overflowing with natural feelings, lies an immersive symphony waiting to be embraced. Crafted by a masterful musician of language, that interesting masterpiece conducts viewers on a mental journey, skillfully unraveling the concealed songs and profound affect resonating within each cautiously crafted phrase. Within the depths with this touching examination, we shall explore the book is key harmonies, analyze their enthralling publishing model, and surrender ourselves to the profound resonance that echoes in the depths of readers souls.

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