

10 WAYS TO SELL YOUR IDEA



How To Sell Your Ideas

O García



How To Sell Your Ideas:

How to Sell Your Idea to Hollywood Robert Kosberg, 2011-07-14 How to find develop pitch and sell your ideas for films to the movie studios from the man Sherry Lansing calls the best idea man in Hollywood How to Sell Your Idea to Hollywood gets to the very heart of the script the idea A mere idea can land you fame fortune and status At the very least it can be your way into the movie business This book can show you just how powerful an idea can be in Hollywood Ideas are not a dime a dozen great ideas are one in a million Even if you cannot write a script you can definitely come up with an idea Once you have an idea you can use that idea as leverage to get yourself into the movie game If your main goal is to be a screenwriter you still need to start with a good idea which can help you make a deal to write your script for a studio or you might choose to just sell your idea or your story Successful producer Robert Kosberg has never met anyone who didn't have an idea And this book will help you to learn how to find ideas create ideas and pitch them to the right people You'll also learn what a high concept idea is and most importantly how to get your ideas to the right people Remember you control the rights to your own ideas and that's why ideas are so powerful How to Sell Your Idea to Hollywood encourages people at all levels who are attempting to get their break in the business It has everything you need to know to sell your ideas to the movies If you never thought you had something to offer the movie business you do *How to License or Sell Your Ideas; 7 Steps to Making Money by Licensing or Selling Your Ideas to Companies* Matthew Yubas, 2013-10-06 Learn how to make money by licensing or selling your ideas to companies This guidebook takes you through a 7 Step process to license or sell your ideas Based on 24 years of experience the easy to read guidebook takes you through the important step by step procedures to sell your ideas for a payout or license for royalties You'll discover The Process The 7 step process to selling or licensing for royalties and advances Where To Look How to find companies and how to approach them so you don't get rejected Making Contact How to contact companies getting the right person on the phone what to say and not to say includes a phone script Company Interest What to do when a company is interested Negotiating a Deal The process to negotiate a deal and create a win win outcome Royalties Learn how much royalties you can earn possible advances and getting companies to pay for patents Agents and Consultants Product Scouts How to work with Agents what they expect and where to find them And much more The material is clear and concise There's no fluff just straight to the point facts Matthew Yubas [Selling Your Ideas to Your Organization](#) Harold Scharlatt, 2011-08-15 If you've got an idea you want to sell you need to do two things scan your environment and use effective tactics This guidebook explains how to scan your environment and provides a collection of tactics you can use to sell your idea Using this systematic approach will make you more likely to accomplish your objective solving a problem or making an improvement for the benefit of individuals groups and the organization as a whole [How To Sell Your Way Through Life](#) Napoleon Hill, 2009-12-15 TIMELESS WISDOM from the ORIGINAL PHILOSOPHER of PERSONAL SUCCESS No matter who you are or what you do you are a salesperson Every time you speak to someone share

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your life Apply the principals will guarantee the most amazing results As you read this book you will feel you are receiving the best ever guidance on the topics of self image realizing your own dreams discovering your passion and talents making your true strength and improving your values and attitudes to create your very own idea and make your way to success This book will show you how to use your passion strength and talents to create a great idea and making the best life for yourself in all aspects from a great income to a happy successful life As you read you will find the language of the book conversational and the techniques simple and practical If there is a dream you ve always loved to make it real in your life this book will definitely help you succeed We guarantee you ll love it

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Selling Continuously David Goldsmith,2012-10-23 You sell all day every day to your board members front line staff vendors lenders public customers colleagues significant others and more in order to realize the types of successes your organization depends on you to achieve Yet selling for the leader is much different than it is for the salesperson of goods and services and that means you need to add a different set of skills and tools such as those provided here to gain buy in and cooperation from others and to reach your desired outcomes

The Business Philosopher ,1919

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