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# Fast Forward Mba In Negotiating And Deal Making

**Eric Verzuh**



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Kaufmann,2013-03-08 Auf der Basis einer branchen bergreifenden empirischen Studie und von Fallstudien in Deutschland und in den USA analysiert Lutz Kaufmann von welchen Faktoren die Gestaltung strategischer Gesamtsysteme und das Management einzelner Transaktionen abh ngen und zeigt die Auswirkungen auf den Unternehmens und Transaktionserfolg auf      The Writers Directory ,2013      **The Portable MBA in Management** Allan R. Cohen,2002-08-12 Insights on management leadership and effective organizations from the experts at the best business schools Skills and strategies for leading any organization to success comprehensive up to date and better than ever When the speculative bubble burst in

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