

A person wearing a light blue button-down shirt is shown from the chest up, holding a black marker and writing the words "SELL YOURSELF" in a casual, hand-drawn font on a transparent surface. The background is a plain, light-colored wall.

SELL YOURSELF

How To Sell Be Yourself

Shortcut Edition



How To Sell Be Yourself:

How to Sell Yourself Joe Girard, Robert Casemore, 1979 No matter what field one may be in there is a need to market oneself and Girard bestselling author of *How to Sell Anything to Anybody* reveals important sales secrets for everyday life

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Building a business is one thing selling it for top dollar is another The difference between entrepreneurs who sell for millions and those who walk away with pennies A smart exit strategy This book is your step by step guide to preparing positioning and selling your business for maximum value Whether you re planning to sell in a few years or just want to keep your options open you ll learn how to increase valuation attract the right buyers and negotiate a deal that sets you up for life Inside you ll discover The Exit Strategy Playbook how to plan for a profitable sale from day one How to Increase Business Valuation boost revenue streamline operations and make your business irresistible to buyers Finding the Right Buyer how to attract strategic buyers willing to pay a premium Negotiation Tactics That Win maximize your payout and avoid common pitfalls Life After the Sale how to invest transition and secure long term wealth Don t wait until you re ready to sell the best exits are planned years in advance If you want to cash out big and sell on your terms this book is your ultimate guide Let s make your business sellable and profitable **How to Sell Yourself (Volume 2 of 2) (Easyread Super Large 24pt Edition)** , How To Sell Your Way Through Life Napoleon Hill, 2009-12-15 TIMELESS WISDOM from the ORIGINAL PHILOSOPHER of

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