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# How To Sell Your Idea To Hollywood

**Rick Vanes**



## **How To Sell Your Idea To Hollywood:**

*How to Sell Your Idea to Hollywood* Robert Kosberg, 2011-07-14 How to find develop pitch and sell your ideas for films to the movie studios from the man Sherry Lansing calls the best idea man in Hollywood How to Sell Your Idea to Hollywood gets to the very heart of the script the idea A mere idea can land you fame fortune and status At the very least it can be your way into the movie business This book can show you just how powerful an idea can be in Hollywood Ideas are not a dime a dozen great ideas are one in a million Even if you cannot write a script you can definitely come up with an idea Once you have an idea you can use that idea as leverage to get yourself into the movie game If your main goal is to be a screenwriter you still need to start with a good idea which can help you make a deal to write your script for a studio or you might choose to just sell your idea or your story Successful producer Robert Kosberg has never met anyone who didn't have an idea And this book will help you to learn how to find ideas create ideas and pitch them to the right people You'll also learn what a high concept idea is and most importantly how to get your ideas to the right people Remember you control the rights to your own ideas and that's why ideas are so powerful How to Sell Your Idea to Hollywood encourages people at all levels who are attempting to get their break in the business It has everything you need to know to sell your ideas to the movies If you never thought you had something to offer the movie business you do

*How to Sell Your Idea to Hollywood* Robert Kosberg, 1991

**How To Pitch A Movie Idea To Hollywood** Jamar Stuhlsatz, 2021-05-25 The book will help you figure out how to get your story told on big screens or small Through the experience of the author you will be guided step by step what to do and what not to do to get your story ready to be made into a movie It's not going to give you rules and regulations because they simply don't exist today Any rule that could be promulgated has and will be broken What this book offers instead is nearly thirty years of observation of how things happen in show business the business of entertainment better known around the world as Hollywood The author's experience ranges from writing to managing writers to producing their movies for television and theaters He's seen the Hollywood story market from nearly every angle including legal and business affairs

**Opening the Doors to Hollywood** Carlos De Abreu, Howard J. Smith, 1997-10-15 Finally A step by step guide to the keys that unlock the doors to Hollywood Opening the Doors to Hollywood has all the information you'll ever need in order to tap into the 500 million spent yearly in Hollywood on acquiring and developing projects Discover how to Find a story Rewrite it Option it Package it Pitch it Write it Sell it to film and television companies Complete with a reference section that includes guilds unions libraries sample contracts seminars and workshops trade publications and writers organizations Opening the Doors to Hollywood is invaluable to any writer

*How to Sell Your Screenplay* Lydia Wilen, Joan Wilen, 2012-07-18 In today's topsy turvy world of film production getting a screenplay sold and produced is no easy task How to Sell Your Screenplay not only lets you in on the rules but also lets you in on the secrets of winning the game Written by two veteran screenwriters this book is a complete guide to getting your screenplay seen read and sold It begins with an insider's look at how the business works

Later chapters guide you in putting your script into the proper format to make a professional first impression introduce you to the roles of the industry players help you prepare a perfect pitch and provide you with a proven system for query submission Throughout tips from experts will show you how to swim with the sharks without getting eaten by them **The Perfect Pitch** Ken Rotcop,James K. Shea,2001 Learn how to communicate through a memorable and passionate pitch that will make you and your story a winner A terrific book for anyone interested in how showbiz works **Home-Based Translation** Staffan Johansson,2019-04-12 How about taking your writing skills and that second language you learned in high school and do something very profitable with them entirely from the comfort of your home Are you aware of the possibilities in the freelance translation business that you can actually make a lot of money from your home if you re a good writer and ready to make the effort to be an efficient translator From Reel to Deal Dov S-S Simens,2000-10-01 Based on his acclaimed 2 Day Film School Dov S S Simens serves up a flawless and detailed blueprint for creating successful independent films With his signature in your face no holds barred advice the Godfather of Independent Film teaches readers everything they need to know to create full length feature films From screenwriting There are two types of scripts It s great or it sucks to distribution Who are the whores of Hollywood Simens provides encyclopedic precise and creative instruction for making a vision a reality By the end of the book readers will know exactly what to do to make their films **Opening the Doors to Hollywood** Carlos De Abreu,Howard Jay Smith,1995 Now for the first time if you have an idea story manuscripts book or screenplay you can gain direct access to mainstream Hollywood This book will provide you with the keys that unlock the doors to Hollywood introducing you to industry professionals who can assist you in finding packaging and selling your dream project The Feature Film Distribution Deal John W. Cones,1997 John W Cones whose real goal is to stimulate a long term film industry reform movement shows how the financial control of the film industry in the hands of the major studios and distributors actually translates into creative control of the industry Cones discusses the pros and cons of the debate relating to the industry s so called net profit problem and the way in which the distribution deal plays an integral part in that problem He then breaks down five major film finance distribution scenarios explaining various distribution deals and suggesting ways of negotiating distribution Critically examining the specific terms of the distribution deal itself Cones covers gross receipts exclusions distributor fees and distribution expenses He also investigates the various forms of interest issues of production costs matters of creative control and general contractual provisions For handy reference Cones includes an extensive checklist for negotiating any feature film distribution deal The list deals with distribution fees distribution expenses interest production costs creative control issues general contractual provisions distributor commitments and the limits of negotiating His nine appendixes present a Motion Picture Industry Overview Profit Participation Audit Firms ADI Top 50 Market Rankings an AFMA Member List 1992 1993 a Production Financing Distribution Agreement a Negative Pickup Distribution Agreement a Distribution Rights Acquisition Agreement a Distribution Agreement Rent a Distributor Deal and a

Foreign Distribution Agreement Cones wrote this book for independent producers executive and associate producers and their representatives directors actors screenwriters members of talent guilds distributors and entertainment antitrust and securities attorneys Securities issuers and dealers investment bankers and money finders investors and financiers of every sort also will be interested In addition Cones suggests and hopes that the book will interest Congress their research staff government regulators at the Internal Revenue Service the Securities and Exchange Commission the Federal Trade Commission and law enforcement officials such as the Los Angeles District Attorney and the U S Justice Department

**Dictionary of Film Finance and Distribution** John W. Cones, 2013 This dictionary is an aid to anyone involved in seeking to finance a feature film project especially independents It covers terms used in film production and distribution marketing accounting insurance securities corporate structures and general financial arenas All of the principal forms of feature film finance are covered including studio distributors production companies lending institutions co financing pre sales grants foreign and passive investor financing involving the sale of a security Public Speaking Super Powers Carma Spence, 2018-09-25 IF PUBLIC SPEAKERS WERE SUPERHEROES WHAT WOULD THEIR SUPERPOWERS BE AND COULD YOU DEVELOP THOSE SUPERPOWERS YOURSELF Author Carma Spence asked these questions of dozens and dozens of speakers and discovered the answer was Yes Three out of every four people suffer from speech anxiety and research suggests that people who don't confront and overcome that fear are less successful in their careers and lives However people often look at successful speakers as superheroes with superpowers they as mere mortals could never possess Drawing from extensive research and interviews with business and professional speakers Public Speaking Super Powers will show you how to How to overcome the fear of speaking Develop the skills needed to be a success on the stage such as storytelling and humor Master techniques like a superhero speaker such as audience engagement and using your voice body language and eye contact effectively and much more There is even a bonus chapter on the business of speaking Unleash your inner Public Speaking Superhero and communicate your message with confidence starting today Next Level Screenwriting David Landau, David Carren, 2019-05-23 Next Level Screenwriting is an intermediate screenwriting book for those that have already learned the basics of screenwriting written a screenplay or two and want to bring their writing and stories to the next level Each chapter of the book examines a specific aspect of screenwriting such as character dialogue and theme and then provides the reader with ideas tips and inspiration to apply to their own writing Rather than being another how to book this volume features a variety of case studies and challenging exercises throughout derived from a broad selection of successful feature films and TV shows from the 1940s to the present day to help spark the imagination of the writer as they work through different styles and approaches of screenwriting An absolute must read for any screenwriter wanting to improve their writing and storytelling skills **The Guerilla Film Makers Handbook** Chris Jones, Genevieve Jolliffe, 2006-01-01 This third edition of the UK's best selling filmmaker's bible builds upon the most successful features of the previous books

Including illustrations diagrams and box outs this book comes with a DVD packed with further interviews with filmmakers as well as theatrical trailers **Guide to Literary Agents** 96 Kristen C Holm, Kirsten C. Holm, 1996 This directory lists nearly 500 agents across the United States and even a few in Canada Writers will find listings organized by literary agents fee charging and non fee charging and script agents TV movies and plays Through articles written by professionals the book also answers the most frequently asked questions about agents what they do where they are and how to sign and work with them

*Extraordinary Jobs in Entertainment* Alecia T. Devantier, Carol A. Turkington, 2006 Ever wonder who wrangles the animals during a movie shoot What it takes to be a brewmaster How that play by play announcer got his job What it is like to be a secret shopper The new **Tricks of the Writer's Trade** Rick Vanes, 2011-11-17 What links Cinderella to Harry Potter What can The Simpsons teach us about character creation What is the False Horizon moment What are the two classic openings and five effective endings of a newspaper story Aimed at primary and early secondary school teachers *Tricks of the Writer's Trade* uses a simple straightforward and highly entertaining method to reveal a myriad of writing approaches from basic story structure through to advanced scriptwriting and the techniques used by professional writers and journalists Covering fiction and non fiction writing chapters include guidance on Story structure Creating characters Persuasive writing Informative writing Scriptwriting Writing techniques By following its step by step approach and using the resources and materials provided teachers can engage their pupils improve their writing skills dramatically and have fun while they are doing it Writing lessons will never be the same again *Tricks of the Writer's Trade* is an invaluable resource for all Primary Teachers Key Stage Three English teachers and literacy coordinators as well as PGCE students **Weird Ideas That Work** Robert I. Sutton, 2002 Sutton is a sought after consultant speaker and Stanford professor This book brings together 11 of his proven counter intuitive ideas that work from hiring people that make employers squirm to encouraging projects likely to fail

**Pitching Hollywood** Jonathan Koch, Robert Kosberg, 2004-04-01 Two successful movie and TV producers provide the reader with the tools needed to create develop and sell ideas to Hollywood Producers Jonathan Koch *Beyond the Glory* and Robert Kosberg *Deep Blue Sea* are known as the Kings of Pitch They currently have more than a dozen projects in development at major studios including projects with Josh Lucas Tobey Maguire and Katherine Heigl **Will I Live Tomorrow?** Sonia Nassery Cole, 2012-10-16 When Sonia Nassery Cole set out to film *The Black Tulip* in her homeland of Afghanistan she knew the odds were against her she was told time and time again that filming inside a war zone would be impossible What she didn't anticipate was how intent the Taliban and its sympathizers were on halting the film's production the crew encountered extortion government corruption kidnapping attempts and death threats even with around the clock security Her cinematographer fled after two days and many others followed After 9/11 Cole wrote *The Black Tulip* based on a true story of a real Afghan family The plot was simple After 2001 when the Taliban was routed an Afghan family opened The Poet's Corner a restaurant with an open microphone for all to read poetry perform music and tell their stories But the

Taliban didn't approve and the family's new found hope proved fleeting as it struggled to maintain the restaurant and its vibrant way of life. Selected as Afghanistan's official submission for the Best Foreign Language Film at the 2010 Academy Awards, *The Black Tulip* is a modern portrait of Afghanistan that captures the plight and resilience of its people. Without financial support from a studio or anyone else, Cole self-financed the film by mortgaging her home and selling her belongings. Then with everything on the line, she left for Kabul to make the impossible possible and set out to gather the right people who would risk their lives and willingly be part of the production. In *Will I Live Tomorrow*, Cole gives an intimate look into what went on behind the scenes of making a controversial film in the heart of a war-ravaged country, the looming terror the Taliban creates among Afghans everywhere, and the challenges and fear the cast and crew faced every day. *Will I Live Tomorrow* is a memoir about one woman's struggle to make a difference in a violent world.

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