

Hidden Value

Profiting from the intellectual
property economy

Edited by Bruce Guthrie

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Hidden Value Profiting From The Intellectual Property Economy

**Ben Depoorter, Peter Menell, David
Schwartz**



Hidden Value Profiting From The Intellectual Property Economy:

Hidden Value Bruce Berman, 1999 Hidden Value describes in detail why there is a movement of market value from one industry player to another and helps the reader to evaluate why Amazon com can have a greater market capitalization than Texaco It addresses the Wall Street side of the intellectual property equation **Understanding and Profiting from Intellectual Property** D. Yang, 2012-12-04 A new look at the strategic and managerial issues surrounding intellectual property IP and international commercialization in the international market An updated version which provides practitioners and analysts with guidelines and an action framework on how to benefit from IP *From Assets to Profits* Bruce Berman, 2008-12-03 Edited by IP communications expert Bruce Berman and with contributions from the top names in IP management investment and consulting From Assets to Profits Competing for IP Value and Return provides a real world look at patents copyrights and trademarks how intellectual property assets work and the subtle and not so subtle ways in which they are used for competitive advantage Authoritative and insightful From Assets to Profits reveals the most relevant ways to generate return on innovation with advice and essential guidance from battle tested IP pros The Global-Investor Book of Investing Rules Philip Jenks, Stephen Eckett, 2002 Profiles of 150 successful fund managers traders analysts economists and investment experts offer advice techniques and ideas to increase returns and control risks in investing Some of the areas of specialty discussed include international markets and capital flows company valuation liquidity The Harriman House Book of Investing Rules Philip Jenks, Stephen Eckett, 2011-02-21 For the first time the tactics strategies and insights relied on by 150 of the world's most respected financial experts are revealed in a concise digestible form Learn how you really make money in the markets from fund managers of billion pound equity funds traders in the options and futures markets industry rated analysts economists from top business schools writers on leading financial newspapers Each provides focused and practical rules on how to succeed in the market Often counter intuitive their rules tell you exactly what to do and what not to do No padding just a rock hard list of do's and don'ts The contributors to this book are the elite of investing They consistently beat the market because they know which shares to buy at what price and when And just as importantly they know when to sell Never before has so much quality advice been packed into a single book If you want to increase your wealth through investing this is an unmissable opportunity to acquire knowledge and skills from the best in the world **From Ideas to Assets** Bruce Berman, 2002-07-01 In the information age intellectual property rights such as patents copyrights and trademarks are among companies most valuable assets Today managers and investors in a wide variety of industries need to understand the fundamentals of intellectual property rights in order to make informed decisions about the companies they run and the investments they hold From Ideas to Assets provides a detailed overview of what intellectual property assets are and how they work and what you need to know about them to succeed today's competitive business environment It offers techniques for valuing intellectual property and discusses ways to help you maximize returns and discern performance

variables The 25 expert contributors to this volume approach the subject from the varied perspectives of shareholders managers analysts accountants advisors and other professionals Original tables graphs and statistics related to intellectual property returns and performance indices are included to clarify important legal and accounting concepts This easy to read guide covers strategies for businesses in various industries including the financial and manufacturing sectors This is not a textbook or a stock picking manual From Ideas to Assets is a focused resource that provides diverse audiences with valuable guidance on the IP basics they need to know

Profiting from Intellectual Capital Patrick H. Sullivan, 1998-03-31 Tools and techniques from today's leading intellectual capital innovators Xerox Dow Chemical Hewlett Packard Avery Dennison Eastman Chemical Rockwell and Skandia Patrick Sullivan has brought together some of the best thinkers and best thinking on the subject of intellectual capital Anyone who hopes to profit from intellectual capital will profit from Profiting from Intellectual Capital Thomas A Stewart Author of Intellectual Capital The New Wealth of Organizations A comprehensive collection of the key ideas for effectively managing intellectual assets in the twenty first century Hubert St Onge Senior Vice President Strategic Capability Mutual Life of Canada The first thorough exposition of how companies manage and extract value from their intellectual capital The discussion of best practices as well as the high level conceptual examination of various intellectual capital issues is an important contribution to this fast growing field Baruch Lev PhD The Philip Bardes Professor of Accounting and Finance Stern School of Business New York University and Director The Intangibles Research Project at New York University This is a remarkable compendium of analytic approaches to that most elusive of management goals managing intellectual capital It gives our state of the practice knowledge a most substantial boost Larry Prusak Managing Principal Knowledge Management IBM Corporation Sullivan brings together strategic management and intellectual capital The combination is powerful Russell L Parr Senior Vice President AUS Consultants In today's postindustrial economy technology and knowledge based companies are superseding traditional manufacturing enterprises at a rapid rate But as tangible assets give way to invisible information centered ones most firms still know very little about their intellectual capital and what it can do for them While a number of books and articles have already been written about the knowledge creation and information sharing aspects of intellectual capital management Profiting from Intellectual Capital takes the next step examining how companies can develop financial benefits and extract ever more value from their intellectual capital Divided into three sections the book is filled with the practices and procedures of companies that are in the vanguard of ICM Dow Chemical Xerox Rockwell International Skandia and Hewlett Packard The first part of the book presents essential terms and concepts along with basic material on the principles of value extraction and a discussion of the usefulness of values in the management of intellectual capital The two subsequent sections offer methods for IC measurement management and monitoring as well as important techniques for extracting value including such practical initiatives as creating an intellectual property database patent trees and more Profiting from Intellectual Capital is essential

reading for today's forward thinking executives, attorneys, accountants and other professionals. Because while knowledge is power, knowledge can be profits too. ***Making Innovation Pay*** Bruce Berman, 2006-06-12. Many companies and executives talk about patents but few can demonstrate significant returns from them. Who are the elite companies and managers that have created wealth and profit from IP rights and how have they done it? What do they advise others to do to achieve higher profit margins, better returns on costly R & D and increased shareholder value? This reader friendly book focuses on ten companies and managers/advisors who have successfully implemented wealth generating patent programs and shows you how you can do it too.

Measuring the Immeasurable Christian Grube, 2010-11-19. Christian Grube analyses the value potential of patent protection of knowledge based competitive advantages. His findings show that complex licensing contracts represent a profitable strategy to exploit the value of patented inventions and that bibliographic patent data can support the valuation of complex patent portfolios.

Value-Driven Intellectual Capital Patrick H. Sullivan, 2000-03-10. Intellectual capital is the value that companies are able to extract from the intellectual property: product innovation, patents, copyrights, etc. This text shows businesses how to maximize these seemingly intangible properties and turn them into a distinct competitive advantage.

Perspectives on Financial Services Subhamoy Das, **Virtual Slavica** Michael Edward Neubert, 2005. Digital technology has provided great opportunities as well as colossal challenges for information professionals at Slavic libraries, collections and archives. Virtual Slavica Digital Libraries Digital Archives presents leading information experts exploring the monumental task of converting Slavic manuscripts and books for presentation in the digital realm. Readers get a clear inside view of how to conquer the various challenges that arise within digital library and archive projects through detailed descriptions of specific projects discussed in easy to understand language. This carefully referenced book is essential for librarians, archivists, Slavic studies academics and information science educators and students.

Research Handbook on the Economics of Intellectual Property Law Ben Depoorter, Peter Menell, David Schwartz, 2019. Both law and economics and intellectual property law have expanded dramatically in tandem over recent decades. This field defining two volume Handbook featuring the leading legal, empirical and law and economics scholars studying intellectual property rights provides wide ranging and in depth analysis both of the economic theory underpinning intellectual property law and the use of analytical methods to study it.

Intellectual Property Gordon V. Smith, Russell L. Parr, 2009-03-30. Companies are increasingly looking to their intellectual property as a profit center. This book is designed to simplify the process of attaching a dollar amount to intangible assets be it for licensing, mergers and acquisitions, loan collateral or investment purposes. The 2009 Cumulative Supplements provides practical tools for evaluating the investment aspects of licensing and joint venture decisions. Also it discusses the legal, tax and accounting practices and procedures related to such arrangements. Accountants, business appraisers and executives, valuation, trademark specialists and licensing executives will benefit from this book.

The Management of Intellectual Property D. Bosworth, 2006-01-01. This book will be a useful resource for those

studying or teaching the management of IP a welcome addition on the reading list for all good IP management courses

Duncan Bucknell Journal of Intellectual Property Law and Practice This book brings together innovative contributions on the management of intellectual property IP and intellectual property rights by an esteemed and multi disciplinary group of economists management scientists accountants and lawyers Offering a broad and enlightening picture of the measurement and management of IP the contributors argue that the shift towards a knowledge based economy has increased the importance of IP and more generally intangible assets as a focus for company decision making behaviour The book explores these intangible assets which are driven by investments in R D marketing education and training management information systems and organizational structure The inherent risk in the development of such assets born from the involvement of creativity and innovation is also discussed The Management of Intellectual Property should prove of use to both students of management and managers in the field who have to make decisions with regard to investments in and the protection of IP and other intangible assets

The Intellectual Property Debate Meir Perez Pugatch, 2006-01-01 a lovely little book which is full of telling points Read it and you won't be disappointed Jeremy Phillips IPKat.com Meir Pugatch has done an excellent job by assembling an international and diverse cast of contributing authors who have offered new insights into a broad span of the most pressing IP related issues a collection of high quality articles by eminent authorities on IPR is very useful for scholars in the academic fields of law practitioners and government officials interested in the field of international trade and intellectual property policy intellectual property law technology transfer and valuation and international business Madhu Sahni Journal of Intellectual Property Rights Intellectual property IP has become one of the most influential and controversial issues in today's knowledge based society This challenging book exposes the reader to key issues at the heart of the public debate now taking place in the field of IP It considers IP at the macro level where it affects many issues These include international trade policy ownership of breakthrough technologies foreign direct investment innovation climates public private partnerships competition rules and public health where it is strongly embedded in contemporary business decision making Meir Pugatch has assembled an international and diverse cast of contributing authors who offer new insights into a broad span of the most pressing IP related issues They shed light on the increasing dominance of IP in the design and execution of basic and applied research the evaluation of intangible assets and the protection and management of knowledge assets underscoring its importance in relation to national economic development strategies and business strategies of knowledge based industries and companies The Intellectual Property Debate will appeal to scholars practitioners and government officials interested in the fields of international trade and intellectual property policy intellectual property law technology transfer and valuation and international business

Management of IPRs Mr. Rohit Manglik, 2024-04-26

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well structured content tailored to meet the needs of students across various streams and levels **International Internet Law Review** ,2001 **Intellectual Property Strategy** John Palfrey,2011-10-07 How a flexible and creative approach to intellectual property can help an organization accomplish goals ranging from building market share to expanding an industry Most managers leave intellectual property issues to the legal department unaware that an organization s intellectual property can help accomplish a range of management goals from accessing new markets to improving existing products to generating new revenue streams In this book intellectual property expert and Harvard Law School professor John Palfrey offers a short briefing on intellectual property strategy for corporate managers and nonprofit administrators Palfrey argues for strategies that go beyond the traditional highly restrictive sword and shield approach suggesting that flexibility and creativity are essential to a profitable long term intellectual property strategy especially in an era of changing attitudes about media Intellectual property writes Palfrey should be considered a key strategic asset class Almost every organization has an intellectual property portfolio of some value and therefore the need for an intellectual property strategy A brand for example is an important form of intellectual property as is any information managed and produced by an organization Palfrey identifies the essential areas of intellectual property patent copyright trademark and trade secret and describes strategic approaches to each in a variety of organizational contexts based on four basic steps The most innovative organizations employ multiple intellectual property approaches depending on the situation asking hard context specific questions By doing so they achieve both short and long term benefits while positioning themselves for success in the global information economy

Intellectual Property Rights Birgitte Andersen,2006-01-01 The book presents an impressive line up of experts in the increasingly relevant field of law and economics an area that has particular relevance to the issue of IP rights an excellent collection of cutting edge research an essential read for those interested in the economic impact of IPRs a highly recommended collection Andr s Guadamuz Journal of Intellectual Property Law and Practice Intellectual property policy has been framed too commonly in terms of refining and strengthening legal rights As intellectual property grows in scope and importance the limitations of this narrow approach have become all too apparent This important collection puts the policy problems in proper perspective by assembling the work of leading scholars and researchers who examine intellectual property rights in terms of how they actually work in legal economic and institutional contexts Brian Kahin University of Michigan and formerly White House Office of Science and Technology Policy US For a long time we have thought about IPRs as a policy instrument to avoid a tragedy of commons The essays collected by Birgitte Andersen show that in the XXI century economy there is another and so far underestimated danger a sort of tragedy of markets where every knowledge or cultural expression becomes privatised This will generate a greater knowledge and culture divide with an increased corporate dominance Those who are afraid of the dangers of exclusion and believe that open access to science technology and culture will lead us in a more intriguing world will find convincing arguments and explanations in this volume Daniele Archibugi

Italian National Research Council Italy There is a growing need to understand the role of the regulation of intellectual property rights IPRs in order not only to achieve economic performance growth and sustainable development at corporate sectoral and global levels but also to provide a higher quality of life for communities worldwide Intellectual Property Rights is cutting edge in addressing current debates affecting businesses industry sectors and society today and in focusing not only on the enabling welfare effects of IPR systems but also on some of the possible adverse effects of IPR systems The main areas covered in the book are the global commons in an era of corporate dominance and privatisation of the public domain including science culture and healthcare under TRIPS the rationales for IPRs and the importance of an appropriate design of an IPR regime in achieving its objectives opening the black box of IPR offices and critically reviewing how they affect economic performance in both theory and practice coordinating the institutions state versus sector institutions knowledge networks innovation systems creating and extracting financial and non financial value from patents and copyrights This book challenges the existing mainstream thinking and analytical frameworks dominating the theoretical literature on IPRs within economics management politics law and regulation theory It is relevant for policymakers business analysts industrial and business economists researchers and students

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