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Homo sapiens psychologicus

історія психологічної думки

HOMO SAPIENS PSYCHOLOGICUS

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Під знаком "ф": науково-освітня серія

Homo Psychologicus

John T Ishiyama, Marijke Breuning



Homo Psychologicus:

The Rational Homo Psychologicus H. Y. Story, 2019-09-28 This is a challenger book It systematically modifies the assumptions of the homo economicus and homo sociologicus by constructing a deeper foundation of human and corporate personhood The new theory of homo psychologicus probes into a long forgotten common sense humans are rationally irrational homo psychologicus as are companies The homo psychologicus state of people and companies or the desire of realizing who we are and who we are not lays the foundation for our decisions on profits and stakeholder relationships The author a veteran brand strategy consultant starts by decoding some of the most popular misconceptions in the field of brand management Corporate Identity Brand Valuation and Positioning Theory While the concepts are clarified and the functionality of brand management is redefined the book further dissects that a key differentiation between businesses with lasting success and others is a thoughtful homo psychologicus mindset The methodology of developing thoughtful businesses will empower companies to make more visionary decisions for themselves and the economic ecosystem that we all rely upon More thoughtful businesses could potentially create more thoughtful economies through their collective efforts

The Myth of Democratic Failure Donald A. Wittman, 1995 In The Myth of Democratic Failure Donald A Wittman refutes one of the cornerstone beliefs of economics and political science that economic markets are more efficient than the processes and institutions of democratic government

Homo Psychologicus John Cohen, 1970

The Paradox of Social Order, This volume focuses on strengthening the foundations of the social sciences with hypotheses that challenge commonly held rational choice theories drawn from economics In contrast to the rational choice theories of Becker Hayek Popper and others Moessinger argues that the stability of social structures ultimately results from a linkage of non rational individual conduct interpersonal imbalances confusion of minds etc with social order and hence that a larger role for psychology is essential for the study of the social sciences This work is an attempt at cross fertilization of disciplines Both of these fields are now limited fragmented and scattered In the social sciences we often have to be content with a few pieces hypotheses theories of a provisional construction pieces that will be quickly modified or replaced In this precarious situation for the social sciences what we can do better what we must try to do better is to differentiate and generalize our hypotheses and integrate them into the best established network of knowledge in order to ensure that they continue to develop In other words we have to articulate and systematize the social sciences in particular to reunite sociology and psychology Social order emerges from non rational individual behavior which social order in turn upholds To express it positively social order and individual non rationality together make up a whole The author holds that metaphors such as machine or organism are no longer adequate Social order can no longer be conceived in terms of a dualistic framework Social order is not some magical equilibrium that is justified by the satisfactions it produces to all to the most capable or only to those in power depending upon the justification Nor can social order be considered either the product of either an invisible hand or of an omnipresent secretary

who balances everyone's account This work is an effort to move beyond the polarities and dualities that limit the theory and research of social science as a whole Pierre Moessinger is professor in the Department of Sociology at the University of Geneva Switzerland and the Department of Psychology at the University of Fribourg He has published in English language journals in several fields and is the editor of *New Ideas in Psychology*

Homo psychologicus : [bridging the arts and sciences by a study of man as worker player and idler] John Isaac Cohen, 1970 *21st Century Political Science: A Reference Handbook* John T Ishiyama, Marijke Breuning, 2011 Offering full coverage of major subthemes and subfields within political science this reference handbook includes entries on topics from theory and methodology to international relations and institutions

Psychologisation in Times of Globalisation Jan De Vos, 2012-05-16 Today more than ever our understanding of ourselves others and the world around us is described in psychological terms Psychologists deeply influence our society and psychological discourse has invaded companies advertising culture politics and even our social and family life Moreover psychologisation has become a global process applied to situations such as torture reality TV and famine This book analyses this overflow of psychology in the three main areas of science culture and politics The concept of psychologisation has become crucial to current debates in critical psychology De Vos combines these debates with insights from the fields of critical theory philosophy and ideology critique to present the first book length argument that seriously considers the concept of psychologisation in these times of globalisation The book contains numerous real world examples making it an accessible and engaging analysis that should be of interest to researchers postgraduates and undergraduate students of psychology and philosophy

Foucault's Nietzschean Genealogy Michael Mahon, 1992-01-01 This is the first full length study of the impact of Friedrich Nietzsche's writings on the thought of French philosopher Michel Foucault Focusing on the notion of genealogy in the thought of both Nietzsche and Foucault the author explores the three genealogical axes truth power and the subject as they gradually emerge in Foucault's writings This complex of axes into which Foucault was drawn especially as a result of his early history of madness called forth his explicit adoption of a Nietzschean approach to his future work By interpreting Foucault's *Histoire de la folie* in the light of Nietzsche's genealogy of tragedy Mahon shows how the moral problematization of madness in history provides the historical conditions from which the three axes emerge After tracing the gradual emergence of the three axes through Foucault's writings of the remainder of the 1960s especially *Les Mots et les choses* Mahon turns to Foucault's explicit methodological statements and his notion of genealogy and offers a reading of Foucault's *L'archéologie du savoir* arguing that there is no chasm between Foucault's archaeological writings and his genealogies The work concludes with an analysis of Foucault's final writings on the genealogy of modern subjectivity and an examination of how truth power and the subject operate for the modern psychoanalytic subject of desire

Political Psychology David Patrick Houghton, 2014-08-25 What shapes political behavior more the situations in which individuals find themselves or the internal psychological makeup beliefs values and so on of those individuals This is perhaps the leading

division within the psychological study of politics today Political Psychology Situations Individuals and Cases 2nd edition provides a concise readable and conceptually organized introduction to the topic of political psychology by examining this very question Using this situationism dispositionism framework which roughly parallels the concerns of social and cognitive psychology this book focuses on such key explanatory mechanisms as behaviorism obedience personality groupthink cognition affect emotion and neuroscience to explore topics ranging from voting behavior and racism to terrorism and international relations The new edition includes a new chapter on the psychology of the media and communication Houghton has also updated the text to analyze recent political events such as the 2012 election and to include up and coming research in the areas of neuroscience behavioral economics and more Houghton s clear and engaging examples directly challenge students to place themselves in both real and hypothetical situations which involve intense moral and political dilemmas This highly readable text will provide students with the conceptual foundation they need to make sense of the rapidly changing and increasingly important field of political psychology

Michel Foucault and Theology James Bernauer, 2017-03-02 Whilst Foucault s work has become a major strand of postmodern theology the wider relevance of his work for theology still remains largely unexamined Foucault both engages the Christian tradition and critically challenges its disciplinary regime Michel Foucault and Theology brings together a selection of essays by leading Foucault scholars on a variety of themes within the history thought and practice of theology Revealing the diverse ways that the work of Michel Foucault 1926 1984 has been employed to rethink theology in terms of power discourse sexuality and the politics of knowledge the authors examine power and sexuality in the church in late antiquity Castelli Clark Schuld raise questions about the relationship between theology and politics Bernauer Leezenberg Caputo consider new challenges to the nature of theological knowledge in terms of Foucault s critical project Flynn Cutrofello Beadoin Pinto and rethink theology in terms of Foucault s work on the history of sexuality Carrette Jordan Mahon This book demonstrates for the first time the influence and growing importance of Foucault s work for contemporary theology

Foucault and the Critique of Institutions John Caputo, Mark Yount, 2010-11-01

More Radical Hermeneutics John D. Caputo, 2000-07-22 In these spirited essays John D Caputo continues the project he launched with Radical Hermeneutics of making hermeneutics and deconstruction work together Caputo claims that we are not born into this world hard wired to know Being Truth or the Good and we are not vessels of a Divine or other omnipotent supernatural force Focusing on how various contemporary philosophers develop aspects of this fragmented view of the life world in areas such as madness friendship democracy gender science the end of ethics religion and mysticism this animated study by one of America s leading continental philosophers shakes the foundations of religion and philosophy even as it gives them new life

Political Psychology David Patrick Houghton, 2009-01-15 What shapes political behavior more the situations in which individuals find themselves or the internal psychological makeup beliefs values and so on of those individuals This is perhaps the leading division within the psychological study of politics today This text provides a concise

readable and conceptually organized introduction to the topic of political psychology by examining this very question Using this situationism dispositionism framework which roughly parallels the concerns of social and cognitive psychology this book focuses on such key explanatory mechanisms as behaviorism obedience personality groupthink cognition affect emotion and neuroscience to explore topics ranging from voting behavior and racism to terrorism and international relations Houghton's clear and engaging examples directly challenge students to place themselves in both real and hypothetical situations which involve intense moral and political dilemmas This highly readable text will provide students with the conceptual foundation they need to make sense of the rapidly changing and increasingly important field of political psychology **Modelling**

Nature-based Solutions Neil Sang, 2020-03-12 This book will help decision makers model nature based solutions to the complex problem of sustainable development locally and globally **The Invisible Religion** Thomas Luckmann, 2022-12-27 The Invisible Religion is a modern classic of social science Its influence goes well beyond sociology as it continues to inspire research in such diverse fields as sociology of knowledge ethnology theology sociology of religion and religious studies In this volume the author endeavours to answer one of the most important questions regarding religion in modern times Are Western societies indeed becoming more secular as they modernize His surprising answer is still part of the ongoing debates about secularization as he argues that rather than a decline of religion we are witnessing a shift from an older Church centered form to another invisible and still largely unexplored form of religion Explaining why focusing only on Church when discussing religion is inadequate this book presents a thorough case for reframing the question of the status of religion in modern life in a way that makes visible forms of religion hitherto unseen and sketches some aspects of this new form As such it will appeal to sociologists with interests in social theory religion and the secularization thesis **Behavioral Economics**

Philip Corr, Anke Plagnol, 2018-07-05 Behavioral economics is everywhere whether used by governments to shape our judgement and decision making advertisers and marketers to sell products or even politicians to sell policies its insights are important and far reaching Behavioral Economics The Basics is the first book to provide a rigorous yet accessible overview of the growing field that attempts to uncover the psychological processes which mediate all the economic judgements and decisions we make In seven accessible chapters the book answers questions like What is behavioral economics How does it help us to understand economic behavior What does it tell us about how people form judgements and make decisions in their private and public lives What does it tell us about the psychological nature of financial catastrophes that afflict our economic system With recommended further readings throughout Behavioral Economics The Basics is essential for all students taking courses in behavioral economics economic psychology consumer psychology microeconomics and game theory and also for professionals looking for an accessible introduction to the topic Further online resources may be found at www.behaviouraleconomicsbasics.net **The Oxford Handbook of Political Psychology** Leonie Huddy, David O. Sears, Jack S.

Levy, 2003-07-31 Political psychology applies what is known about human psychology to the study of politics It examines how

people reach political decisions on topics such as voting party identification and political attitudes as well as how leaders mediate political conflicts and make foreign policy decisions The Oxford Handbook of Political Psychology gathers together a distinguished group of scholars from around the world to shed light on these vital questions Focusing first on political psychology at the individual level attitudes values decision making ideology personality and then moving to the collective group identity mass mobilization political violence this fully interdisciplinary volume covers models of the mass public and political elites and addresses both domestic issues and foreign policy Now with new material providing an up to date account of cutting edge research within both psychology and political science this is an essential reference for scholars and students interested in the intersection of the two fields

Agent-Based Modeling of Sustainable Behaviors Amparo Alonso-Betanzos, Noelia Sánchez-Marroño, Oscar Fontenla-Romero, J. Gary Polhill, Tony Craig, Javier Bajo, Juan Manuel Corchado, 2017-01-06 Using the O D D Overview Design concepts Detail protocol this title explores the role of agent based modeling in predicting the feasibility of various approaches to sustainability The chapters incorporated in this volume consist of real case studies to illustrate the utility of agent based modeling and complexity theory in discovering a path to more efficient and sustainable lifestyles The topics covered within include households attitudes toward recycling designing decision trees for representing sustainable behaviors negotiation based parking allocation auction based traffic signal control and others This selection of papers will be of interest to social scientists who wish to learn more about agent based modeling as well as experts in the field of agent based modeling

Sustainability Science Bert de Vries, 2013 This textbook surveys key issues of sustainability energy nature agro food resources economics for advanced undergraduate and graduate level courses

Direction and Socio-spatial Theory Matthew Hannah, 2018-12-07 The embodied directedness of human practice has long been neglected in critical socio spatial theory in favor of analyses focused upon distance and proximity This book illustrates the absence of a sense for direction in much theoretical discourse and lays important groundwork for redressing this lacuna in socio spatial theory Many accounts of the social world are incomplete or are increasingly out of step with recent developments of neoliberal capitalism Not least through new technological mediations of production and consumption the much discussed waning of the importance of physical distance has been matched by the increasing centrality of turning from one thing to another as a basic way in which lives are structured and occupied A sensibility for embodied processes of turning and for phenomena of direction more generally is urgently needed Chapters develop wide ranging and original engagements with the arguments of Sara Ahmed Jonathan Beller Edmund Husserl Martin Heidegger Virginia Held Bernard Stiegler Theodore Schatzki Rahel Jaeggi Hartmut Rosa and David Harvey This book reinterprets practice embodiment alienation reification social reproduction and ethical responsibility from a directional perspective It will be a new valuable resource and reference for political and social geography students as well as sociologists and anthropologists

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