How To Raise Money for Your Startup

Decide on Your Main Feature (MVP)

> What is the one thing your product does really well? A lean team can usually build one feature fast without burning out.

Create a Prototype

Prototype just that 1 feature. Make 2-5 screens in Photoshop, Balsamio, on paper, etc anything that visually shows how the product works.

Test with 100-500 customers.

Ask people in coffee shops. run Google/FB ads, make a landing page, email. If the prototype makes sense to them, keep going, if not go back to N°2.

by Anna Vital

Build a Functional Prototype

Now build the functionality. Still just one feature To minimize the cost, see if you can do it in Wordpress or ApoBuilder

if you tried everything and still are no traction, go back to N°1

Create a Pitch

Simple pitch deck with product-market size -teammonetization strategy(if any)



Develop

Now that you have traction/cash, developthe product to scalability on Python, Ruby PHP Java, etc.



Try Monetizing

Monettrino is not necessary if your traction is high. But if it is not. and you can monetize. your chances with investors will be higher.

This is the most Get Traction with amountain 10 000 people

Now the Challenge, Bet traction. Try everything: FB. Twitter, email. celebrities bloggers TV. taunch party partner with another startup, etc.

Find Investors

VCs invest \$.5 M and up: Angels average \$345K per round, Use Linkedin, Angel on, etc to find them. Demo at events.

Pitch

Horste, but be human Show you are sharp and trushworthy. Tell everyone what you are doing, sooner or later you will be refered to the right person.

Increase Your Chancer

While you are fundraising. keep improving your product No investor wants to fund marketing or development. They prefer to invest in scaling.

Never Give Up

The Founder of Pandora.com was rejected by 300 investors before he got a yes. You are in it to win it. So keep going.

How To Raise Money

Payton Cheung

How To Raise Money:

How to Raise Money for a Cause Leslie Harper, 2014-07-15 This book features information about holding a fundraiser at school or in a local community Children will learn how teachers administrators parents and friends can all help turn their concern about a cause into money that can help the cause 10 Fundraising Ideas and Strategies Alex Genadinik, 2014-08 This is a relatively short but very powerful book full of fundraising ideas and insights on how to raise money Most entrepreneurs struggle when it comes to raising money Over time I have accumulated different practical strategies for how to raise money for a business and I explain all of them in this book This book evolved out of my business coaching practice and my Problemio com business apps I created The apps have over 1 000 000 downloads across iOS and Android by entrepreneurs just like you As entrepreneurs kept asking how to raise money for their business I kept researching new ways to raise money In this book I compiled 10 great ways to raise money for almost any business or nonprofit organization Not all the fundraising strategies outlined in this book will work for everyone But many of the strategies should be very possible for most businesses Additionally this book goes beyond fundraising strategies It also covers fundamentals of how much money you need to raise and helps you understand the fundraising ecosystem and what various strategies can mean for your business HOW MUCH MONEY YOU NEED TO RAISE Before the book starts suggesting specific strategies you must first understand how much money you need to raise for your business The book explains how to calculate how much money you will need to raise so that you can structure your fundraising plans to reach your goals STANDARD FUNDRAISING IDEAS First I cover some common fundraising strategies like how to raise money by getting loans grants investments and donations These four broad strategies are common but most entrepreneurs don't know enough about how to get the most out of these strategies Additionally while people have been raising money by getting donations for a long time there is a relatively new way to raise donations and that is a method called crowdfunding I explain crowdfunding strategies in the book and give a number of tips for how to get the most out of it for your business and what you can realistically expect CREATIVE FUNDRAISING IDEAS Once you explore the standard ways to raise money the book presents you with a number of creative fundraising strategies where you should use your creativity and resourcefulness to get the funds you need I sincerely hope this collection of fundraising strategies helps you and I wish you the best of luck with your business In addition to that since it is difficult to raise money the book also covers how to start your business cheaply so that you don't actually need to have as much cash to start your business as you think For what kind of businesses can you raise money using the strategies in this fundraising book With the fundraising strategies in this book you can raise money for a restaurant or diner coffee shop barbershop nightclub local event business selling t shirts most kinds of stores ranging from boutiques to grocery stores to jewlery shops animal care or grooming lawn care or landscaping businesses moving businesses gym frozen yogurt or ice cream shop a deli liquor store or a sandwich shop a beauty salon or a hair salon a spa a daycare business a hardware store

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