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# How To **Make Your Business Run Without You!**



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# How To Make Your Business Run Without You Paperback

**Karen Wiesner**



## **How To Make Your Business Run Without You Paperback:**

**Build a Startup That Lasts a Lifetime : How to Create Sustainable Business Growth** Silas Mary,2025-02-12 Build a Startup That Lasts a Lifetime How to Create Sustainable Business Growth is your roadmap to building a business that not only survives but thrives for decades While most startups fail within the first few years the ones that endure follow a different set of rules balancing agility with stability growth with sustainability and innovation with long term vision This book reveals the core strategies behind businesses that stand the test of time helping you navigate the challenges of entrepreneurship without falling into the common traps of burnout financial instability or short term thinking Inside you ll discover How to create a rock solid foundation for lasting success The secret to steady predictable growth without overextending Strategies to build a brand customers trust and love for years How to scale efficiently while maintaining quality and culture The leadership mindset required to evolve and stay ahead of the market If you re serious about building a startup that doesn t just grow fast but grows smart this book will give you the blueprint to create a legacy business that stands strong for a lifetime

*Build a Team That Runs Without You: How to Create a High-Performance Culture* Silas Mary,2025-02-12 What if your business or team could thrive even when you re not there Build a Team That Runs Without You How to Create a High Performance Culture is your step by step guide to building a self sufficient motivated and results driven team that doesn t rely on micromanagement Great leaders don t just delegate tasks they build systems empower people and create a culture of accountability and excellence In this book you ll discover how to Develop a team driven culture where employees take ownership and initiative Create processes and systems that ensure consistency and efficiency Hire and retain top talent who align with your mission and values Motivate and inspire your team to perform at their best without constant supervision Scale your leadership impact so you can focus on growth strategy and innovation Packed with real world strategies leadership insights and actionable frameworks this book will help you build a business or team that runs smoothly grows efficiently and delivers outstanding results whether you re there or not Stop working in your business start leading it Your path to a high performance self sustaining team starts now

**How to Make Your Business Run Without You!** Susan M. Carter,1999

**Small Business Survival Book** Barbara Weltman,Jerry Silberman,2006-05-19 Owning a small business can be a fulfilling and financially rewarding experience but to be successful you must know what to do before starting a business what to do while the business is up and running and most importantly what to do when the business runs into trouble With a combined fifty years of small business experience between them authors Barbara Weltman and Jerry Silberman know what it takes to make it in this competitive environment and in Small Business Survival Book they show you how In a clear and concise voice Weltman and Silberman reveal twelve surefire ways to help your small business survive and thrive in today s market With this book as your guide you ll discover how to Delegate effectively Monitor cash flow Extend credit and stay on top of collections Build and maintain credit and restructure your debt Meet your tax obligations Grow your business with

successful marketing strategies Use legal protections Plan for catastrophe and disaster recovery Whether you re considering starting a new business or looking to improve your current venture Small Business Survival Book has what you need to succeed

**Start Small, Scale Smart, Win Big : How to Launch a Business with Minimal Risk** Silas Mary,2025-02-12

Start Small Scale Smart Win Big How to Launch a Business with Minimal Risk is the ultimate guide for entrepreneurs who want to build a thriving business without gambling everything Forget the myth that you need massive capital or risky moves to succeed this book shows you how to start lean make smart decisions and scale strategically for long term success Packed with battle tested strategies real world case studies and practical frameworks this book helps you navigate the startup journey step by step You ll learn how to validate ideas before investing heavily attract the right customers without burning cash and grow at a sustainable pace Inside you ll discover How to test and refine your idea before spending big The secrets to building a profitable business on a budget Smart scaling tactics that don t require taking huge risks How to leverage systems and automation to grow efficiently The mindset shifts needed to win in today s competitive market Whether you re launching your first venture or looking to take your small business to the next level Start Small Scale Smart Win Big gives you the blueprint to minimize risk maximize impact and build a business that stands the test of time

*The Automatic Customer* John Warrillow,2015-02-05 The lifeblood of your business is repeat customers But customers can be fickle markets shift and competitors are ruthless So how do you ensure a steady flow of repeat business The secret no matter what industry you re in is finding and keeping automatic customers These days virtually anything you need can be purchased through a subscription with more convenience than ever before Far beyond Spotify Netflix and New York Times subscriptions you can sign up for weekly or monthly supplies of everything from groceries AmazonFresh to cosmetics Birchbox to razor blades Dollar Shave Club According to John Warrillow this emerging subscription economy offers huge opportunities to companies that know how to turn customers into subscribers Automatic customers are the key to increasing cash flow igniting growth and boosting the value of your company Consider Whatsapp the internet based messaging service that was purchased by Facebook for 19 billion While other services bombarded users with invasive ads in order to fund a free messaging platform Whatsapp offered a refreshingly private tool on a subscription platform charging just 1 per year Their business model enabled the kind of service that customers wanted and ensured automatic customers for years to come As Warrillow shows subscriptions aren t limited to technology or media businesses Companies in nearly any industry from start ups to the Fortune 500 from home contractors to florists can build subscriptions into their business Warrillow provides the essential blueprint for winning automatic customers with one of the nine subscription business models including The Membership Website Model Companies like The Wood Whisperer Guild ContractorSelling and DanceStudioOwner offer access to highly specialized high quality information recognizing that people will pay for good content This model can work for any business with a tightly defined niche market and insider information The Simplifier Model Companies like Mosquito Squad pest

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**Running Wild Novella Anthology, Volume 3, Book 3** Barbara Lockwood,2019-12-01 Before you pick up Book 3 please tell us you ve already read Book 1 and Book 2 Yes Good No No Why not They will only make you feel like you ve never felt before Introduce you to worlds you never knew existed And make you more joyful than you thought possible Why Because these are great stories and great writing that simply do not fit neatly in a box

**The Complete Book of Business Plans** Joseph A Covello,Brian J Hazelgren,2006-10-01 Readers have turned to The Complete Book of Business Plans for almost 10 years for advice and information making it one of the bestselling business planning books of our time Authors Brian Hazelgren and Joseph Covello have gone back to the drawing board on this updated edition providing you with more than a dozen brand new business plans that will help you attract the financing and investment you need The Complete Book of Business Plans also includes revised and updated information on how to get started what questions to ask and how to finalize a business plan that will get you off the ground and running For business owners just starting out or seasoned veterans that want to bring their business to the next level The Complete Book of Business Plans is the only reference they need to get the funding they re looking for

*Dummies Guide to Starting a Profitable, Future-Ready Business from Scratch,* 3 Bolakale Aremu,2025-05-09 Launch Big Without the Legal Headache Business Credit or Going Broke This Is the Book Investors Wish You Read First What if you could get customers secure real funding and grow your business without needing an LLC perfect credit or startup capital Welcome to the future ready entrepreneur s playbook In this bold third installment of the bestselling series Dummies Guide to Starting a Profitable Future Ready Business from Scratch you ll learn how to build momentum attract investors and scale your venture even if you re still bootstrapping from your bedroom

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**Monetize Your Passion and Scale Big: How to Turn Your Skills into a Cash Machine** Silas Mary, 2025-02-22 Want to turn what you love into a money making empire Monetize Your Passion and Scale Big is your ultimate guide to transforming your skills knowledge or hobbies into a powerful cash machine Whether you're a freelancer coach creator or entrepreneur this book will show you how to take your passion and turn it into a thriving scalable business Inside you'll discover how to identify your most profitable skills package them into irresistible offers and attract a loyal audience that's eager to buy You'll learn proven strategies to monetize your expertise through high ticket services digital products memberships and multiple revenue streams so you can maximize your earnings without working 24/7 But it doesn't stop there You'll also uncover the secrets to scaling fast automating your systems leveraging digital marketing and building a brand that grows effortlessly This book gives you the blueprint to turn your passion into long term wealth without the guesswork or burnout If you're ready to stop trading time for money and start building a business that fuels your dream lifestyle Monetize Your Passion and Scale Big is your step by step guide to turning your skills into serious profits Let's make it happen

*The Green Book Magazine*, 1919 *Think Like a Founder, Act Like a Leader : How to Build a Thriving Business from Scratch* Silas Mary, 2025-02-12 Think Like a Founder Act Like a Leader How to Build a Thriving Business from Scratch is the ultimate playbook for entrepreneurs who want to turn their vision into a lasting success Whether you're starting from nothing or looking to scale with confidence this book breaks down the mindset strategies and leadership principles needed to build a thriving business in today's fast paced world Drawing from real world experience and battle tested wisdom this guide will show you how to think like a founder bold decisive and opportunity driven while acting like a leader strategic resilient and people focused You'll learn how to validate ideas attract the right talent master sales and

navigate challenges without losing momentum From bootstrapping to scaling smart Think Like a Founder Act Like a Leader teaches you how to Develop a bulletproof entrepreneurial mindset Build a rock solid foundation for sustainable growth Lead with confidence and rally a high performing team Master the art of decision making under pressure Scale without losing control or burning out If you re serious about building a business that lasts this book will be your roadmap Learn what it takes to not just survive but thrive in the world of entrepreneurship      **Valuation for M&A** Chris M. Mellen, Frank C.

Evans, 2018-04-16 Determine a company s value what drives it and how to enhance value during a M A Valuation for M A lays out the steps for measuring and managing value creation in non publicly traded entities and helps investors executives and their advisors determine the optimum strategy to enhance both market value and strategic value and maximize return on investment As a starting point in planning for a transaction it is helpful to compute fair market value which represents a floor value for the seller since it by definition represents a value agreed upon by any hypothetical willing and able buyer and seller But for M A it is more important to compute investment value which is the value of the target company to a strategic buyer and which can vary with each prospective buyer Prepare for the sale and acquisition of a firm Identify quantify and qualify the synergies that increase value to strategic buyers Get access to new chapters on fairness opinions and professional service firms Find a discussion of Roger Grabowski s writings on cost of capital cross border M A private cost of capital intangible capital and asset vs stock transactions Inside all the necessary tools you need to build and measure private company value is just a page away      **Shards of Ashley, Book 5 of the Family Heirlooms Series** Karen Wiesner, 2014-08-13 Ashley Savage

grew up in a troubled home with a competitive pampered sister and an abusive mother who played at being a Christian when she needed to and led Ashley to more addictions than one child could handle As an adult Ashley tells herself she s put the extreme fears of the past behind her but she spends most of her time repairing the crumbling wall holding back the horrors she s not willing to face ever again The one man who has the annoying habit of getting through her defenses is Jay Samuels a military chaplain and soon to be pastor Much as Ashley wants to leave him behind Jay is ambitious to a fault where she s concerned He hears only what he wants to hear and he doesn t want to hear that she doesn t love him as much as he loves her But even Jay doesn t realize the extent of all she s buried and what keeps her from giving herself willingly to the God she knows is drawing her inexorably to Himself to the one place she can t run where she can no longer hide      **Summary: Built**

**to Sell** BusinessNews Publishing, 2014-11-12 The must read summary of John Warrilow s book Built to Sell Creating a Business that Can Thrive Without You This complete summary of the ideas from John Warrilow s book Built to Sell shows how difficult it can be for business owners to become less involved in their business In his book the author explains an eight step process that entrepreneurs can use to ensure that the business can run without them and become a valuable asset that can be sold By following this plan you can increase the value of your business and ensure it is successful in its own right Added value of this summary Save time Understand key principles Expand your business knowledge To learn more read Built to Sell

and follow the eight step process to make your company more independent and a high value asset      **Built to Sell** John Warrillow,2011-04-28 According to John Warrillow the number one mistake entrepreneurs make is to build a business that relies too heavily on them Thus when the time comes to sell buyers aren t confident that the company even if it s profitable can stand on its own To illustrate this Warrillow introduces us to a fictional small business owner named Alex who is struggling to sell his advertising agency Alex turns to Ted an entrepreneur and old family friend who encourages Alex to pursue three criteria to make his business sellable Teachable focus on products and services that you can teach employees to deliver Valuable avoid price wars by specialising in doing one thing better than anyone else Repeatable generate recurring revenue by engineering products that customers have to repurchase often      **Clockwork, Revised and Expanded** Mike Michalowicz,2022-08-30 The missing link that will prepare your business and your mind for the next stage of business growth from the Foreword by Gino Wickman author of Entrepreneurial Leap and Traction Does your business own you more than you own it Are you afraid it will collapse without you Are you sacrificing your family friends and freedom to keep your business in business What if instead your company could run on automatic while it continued to grow and turn a profit It s possible and the revised and expanded edition of Clockwork makes it easier than ever If you re like most entrepreneurs you started your company so you could be your own boss make the money you deserve and live life on your own terms In reality you re bogged down in the daily grind constantly putting out fires answering an endless stream of questions and continually hunting for cash In Clockwork Revised Expanded entrepreneurship expert Mike Michalowicz improves on his step by step method for getting more done by doing less making it easier than ever to have your business run itself The culmination of more than ten years research with hundreds of new real life case studies and improved processes drawn drawn directly from Mike s hugely successful training program Clockwork Revised Expanded is your recipe for an ultra efficient business Among the many new and improved strategies you will learn how to Transfer any task off your plate and trust that your team will get it done right Elevate your role in your company and life with one single word Pinpoint the critical function your business must master to avoid mediocrity Leverage the extraordinary power of the 3 2 hour productivity rule And finally do what you want when you want in your business and your life Clockwork Revised Expanded even includes an entirely new section that details how to improve each team member s efficiency both individually and within teams without leadership involvement With Mike s Clockwork system you will make your business finally work for you      **Sticky Fingers** Sophie Maletsky,2014-07 Learn to make duct tape crafts      **The Web Designer's Idea Book Volume 2** Patrick McNeil,2010-09-19 Web Design Inspiration at a Glance Volume 2 of The Web Designer s Idea Book includes more than 650 new websites arranged thematically so you can easily find inspiration for your work Author Patrick McNeil creator of the popular web design blog designmeltdown com and author of the original bestselling Web Designer s Idea Book has cataloged thousands of sites and showcases the latest and best examples in this book The web is the most rapidly changing design medium and this book



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**The Art of Selling Your Business** John Warrillow, 2021-01-12

Freedom: It's the ability to do whatever you want whenever you want. It's the ultimate reward of selling your business. But selling a company can be confusing, and one wrong step can easily cost you dearly. *The Art of Selling Your Business: Winning Strategies, Secret Hacks for Exiting on Top* is the last in a trilogy of books by author John Warrillow on building value. The first, *Built to Sell*, encouraged small business owners to begin thinking about their business as more than just a job. The Automatic Customer tagged recurring revenue as the core element in a valuable company and provided a blueprint for transforming almost any business into one with an ongoing annuity stream. Warrillow completes the set with *The Art of Selling Your Business*. This essential guide to monetizing a business is based on interviews the author conducted on his podcast *Built to Sell Radio* with hundreds of successfully cashed-out founders. What's the secret for harvesting the value you've created when it's time to sell? *The Art of Selling Your Business* answers important questions facing any founder, including: What's your business worth? When's the best time to sell? How do you create a bidding war? How can you position your company to maximize its attractiveness? Who will pay the most for your business? What's the secret for punching above your weight in a negotiation to sell your company? *The Art of Selling Your Business* provides a sleeves-rolled-up action plan for selling your business at a premium by an author with consummate credibility.

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