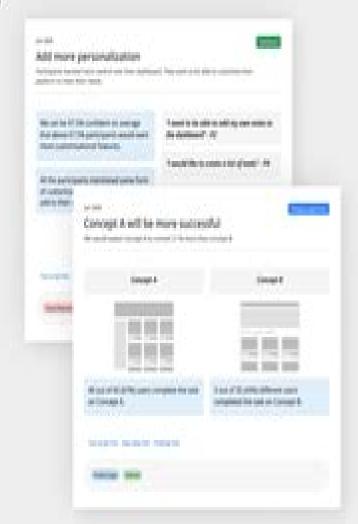
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Cracked it! Bernard Garrette, Corey Phelps, Olivier Sibony, 2018-06-08 Solving complex problems and selling their solutions is critical for personal and organizational success For most of us however it doesn't come naturally and we haven t been taught how to do it well Research shows a host of pitfalls trips us up when we try We re guick to believe we understand a situation and jump to a flawed solution We seek to confirm our hypotheses and ignore conflicting evidence We view challenges incompletely through the frameworks we know instead of with a fresh pair of eyes And when we communicate our recommendations we forget our reasoning isn t obvious to our audience How can we do it better In Cracked It seasoned strategy professors and consultants Bernard Garrette Corey Phelps and Olivier Sibony present a rigorous and practical four step approach to overcome these pitfalls Building on tried and tested but rarely revealed methods of top strategy consultants research in cognitive psychology and the latest advances in design thinking they provide a step by step process and toolkit that will help readers tackle any challenging business problem Using compelling stories and detailed case examples the authors guide readers through each step in the process from how to state structure and then solve problems to how to sell the solutions Written in an engaging style by a trio of experts with decades of experience researching teaching and consulting on complex business problems this book will be an indispensable manual for anyone interested in creating value by helping their organizations crack the problems that matter most **Essential Scrum** Kenneth S. Rubin, 2012 This is a comprehensive guide to Scrum for all team members managers and executives If you want to use Scrum to develop innovative products and services that delight your customers this is the complete single source reference you ve been searching for This book provides a common understanding of Scrum a shared vocabulary that can be used in applying it and practical knowledge for deriving maximum value from it Make Money With Just One Insight: Simple Epiphanies Turned Into Digital Products Ahmed Musa, 2025-05-31 You don't need a full blown course You don't need 50 lessons fancy slides or a masterclass that takes six weeks to finish You just need one damn good insight Because one sharp idea clearly explained is worth more than a mountain of recycled fluff And people will happily pay for it if it solves something real fast and well Make Money With Just One Insight is your quide to turning simple epiphanies into income generating digital products that sell like hotcakes without burning yourself out creating a digital encyclopedia nobody finishes Inside you ll learn How to spot the obvious to you mind blowing to them idea Why one transformation is more profitable than ten tips How to package tiny insights into products people devour in one sitting And how to price position and sell it in a way that feels effortless This isn t about becoming a guru It's about turning what you already know into guick wins that others will gladly pay for Read this Grab that one insight Package it right And start making money from the ideas rattling around in your head Because sometimes one idea is all it takes to change someone s life and yours Radical Intuition Kim Chestney, 2020-11-03 Radical Intuition reveals an all new understanding of intuition and how to use it to live an extraordinary life This practical guide will

teach you to go beyond thinking and discover higher awareness with the power of intuition a revolutionary force at the threshold of a new era of consciousness Kim Chestney gives clear guidance for tuning in to your own process of insight backed by voices from successful insight leaders who recognize intuition as the source of genius in all aspects of life Learn how to tap into your inner wisdom and create the life you are made for Featuring contributions from Kelly Noonan Gores writer director of the documentary HEAL Steve Kilbey singer songwriter of the Church Brett Larkin Uplifted Yoga Day Schildkret author of Morning Altars Jesse Schell author of The Art of Game Design An A to Z of Emotional Freedom Caroline Anson, 2003 The intention of this book is to help you claim back the life of personal respect integrity and honour you were always destined to live This book is aimed at anyone who has a dream inside waiting to break out but is imprisoned by their personal history. It does not aim to provide the answers but hopes instead to provoke you into asking the right questions about your life and how you really want to live it The rest is up to you This book is part of a series of four which are defined as living books in other words as readers read and learn and grow and feedback to us we want to evidence that learning and growing so maybe other peoples learning and growing can acquire compassion and wisdom about their own and others lives less painfully As the authors of this book we have learned certain incontrovertible truths the most important one being that we are all ultimately responsible for our own life stories We have the final decision on what story we choose to tell If it is too late to change the chapters that have preceded where we are now we certainly have the power to transform the rest of the story to describe our blooming Contained within these pages and the pages of the other three books comprising the series are some ideas to help you along the way All the words and phrases used throughout the series are intended to be explained within the context of how they are presented If however you do not understand anything you read please ask for an explanation We will be happy to clarify in later editions and via our website updates We can be contacted at feedback AcornProductions org or via our website at www AcornProductions org **Thinking** P. N. Johnson-Laird, P. C. Wason, 1977-12-15 This is a volume about the scientific study of thinking its possibility its part state and its future prospects

Microsoft Power BI Data Analyst Certification Guide Orrin Edenfield, Edward Corcoran, 2022-06-24 Gain the knowledge and skills needed to become a certified Microsoft Power BI data analyst and get the most out of Power BI Key Features Get the skills you need to pass the PL 300 certification exam with confidence Create and maintain robust reports and dashboards to enable a data driven enterprise Test your new BI skills with the help of practice questions Book Description Microsoft Power BI enables organizations to create a data driven culture with business intelligence for all This guide to achieving the Microsoft Power BI Data Analyst Associate certification will help you take control of your organization s data and pass the exam with confidence From getting started with Power BI to connecting to data sources including files databases cloud services and SaaS providers to using Power BI s built in tools to build data models and produce visualizations this book will walk you through everything from setup to preparing for the certification exam Throughout the

chapters you ll get detailed explanations and learn how to analyze your data prepare it for consumption by business users and maintain an enterprise environment in a secure and efficient way By the end of this book you ll be able to create and maintain robust reports and dashboards enabling you to manage a data driven enterprise and be ready to take the PL 300 exam with confidence What you will learn Connect to and prepare data from a variety of sources Clean transform and shape your data for analysis Create data models that enable insight creation Analyze data using Microsoft Power BI s capabilities Create visualizations to make analysis easier Discover how to deploy and manage Microsoft Power BI assets Who this book is for This book is for data analysts and BI professionals who want to become more competent in Microsoft Power BI Although the content in this book will help you pass the PL 300 exam there are plenty of other practical applications beyond exam preparation in the chapters No prior experience with Power BI is needed **Design Discourse on Culture and Society** Doctor Gjoko Muratovski, Craig Vogel, 2019-05-22 Just as the term design has been going through change growth and expansion of meaning and interpretation in practice and education the same can be said for design research. The traditional boundaries of design are dissolving and connections are being established with other fields at an exponential rate Based on the proceedings from the IASDR 2017 Conference Re Research is an edited collection that showcases a curated selection of 83 papers just over half of the works presented at the conference With topics ranging from the introduction of design in the primary education sector to designing information for Artificial Intelligence systems this book collection demonstrates the diverse perspectives of design and design research Divided into seven thematic volumes this collection maps out where the field of design research is now Cultura A Communication Toolkit for Designers to Gain Empathic Insights Across Cultural Boundaries Chen Hao Annemiek van Boeijen Pieter Jan Stappers Designing successful products and services that people like requires an understanding of the context and the aspirations of those people Over the past decade a range of methods has been developed to help designers gain such empathy These have worked well when designer and target user share a cultural context However designers often find it difficult to empathize with the user insights of individuals from a culture beyond their first hand experience To help designers step beyond this limitation those user insights need to be placed in a larger understanding of the cultural context In this paper we present Cultura a toolkit that uses nine cultural aspects based on cultural models informing designers about user insights in a broader cultural context The toolkit was evaluated in design sessions with four design teams The findings indicate that Cultura provides inspiration and motivation for designers to gain empathic insights into users beyond their own cultural boundaries and to make effective designs for people Graphic Designers as Cultural Innovators Case Studies of Henry Steiner and Kan Tai Keung Tian Yao Ilpo Koskinen It is common to see graphic design copies of foreign models or other Chinese designers These designers are apathetic toward the work and neglect its ongoing challenges including the need for constant innovation In contrast there are masters who use Chinese culture in creative ways and achieve outstanding reputations all over the world The reasons design masters choose Chinese

culture as a theme for their graphic work and the unique ways in which they symbolize cultural resources and knowledge are explored and explained in this study This study also illustrates how traditional culture can become a potential innovative strategy by applying a systematic and culture based methodology The case studies presented concern the first generation of graphic designers in Hong Kong Henry Steiner and Kan Tai Keung The preliminary results of the two case studies show very positive outcomes for cultural interpretation becoming a new innovative stream of graphic design Cultural Differences in Aesthetic Preferences Does Product to Context Match Matter Tseng Ping Chiu Carolyn Yoon Shinobu Kitayama Colleen Seifert Western cultures focus on salient objects and use categorization for purposes of organizing the environment an analytic view whereas East Asians cultures focus more holistically on relationships and similarities among objects when organizing the environment a holistic view Previous research has shown that cognitive approaches differ between cultures European Americans prefer an analytic style and East Asians tend to use a holistic style However little is known about how cultural differences in cognition relate to aesthetic preferences In this paper we explored whether cultural differences arise in preferences for products set in matching vs mismatching contexts Participants in a laboratory experiment included European Americans and East Asians Individually they viewed images of a variety of furniture products chairs coffee tables and floor lamps and rated their aesthetic appeal Each product type appeared in three different contexts matching target product shown in its usual in home context mismatched target product shown in an unusual in home context and neutral the target product shown on a white background For both cultural groups products were judged to be more aesthetically pleasing in the matching than in the mismatched context However ratings for products in mismatching contexts were significantly higher among East Asians Our findings suggest that those with holistic views East Asians are more tolerant of mismatches than are those with more analytic views European Americans The implications for product and marketing design include greater attention to context presentation Discourses on Japanese Lifestyle in Early Modern Design A Turning Point from Westernization to Modern Design Yoshimune Ishikawa Low seated chairs for tatami mats that are characteristic of Japanese style interior appeared after late 1940s This article focuses on the ambivalence between Western lifestyles and Japanese lifestyles by tracing the comments of designers critics magazines and so forth to clarify a background of them The introduction of chairs in Japan was actually involved by definition in a dichotomy between sitting on the floor and in chairs which therefore was far from the domestic practicality of lifestyles among the public Then we have to observe the two points for the introduction of chairs to break through this rigid situation 1 how did the public establish definition of chairs outside the Westernization This article grasps the fact that the artisans and early designers accumulated their experience of producing chairs from scratch through trial and error 2 How did the relation between sitting on the floor and in chairs break out of the dichotomy through ambivalence This article focuses on the fact that the public enjoyed the physical relaxation offered by the mix of sitting on the floor and in chairs This constituted the domestic practicality of chairs for the Japanese

Therefore such experiences of making and using chairs can be summarized as the awakening of a universe in the distance between the floor and the seat height of Western chairs It was a new frontier for Japanese designers and low seated chairs were born in this space This article concludes that it marked the transition from Westernization to Japanese modern design Using Practice Led Industrial Product Design Research to Explore Opportunities to Support Manufacturing Related Enterprise in Overseas Development Assistance ODA Countries Mark Evans Timothy Whitehead The profession of industrial product design has the capacity to support wealth generation through a product driven supply chain that extends across services that include manufacturing distribution sales and maintenance Moving away from the more typical manufacturing approaches of developed countries where the resources available to support designers employ advanced technologies and materials this paper discusses an on going UK Arts and Humanities Research Council funded project to explore ways in which industrial product design can provide opportunities for entrepreneurship and employment in countries on the Organization for Economic Co operation and Development OECD Development Assistance Committee DAC List and receive Overseas Development Assistance ODA Through practice lad research with participants from Uganda Kenya Indonesia and Turkey industrial product design educators researchers practitioners shared knowledge and expertise and engaged in creative activity to translate propositions into proposals with the potential for manufacture in each of the four countries The findings articulated product visualizations indicate significant potential to support manufacturing in countries in a variety of levels of economic development by adding value to the packaging of traditional foods integrating low cost imported components to add value to indigenous crafts and materials producing contemporary furniture designs using materials that can be considered as traditional materials and employing unorthodox and unexpected materials Preserving Craft Heritage by Forging Rural Urban Connections Haodan Tan Huaxin Wei Eli Blevis This study aims to explore the difficulties of preserving cultural heritage in rural areas and to inform better designs of computer systems to support such preservation In this case study we observed and documented craft cultures in three rural villages in China Our methods include photo ethnography interview and observation From analyzing various types of data we were able to identify issues of cultural heritage preservation including cultural identity and values We propose a conceptual system design for an installation and software connecting rural craftspeople and people who appreciate crafts as a means of fostering a mutual relationship of support and appreciation We believe this relationship can help preserve cultural heritage in rural areas Some of the system installation elements were prototyped in scale models. The paper's primary contribution is the design field research analysis of design field research and conceptualization Designing Language Learning for Migrant Workers Workplace Integration Young ae Hahn Nyamsuren Gombodoo The number of migrant workers in South Korea is on the rise but their inadequate Korean language skills prevent them from being promoted at work or fairly treated as respected members of the society In this study in collaboration with a government authorized language educational facility for immigrants the authors investigated a

challenges in migrant workers Korean as a second language learning and b design principles of lessons and learning materials specifically targeted to their needs Student and teacher interview data confirmed that the workers limited time for study weak motivation Korean colleagues indifferent attitude and limited teaching resources at educational facilities are major barriers to achieving higher levels of linguistic skills From the data the authors identified four design principles personalized content community participation portability of materials and micro learning modules Informal lessons via Facebook factory safety signs and portable writing drill booklets are designed as on going experimentations of the principles Designing One Flat Church as Small Scale Community Space in Densely Populated Urban Environment to Perform Both Sacred and Contemporary Functions Louis Poon Shek Wing This research is based on the scenario in the context of Hong Kong in which church has been built in densely populated urban environment restricted in flat space The research objectives were 1 firstly to investigate the relationship between theology and spatial design in Hong Kong Protestant church 2 secondly to analyze the issue of the lack of design with respect to sacred identity in the church of Hong Kong that leads to an unappealing and non sacred appearance of Protestant church 3 and finally to establish theoretical standpoints on designing sacred space with contemporary quality without surrendering of the sacred identity. The aims of the research were to understand the influence of secularization to the rationale of church design and to generate an appropriate identity of church with a theoretical standpoint to serve the contemporary community effectively In order to meet these objectives the study comprised of a qualitative site observations of 171 churches which provided comparative figures for the study of churches incorporated with design elements or no design elements In Hong Kong approximately 775 one flat churches which are 66% of the total number of Protestant churches are located in different layers of vertical space within this vertical city When churches provide social services in the same limited space the identity of church is surrendered to the need of the social community This study endeavors to facilitate church design with the focus on the immanence quality in order to encounter the different spatial limitations in church design Design Dialogs as a Specific Mode of Communication About the Ongoing Exploration of Solution Space Terry van Dijk Matthew Cook Decision making with respect to urban design is a particular arena where designerly modes of interaction are used but placed in the specific context of coordination across a variation of actors The planning literature that describes how urban design is included in decision making is poorly connected to design literature This paper laments this disconnection and shows where design theories reflect planning theories and where they can further complement in order to create a richer understanding of urban planning Urban Planning in the Middle East Analyzing Al Tahrir Square as a Public Political Space in Iraq Rasha Al Tameemi Al Tahrir Square surrounded by commercial crowded streets financial headquarters and governmental institutions is one of the most iconic squares in Baghdad It is part of daily life for many Iraqi people due to its central location which is characterized by busy roads with honking cars In this essay I am going to explore Al Tahrir Square in Baghdad Iraq as a venue of rebellion for Iraqi people Since 2015 Iraqi people

from diverse backgrounds have been gathering in the square to protest for their rights every Friday It has been the site of many historical events in Iraq although it has been established as a social place I will explore the sociopolitical significance of Al Tahrir Square by connecting the history of the place with how it has been changed since 1961 when the Freedom Monument was first open to the public The research addresses the urban landscape of Al Tahrir Square and its transformation over time taking into consideration the political issues that affect it I will analyze policies and regulations that have discouraged people from gathering in the Square to prevent political threats to the government and suggest ways to create safer spaces and mixed used attractions modify the natural landscape of Al Ummah Garden to make it more connected to the Square and revitalize the existing kaleidoscope for closer proximity to Tigris River Soul Conversations Austyn Wells, 2019-02-02 Soul Conversations reveals how you can tap into your soul s wisdom connect with the universe and communicate with loved ones and guides in the spirit world Drawing on the author's extensive training and experience you ll learn how to develop intuition cultivate your soul senses and create a personal spirituality that interweaves the invisible world with the everyday fabric of your life We are all connected to each other and to an infinite intelligence that some call spirit source universe or God To come to the understanding that we are spiritual beings having a human experience we must reacquaint ourselves with our very essence or soul This book invites you to embark on that magical journey and explore the eternity of the universe within each of us Written by spiritual medium Austyn Wells Soul Conversations is the first guide to offer practical tools based in grief counseling spirit communication hypnotherapy and regression indigenous medicine and energy exercises to help you align your everyday thoughts and actions with your deepest wisdom for a soul centered life Drawing on the author's extensive training and experience including training in shamanism as well as years of working with other souls seeking similar illumination this book will help you Explore the illusions and truths of self and honor the oneness of dark and light Discover the soul senses and how they connect you to universe and spirit world Explore soul to soul communication with loved ones animals and spirit guides Strengthen your connection to nature and with divine guidance Deepen your soul presence in self care and relationships And much more With the meditations activities and experiments in this unique guide you ll create a bridge to the invisible world and move toward living a more authentic soul fulfilling spiritual life **Brand-driven Innovation** Erik Roscam Abbing, 2017-10-05 Branding can inspire innovation in products and services creating value for organizations and consumers alike This in turn can lead to a durable relationship between brands and customers Brand driven Innovation explores branding theory and its relation to innovation in order to provide readers with a solid foundation of knowledge The book employs a practical four step method that will help readers apply brand driven innovation in their own academic or business context The Principles and Processes of Interactive Design Jamie Steane, 2023-10-19 This much anticipated second edition of The Principles and Processes of Interactive Design is aimed at new designers and creatives from across the design and media disciplines who want to learn the fundamentals of designing

for user experience and user interface UX UI projects The blurring of boundaries between disciplines is leading to a new breed of hybrid designers and creative practitioners who are fusing different discipline perspectives principles and processes to support their new practices It is these shared principles and processes that this book explores including The fundamentals of design research and UX development Classic visual design topics such as colour image layout and typography Essential media specific topics such as working with data interactivity motion and sound Important guidance on how to present your work For this new editions there are brand new chapters on Motion and Sound including storyboarding sonic interaction and UX storytelling Data including data as a material AI and anticipatory design and Interactivity including accessibility gesture control and voice UI With over 150 inspirational examples from a diverse range of leading international creatives and award winning agencies this is a must have quide for budding designers In addition industry perspectives from key design professionals provide fascinating insights into this exciting creative field Each chapter concludes with a workshop tutorial to help you put what you ve learnt into practice Distributed, Ambient, and Pervasive Interactions Norbert Streitz, Panos Markopoulos, 2015-07-21 This book constitutes the refereed proceedings of the Third International Conference on Distributed Ambient and Pervasive Interactions DAPI 2015 held as part of the 17th International Conference on Human Computer Interaction HCII 2015 held in Los Angeles CA USA in August 2015 jointly with 15 other thematically conferences The total of 1462 papers and 246 posters presented at the HCII 2015 conferences were carefully reviewed and selected from 4843 submissions These papers address the latest research and development efforts and highlight the human aspects of design and use of computing systems The papers accepted for presentation thoroughly cover the entire field of human computer interaction addressing major advances in knowledge and effective use of computers in a variety of application areas This volume contains papers addressing the following major topics designing and developing intelligent environments natural interaction design and development of distributed ambient and pervasive interactions smart devices objects and materials location motion and activity recognition smart cities and communities and humor in ambient intelligence Tarot for Your Self Mary K. Greer, 2002-01-01 A classic guide on how to master a Tarot reading that combines self teaching techniques with personal insight provides revised interpretations for the Minor arcana as well as coverage of topics ranging from crystals and astrology to numerology and occult metaphysics SISTERHOOD OF THE SEERS ORACLE ATHENA. LAZ, 2025 Animal Healing with Australian Bush Flower Essences Marie Matthews, 2013-05-01 Carefully researched and comprehensive this reference gives extraordinary insights into the emotional world of animals and explores the healing powers of Australian Bush Flower Essences Providing practical hints for keeping creatures fit and happy as well as dealing with health and behavior problems this helpful guide offers naturopathic remedies that are both safe and time saving Exploring a variety of case studies particular Australian Bush Flower Essences are recommended to support sound management balanced diet and exercise by stabilizing the energy that is essential for the well being of animals While this handbook focuses primarily on

dogs cats horses and birds more exotic creatures are covered in the Repertory of Symptoms section offered at the close Integrating Human Factors Methods and Systems Thinking for Transport Analysis and Design Gemma J. M. Read, Vanessa Beanland, Michael G. Lenné, Neville A. Stanton, Paul M. Salmon, 2017-07-26 Governments and road safety agencies around the world have either introduced or are considering safe system strategies a long overdue acknowledgement that different elements of the road system contribute to road safety outcomes Human factors approaches have a leading role here in both conceptualising the road system as a complex sociotechnical system and in providing practical approaches to support true systems based countermeasures This book illustrates the potential for integrating contemporary systems based human factors methods with modern day driving assessment methods such as vehicle instrumentation and driving simulation to understand and enhance performance in modern day road transport systems. The book outlines why a fundamental paradigm shift is needed in the way these systems are designed and operated and illustrates how a wide range of accepted human factors approaches can be applied successfully to road transport to revolutionise the countermeasure design process The practical illustrations of these human factors methods are applied to a long standing road and rail safety issue rail level crossings where the road and rail systems intersect The final chapter of the book highlights the utility of the human factors approach to reducing road trauma and discusses future applications of the approach The Dragon-Wisdom Cards of Ancient China Mark Kumara, 2009-08-31 A book of commentaries on The Dragon Wisdom Cards Of Ancient China being the teachings which explain and reveal the hidden messages behind the The Tao the ancient Chinese spiritual teaching which means The Way The commentaries throw light on the psychological and spiritual states which these ancient pictures of the mythical gods and goddesses dragons and demons of ancient China portray in brilliant graphic colour The images themselves are not shown but can be obtained from the author Mark Kumara suggests that all humans will at one time or another face all these different states on their path toward Self realisation Tarot of the Spirit Pamela Eakins, 1992-01-01 Illustrated with the Tarot of the Spirit deck painted by Joyce Eakins Centered on the Qabbalistic Tree of Life this symbolism clearly explores the Minor Arcana as a representation of the four components of life spirit emotion intellect andbody while it reveals the Major Arcana to be the keys to our emotional response patterns to the symbolic universe in which we live Includes seven monthly meditations individual readings and layouts The Path to Reiki Dan Bune, 2025-06-14 The Path to Reiki A Comprehensive Guide to Learning and Mastering Energy Healing Unlock the power within and step into your role as a healer The Path to Reiki is more than just a guide it s a journey through the ancient art and modern evolution of Reiki energy healing Whether you re a curious beginner a seasoned practitioner or a spiritual seeker looking to expand your toolkit this comprehensive guide provides the wisdom tools and techniques to help you access universal life force energy and channel it for healing transformation and growth Explore the origins of Reiki understand the subtle energy body and dive deep into the physical emotional and spiritual benefits of regular practice Progress through all three Reiki levels learn the sacred symbols

and master core techniques including distance healing self care rituals and intuitive energy work But this book doesn't stop there Venture beyond traditional Reiki into groundbreaking territories Sonic Alchemy Integrate healing frequencies and music therapy White Tantra Sensual Energy Explore sacred touch and energy amplification Psychic Reiki Develop telepathy telekinesis and intuitive gifts Kundalini Activation Awaken your spiritual power safely and effectively Crystal Tarot Integration Use energetic tools to deepen healing sessions With guided meditations case studies practical exercises and real world applications The Path to Reiki is your trusted companion on the road to energetic mastery and spiritual awakening You are the healer you ve been waiting for Start walking your path today Research Anthology on Game Design, **Development, Usage, and Social Impact** Management Association, Information Resources, 2022-10-07 Videogames have risen in popularity in recent decades and continue to entertain many all over the world As game design and development becomes more accessible to those outside of the industry their uses and impacts are further expanded Games have been developed for medical educational business and many more applications. While games have many beneficial applications many challenges exist in current development processes as well as some of their impacts on society It is essential to investigate the current trends in the design and development of games as well as the opportunities and challenges presented in their usage and social impact The Research Anthology on Game Design Development Usage and Social Impact discusses the emerging developments opportunities and challenges that are found within the design development usage and impact of gaming It presents a comprehensive collection of the recent research theories case studies and more within the area Covering topics such as academic game creation gaming experience and violence in gaming this major reference work is a dynamic resource for game developers instructional designers educators and administrators of both K 12 and higher education students of higher education librarians government officials business leaders and executives researchers and academicians

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Insight Cards Introduction

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