

Good Spirits

The Making
of a Businessman

Edgar M.
Bronfman

Good Spirits The Making Of A Businessman

Sarah Berman



Good Spirits The Making Of A Businessman:

Good Spirits Edgar M. Bronfman, 1998 Traces the author's involvement with the Seagram Company and his experiences and reflections as he learned the running of the business from the ground up

One Nation Under Blackmail - Vol. 1 Whitney Alyse Webb, 2022-10-20 Exposes vastly under explored topics compared to other media reports and books on Jeffrey Epstein How did Jeffrey Epstein manage to evade justice for decades Who enabled him and why Why were legal officials told that Epstein belonged to intelligence and to back off during his first arrest in the mid 2000s Volume 1 of One Nation Under Blackmail traces the origin of the network behind Jeffrey Epstein and his associates to the merging of organized crime and intelligence networks during World War II and follows their most notable activities through the decades Various scandals acts of corruption and other crimes throughout the last several decades of American history many involving sex blackmail can be traced back to these same networks which have subverted and taken control of many of America's most important institutions for their benefit and to the detriment of the public

Ticket Masters Dean Budnick, Josh Baron, 2012-04-24 A clear comprehensive look at a murky business The Wall Street Journal Your favorite band has just announced their nationwide tour Should you pay to join their fan club and get in on the pre sale No you decide to wait But the on sale date arrives and the site is jammed You can't get on and the concert is sold out in six minutes What happened What now Music journalists Dean Budnick and Josh Baron chronicle the behind the scenes history of the modern concert industry Filled with entertaining rock and roll anecdotes about The Rolling Stones The Grateful Dead Pearl Jam and more and charting the emergence of players like Ticketmaster StubHub Live Nation and Outbox Ticket Masters will transfix every concertgoer who wonders just where the price of admission really goes This edition has an updated epilogue that covers recent industry developments

A Double Scotch F. Paul Pacult, 2011-01-06 A Double Scotch tells the intertwined success stories of Chivas Regal and The Glenlivet two Scotch whisky brands recognized the world over for their unparalleled quality Founded by Scottish grocers from Aberdeen Chivas Regal stands as the world's most popular prestige blended Scotch First distilled by a pistol packing Highlander The Glenlivet is today the top selling single malt Scotch in America F Paul Pacult explores these two iconic spirits and tells the remarkable story of the two families who endured numerous hardships to build their brands A business book that goes down easy A Double Scotch tells the story of the world's favorite whiskies and the story of the nation and families that made them so

Leo Leo Kolber, L. Ian MacDonald, 2003 My relationship with Sam Bronfman and his sons Edgar and Charles has sometimes been compared to that of Robert Duvall as Tom Hagen the consigliere to the Corleone family in The Godfather in the sense that I was a surrogate son as well as an adviser to the father and a friend as well as a counsellor to the sons There's a certain amount of truth to that in that I was brought into the family as an outsider and became privy to its secrets Thus begins Leo Kolber's account written with L Ian MacDonald of his remarkable relationship with the Bronfman dynasty from the founding father to his sons and eventually to the dissolution of a great business empire

For thirty years Leo Kolber was chairman of Cemp Investments the Bronfman family trust and Cadillac Fairview Corporation one of the largest real estate firms in North America A close adviser to the legendary Sam Bronfman and a close friend of his sons Charles and Edgar Kolber was the family's consigliere on decades of deals including the buying of MGM in the 1960s which foretold the disaster that later overtook the third generation of Bronfmans after Edgar Bronfman Jr bought sold Seagram's 25 percent interest in DuPont to buy MCA Universal Studios in 1995 a deal Kolber strongly opposed With the Vivendi merger of 2000 the empire built by Mr Sam and his sons with Leo Kolber's help was dismantled Buying DuPont was the deal of the century Kolber writes selling it was the dumbest deal of the century As for the Vivendi merger and the break up of Seagram he writes that no one would have dared propose it to Mr Sam except perhaps over his dead body Named to the Senate by Pierre Trudeau Kolber has served there for twenty years including the last five as chairman of the Senate Banking Committee Throughout this period he was a senior bagman for the Liberal Party of Canada Formerly chairman of Claridge Inc Charles Bronfman's investment holding company Kolber also served for more than twenty five years as a director of Seagram and the Toronto Dominion Bank whose famous headquarters the six tower TD Centre was built by his Fairview Corporation in the 1960s Formerly chairman of Cineplex Odeon Theatres he was also as a longtime director of DuPont and MGM among other companies in which the Bronfmans once held an important interest Now Kolber is publishing this memoir of a life that he calls a tremendous ride With business tycoons from Sam Bronfman and Charles Bronfman to Kirk Kerkorian With famous politicians from Pierre Trudeau to Brian Mulroney and Jean Chretien With Hollywood moguls and nights out with the stars from Danny Kaye and Cary Grant to Frank Sinatra

Ryan's Daughter Paul Benedict Rowan, 2022-02-01 The making of David Lean's Ryan's Daughter in Dingle Ireland between 1968 and 1970 is shrouded in myth and sensational stories Robert Mitchum and the glamour and mischief of 1960s Hollywood the Irish climate the studio system and one of film's greatest auteurs all converged to make a troubled and fabled production in an unsuspecting town in County Kerry Fifty years on Paul Benedict Rowan has written the definitive account of one of the great movie follies and its unique place in cinematic and Irish history Painstakingly researched over fifteen years Ryan's Daughter The Making of an Irish Epic charts the tumultuous filming of this iconic piece of cinema Bringing together exclusive cast and crew interviews a wealth of previously unseen archival material and extraordinary accounts of the local people who took Lean and his epic to their hearts this fast paced entertaining and often jaw dropping narrative is everything you ever wanted to know about David Lean's great fillum and its tragic aftermath

The 5 Paths to Persuasion Robert B. Miller, Gary A. Williams, Alden M. Hayashi, 2007 To succeed in today's business world of tough and fast decision makers how a statement is made can be more important than what it says Even the best ideas face resistance and rejection as all too often people make the mistake of focusing solely on the content of their proposal and giving little thought to the way they will deliver it In a two year survey customer research experts Miller and Williams studied 1 700 executives and discovered that good ideas are not enough to

make any sort of impact they must be delivered effectively They reveal the five different types of decision maker including Charismatics Thinkers Sceptics Followers and Controllers and show how to best sell ideas to each Whether it be a proposal or a business plan The 5 Paths to Persuasion unlocks the secrets of persuasion necessary to present any kind of idea successfully

The Icarus Factor Rod McQueen, 2011-07-27 In June 2000 Edgar Bronfman Jr sold Seagram Co to French media giant Vivendi in a 34 billion deal Young handsome and fabulously rich Edgar Jr seemed finally to have silenced the detractors who for fifteen years had scorned him calling him a naïve dilettante and the star struck whisky king As the third generation president and CEO of a family dynasty in the booze business Edgar Jr had made controversial corporate decisions In 1995 he sold Seagram's holding in the secure but boring DuPont to buy Hollywood studio MCA In 1998 he acquired PolyGram thereby creating the world's largest record company In 2000 when convergence was the corporate mantra he merged Seagram with Vivendi At fifteen Edgar Jr had been designated by his grandfather Sam Bronfman Seagram's legendary founder to eventually head the business Mr Sam had built as a bootlegger during Prohibition For Edgar Jr that choice turned into a curse as he agonized over Mr Sam's prescient 1966 warning Shirtsleeves to shirtsleeves in three generations I'm worried about the third generation Empires have come and gone In 1994 when Edgar Jr succeeded his father he announced I'm not going down in history as the one Bronfman who pissed away the family fortune Despite all his efforts Edgar Jr could not avoid his destiny The value of the Bronfman family holdings in Seagram swapped for shares in Vivendi fell by almost three quarters from 8.2 billion to 2.2 billion between 2000 and 2002 Business Week featured Edgar Jr on its Worst Managers List calling him the most desperate billionaire around In this unauthorized biography acclaimed and award winning business writer Rod McQueen tells the gripping story of an empire's demise Based on 150 revealing interviews with high school friends associates from his Hollywood and Broadway days as well as former colleagues officers and directors at Seagram and Vivendi The Icarus Factor tracks Edgar Jr on his meteoric rise and spectacular fall In addition to Edgar Jr himself McQueen interviewed many powerful media and entertainment leaders including Frank Biondi Jr Jack Valenti Barry Diller Ron Meyer Doug Morris and Herbert Allen Jr What emerges is a compelling and intimate portrait of a man who wrestled with his own fervent dreams and family responsibilities This is a story about duty and destiny passion and performance family and failure Above all it is a cautionary tale about the complex relationship between a father and a son with catastrophic consequences

The Advertising Age Encyclopedia of Advertising John McDonough, Karen Egolf, 2015-06-18 For a full list of entries and contributors a generous selection of sample entries and more visit the The Advertising Age Encyclopedia of Advertising website Featuring nearly 600 extensively illustrated entries The Advertising Age Encyclopedia of Advertising provides detailed historic surveys of the world's leading agencies and major advertisers as well as brand and market histories it also profiles the influential men and women in advertising overviews advertising in the major countries of the world covers important issues affecting the field and discusses the key aspects of methodology practice

strategy and theory Also includes a color insert **Dead Distillers** Colin Spoelman,David Haskell,Kings County Distillery,2016-05-17 Founders and award winning distillers of Kings County Distillery Colin Spoelman and David Haskell follow up their successful Guide to Urban Moonshining with an extensive history of the figures who distilled American spirits Dead Distillers presents 50 fascinating and sometimes morbid biographies from this historic trade s bygone days including farmers scientists oligarchs criminals and the occasional US president Readers may be surprised to find the names George Washington Henry Frick or Andrew Mellon alongside the usual suspects long associated with booze Jasper Jack Daniel Jim Beam and Julian Pappy Van Winkle From the Whiskey Rebellion to Prohibition to the recent revival of craft spirits the history of whiskey moonshine and other spirits remains an important part of Americana Featuring historical photos infographics walking tour maps and noteworthy vintage newspaper clippings Dead Distillers is a rich visual and textual reference to a key piece of American history and a spirited portrait of the unusual and storied origins of forgotten drunkenness *Brandy, Our Man in Acapulco* Rodney P. Carlisle,Dominic J. Monetta,1999 A glowing biography of a Hungarian who came to the US at the age of 16 and worked his way from immigrant factory jobs to wealth and fame as an international hotelier corporate executive and US Army intelligence officer with friends in all the right places Annotation copyrighted by Book News Inc Portland OR **Don't Call it a Cult** Sarah Berman,2021-04-20 A riveting true crime expos of the rise cult tactics and fall of Keith Raniere s NXIVM as seen in the HBO documentary series The Vow Huffington Post Details a staggering amount of relevant information the TV series left out The Atlantic They draw you in with the promise of empowerment self discovery women helping women The more secretive those connections are the more exclusive you feel Little did you know you just joined a cult Investigative journalist Sarah Berman explores the shocking practices of NXIVM a cult run by Keith Raniere and many enablers Through the accounts of central NXIVM figures Berman uncovers how dozens of women seeking creative coaching and networking opportunities instead were blackmailed literally branded near starved and enslaved Sex trafficking Self help coaching Forced labor Mentorship Multi level marketing Gaslighting Don t Call It a Cult is a riveting account of NXIVM s rise to power its ability to evade prosecution for decades and the investigation that finally revealed its dark secrets to the world A Giant Cow-Tipping by Savages John Close,2013-10-15 Modern mergers and acquisitions or M A as it s more commonly known is a new phenomenon The buying and selling the breaking up and combining of companies the essence of M A has been a part of commerce throughout history but only in our era has M A itself become a business In 2007 before the recession hit it was a 4 4 trillion global enterprise And yet it remains largely unexplored Discrete stories have been pulled from the annals of M A both true and fictionalized that have become touchstones for wealth and excess Who can forget Gordon Gekko and his Greed is Good speech But while there have been a few iconic characters and tales to emerge no one has told the rich history of M A until now This is a look into that world and the people who created it This reads like Dallas meets Wall Street told through an intriguing narrative that not only brings to light in gritty detail all of the back room

drama of such powerful players as Carl Icahn and Ronald Perelman Marty Lipton and Joe Flom Jimmy Goldsmith and Sumner Redstone but also reveals how the new generation including activist whirlwind Bill Ackman and iconoclastic new Delaware judge Leo Strine will dominate the next tsunamic and imminent M A boom **Jet** ,1998-03-23 The weekly source of African American political and entertainment news

Smart Globalization Andrew Smith,Dimitry Anastakis,2014-02-24 Today s globalization debates pit neoliberals who favour even deeper integration into the global economy against neo mercantilists who call for a relatively selective approach to globalization and the return to more interventionist industrial policies Both sides claim to have the facts on their side Inspired by the work of economists Ha Joon Chang and Dani Rodrik editors Andrew Smith and Dimitry Anastakis bring together essays from both historians and economists in this collection to test claims that wealth comes from either protectionism or free trade With empirical research that spans more than a century of Canadian history Smart Globalization demonstrates that Canada s success stemmed neither from complete openness to globalization or policies of isolation and self sufficiency

Fortune's Fool Fred Goodman,2010-07-13 In 1999 when Napster made music available free online the music industry found itself in a fight for its life A decade later the most important and misunderstood story and the one with the greatest implications for both music lovers and media companies is how the music industry has failed to remake itself In Fortune s Fool Fred Goodman the author of The Mansion on the Hill shows how this happened by presenting the singular history of Edgar M Bronfman Jr the controversial heir to Seagram s who after dismantling his family s empire and fortune made a high stakes gamble to remake both the music industry and his own reputation Napster had successfully blown the industry off its commercial foundations because all that the old school label heads knew how to do was record and market hits So when Bronfman took over the Warner Music Group in 2004 his challenge was to create a new kind of record executive Goodman finds the source of the crisis in the dissolution of the old Warner Music Group the brilliant conglomerate of Atlantic Elektra and Warner Bros Records He shows how Doug Morris the head of Atlantic Records rose through the ranks and rode the CD bonanza of the 1990s to enormous corporate and personal profit before becoming embroiled in an ego driven corporate turf war and how all of Warner s record executives were blindsided when AOL Time Warner announced in 2003 that it wanted nothing more to do with the record industry When the music group was finally sold to Bronfman it was a ghost of itself Bronfman built an aggressive streamlined team headed by Lyor Cohen whose relentless ambition and discipline had helped build Def Jam Records They instituted a series of daring initiatives intended to give customers legitimate online music choices and took market share from Warner s competitors But despite these efforts illegal downloads still outnumber legitimate ones 19 1 Most of the talk of a new world of music and media has proven empty despite the success of iTunes even wildly popular sites like YouTube and MySpace have not found a way to make money with music Instead Warner and the other labels are diversifying and forcing young artists to give them a cut of their income from touring publishing and merchandising Meanwhile the average downloader isn t even meeting forward thinking musicians halfway

Each time a young band finds a following through music websites it's a unique story no formula has emerged. If one does, Warner is probably in a better position than anyone to exploit it. But at the end of the day, it is the one word verdict on Bronfman's big bet.

Skyscraper Benjamin Flowers, 2012-02-25 Selected by Choice magazine as an Outstanding Academic Title. Nowhere in the world is there a greater concentration of significant skyscrapers than in New York City. And though this iconographic American building style has roots in Chicago, New York is where it has grown into such a powerful reflection of American commerce and culture. In *Skyscraper: The Politics and Power of Building New York City in the Twentieth Century*, Benjamin Flowers explores the role of culture and ideology in shaping the construction of skyscrapers and the way wealth and power have operated to reshape the urban landscape. Flowers narrates this modern tale by closely examining the creation and reception of three significant sites: the Empire State Building, the Seagram Building, and the World Trade Center. He demonstrates how architects and their clients employed a diverse range of modernist styles to engage with and influence broader cultural themes in American society: immigration, the Cold War, and the rise of American global capitalism. *Skyscraper* explores the various wider meanings associated with this architectural form as well as contemporary reactions to it across the critical spectrum. Employing a broad array of archival sources such as corporate records, architects' papers, newspaper ads, and political cartoons, Flowers examines the personal, political, cultural, and economic agendas that motivate architects and their clients to build ever higher. He depicts the American saga of commerce, wealth, and power in the twentieth century through their most visible symbol: the skyscraper.

Last Call Daniel Okrent, 2010-05-11 A brilliant, authoritative, and fascinating history of America's most puzzling era: the years 1920 to 1933 when the U.S. Constitution was amended to restrict one of America's favorite pastimes: drinking alcoholic beverages. From its start, America has been awash in drink. The sailing vessel that brought John Winthrop to the shores of the New World in 1630 carried more beer than water. By the 1820s, liquor flowed so plentifully it was cheaper than tea. That Americans would ever agree to relinquish their booze was as improbable as it was astonishing. Yet we did, and *Last Call* is Daniel Okrent's dazzling explanation of why we did it: what life under Prohibition was like and how such an unprecedented degree of government interference in the private lives of Americans changed the country forever. Writing with both wit and historical acuity, Okrent reveals how Prohibition marked a confluence of diverse forces: the growing political power of the women's suffrage movement, which allied itself with the anti-liquor campaign; the fear of small-town native-stock Protestants that they were losing control of their country to the immigrants of the large cities; the anti-German sentiment stoked by World War I; and a variety of other unlikely factors ranging from the rise of the automobile to the advent of the income tax. Through it all, Americans kept drinking, going to remarkably creative lengths to smuggle, sell, conceal, and convivially and sometimes fatally imbibe their favorite intoxicants. *Last Call* is peopled with vivid characters of an astonishing variety: Susan B. Anthony and Billy Sunday, William Jennings Bryan and bootlegger Sam Bronfman, Pierre S. du Pont and H. L. Mencken, Meyer Lansky and the incredible if long forgotten federal official Mabel

Walker Willebrandt who throughout the twenties was the most powerful woman in the country Perhaps most surprising of all is Okrent's account of Joseph P Kennedy's legendary and long misunderstood role in the liquor business It's a book rich with stories from nearly all parts of the country Okrent's narrative runs through smoky Manhattan speakeasies where relations between the sexes were changed forever California vineyards busily producing sacramental wine New England fishing communities that gave up fishing for the more lucrative rum running business and in Washington the halls of Congress itself where politicians who had voted for Prohibition drank openly and without apology Last Call is capacious meticulous and thrillingly told It stands as the most complete history of Prohibition ever written and confirms Daniel Okrent's rank as a major American writer

Global Brands Teresa da Silva Lopes, 2007-09-24 In a world focused on science and new technology brands help to explain why several of the world's multinational corporations have little to do with either Rather they are old firms with little critical investment in patents or copyrights For these firms the critical intellectual property is trademarks Global Brands first published in 2007 explains how the world's largest multinationals in alcoholic beverages achieved global leadership considers the predominant corporate governance structures for such firms and looks at why these firms form alliances with direct competitors Brands also determine the waves of mergers and acquisitions in the beverage industry Global Brands contrasts with existing studies by providing a new dimension to the literature on the growth of multinationals through the focus on brands using an institutional and evolutionary approach based on original and published sources about the industry and the firms

The Man who Tried to Buy the World Jo Johnson, Martine Orange, 2003 In 1994 Jean Marie Messier had a dream to change a 150 year old French water company into a media empire to compete with anything America could produce He would spend over 100 billion dollars

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