## Latino-Anglo Bargaining

Culture, Structure, and Choice in Court Mediation

Christine Flack



Listmo Communistee: Emerging Visions - Political, Scient. Cultural and Logis Inners

# <u>Latino Anglo Bargaining Patterns In Small Claims</u> <u>Mediation</u>

SJ Ball

#### **Latino Anglo Bargaining Patterns In Small Claims Mediation:**

Latino-Anglo Bargaining Christine Rack, 2006-02-02 This book shows the mechanisms by which cultural differences reinforce structural privilege and disadvantage in the informal process of mediated negotiation Are all people equally likely to pursue their own material self interest in the negotiation process used in small claims mediation Did Latinos and Anglos bargain more generously with members of their own group The central questions derived from theories of ethnic and gender differences concerned how and to what degree culture structure and individual choice operated to alter the goals bargaining process and outcomes expressed motivations and outcome evaluations for outsider groups This book demonstrates how there are real cultural differences in the way that Latinos and Anglos pursue monetary justice that defy dominant assumptions that all culture groups are equally likely to maximize their own outcomes at the expense of others Current Publications in Legal and Related Fields ,2007 BNA's Employment Discrimination Report, 1999-07 U.S. Presidents and Foreign **Policy** Carl C. Hodge, Cathal J. Nolan, 2006-12-13 This work is a unique single source for information on the foreign policy wars treaties initiatives and doctrines of all 43 presidents of the United States From George Washington's isolationism to the Monroe Doctrine of hemispheric right to domination to Teddy Roosevelt's imperialism through George W Bush's global war against terror U S foreign policy has charted a varied course As the area where the president has the most freedom of action foreign policy can and often does change precipitously according to the incumbent s view of the world No other branch of government rivals the president's role in America's rise from liberal republic to global superpower This work brings together the scholarship of leading historians and political scientists to present in depth examination of the foreign policy of each president of the United States This thorough presentation covers all aspects of international relations although the work is not primarily interpretive it does not shy from pointing out both notable successes and failures The book s 43 essays present quick access to the whole of the history of American foreign policy Government Employee Relations Report, 1999

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