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**Richard G. Sheehan**

# KEEPING \$CORE

*The Economics  
of Big-Time  
Sports*



# Keeping Score The Economics Of Bigtime Sports

**Sharon Gmelch**



## **Keeping Score The Economics Of Bigtime Sports:**

The Business of Sports Scott Rosner, Kenneth Shropshire, 2011 The Business of Sports Second Edition is a comprehensive collection of readings that focus on the multibillion dollar sports industry and the dilemmas faced by today's sports business leaders. It contains a dynamic set of readings to provide a complete overview of major sports business issues. The Second Edition covers professional Olympic and collegiate sports and highlights the major issues that impact each of these broad categories. The Second Edition continues to provide insight from a variety of stakeholders in the industry and cover the major business disciplines of management, marketing, finance, information technology, accounting, ethics, and law. In addition, it features concise introductions, targeted discussion questions, and graphs and tables to convey relevant financial data and other statistics discussed. This book is designed for current and future sports business leaders as well as those interested in the inner workings of the industry.

Keeping Score Richard Gerard Sheehan, 1996 As featured in The New York Times USA Today and Sports Illustrated, this Diamond title is one sports fans will definitely want to check out for the facts behind their favorite pro and collegiate teams' business sense or lack thereof. From the impact of finances on a team's chances of winning to free agency and salary problems to the difficulties of settling strikes, Sheehan presents research on both professional and college sports that will startle even the most knowledgeable fan and perhaps even change the way you root for

**Economics Of Intercollegiate Sports, The (Second Edition)** John C. Leadley, Randy R. Grant, Zenon X. Zygmunt, 2014-10-21 Why do universities place so much emphasis on athletics? Are the salaries of head coaches excessive? Should student athletes be paid? Why is there so much cheating in college sports? Should athletic departments be subsidized by the university? Does Title IX unfairly discriminate against men's sports? This textbook is designed to help teach students about the business of college sports, particularly the big money sports of football and basketball, allowing them to answer these and other important questions. The book provides undergraduate students with the information and economic tools to analyze the behavior of the NCAA athletic conferences and individual colleges and universities in the market for college sports. Specific topics include the markets for athletes and coaches, the importance of athletics for colleges and universities, the finances of athletic departments, the influence of the media in commercializing college sports, issues of race and gender, and the possibilities for reforming college sports.

*The Economics of Sport* Robert Sandy, Peter Sloane, Mark Rosentraub, 2017-03-14 This text by three distinguished authors applies the theories and techniques of economic analysis to sport and topics related to the business of sport. It builds on a basis of introductory microeconomics and continues the discussion generally at an intermediate standard. The text has an international perspective, primarily the US, Canada, Europe, and Australia, and contains relevant and entertaining case studies. The text suits both undergraduate and postgraduate students in that while it provides a clear progression of topics throughout, it also incorporates optional sections in each chapter of a higher and more challenging level.

*The Oxford Handbook of Sports Economics: Volume 1: The Economics of*

*Sports* Leo H. Kahane, Stephen Shmanske, 2012-03-16 Stephen Shmanske and Leo Kahane have brought together nearly all of the important authors in the quickly growing field of Sports Economics to contribute chapters to this two volume set The result is truly informative in its content and path breaking in its importance to the field Anyone contemplating research in the field of sports economics will find the works in these volumes to provide both ample background in subject after subject and numerous suggestions for future avenues of research The editors have recognized two ways that economics and sports interact First economic analysis has helped everyone understand many of the peculiar institutions in sports And second quality data about individual productivity salaries career histories teamwork and managerial behavior has helped economists study topics as varied as the economics of discrimination salary dispersion and antitrust policy These two themes of economics helping sports and sports helping economics provide the organizational structure to the two volume set The reader will find that sports economists employ or comment on practically every field in economics Labor Economics comes into play in the areas of salary formation salary dispersion and discrimination Baseballs history and the NCAA are studied with Industrial Organization and Antitrust Public Finance and Contingent Value Modeling come into play in the study of stadium finance and franchise location The Efficient Market Hypothesis is examined with data from gambling markets Macroeconomic effects are studied with data from mega events like the Super Bowl The World Cup and the Olympics The limits of Econometrics are pushed and illustrated with superb data in many of the papers herein Topics in Applied microeconomics like demand estimation and price discrimination are also covered in several of the included papers Game Theory measurement of production functions and measurement of managerial efficiency all come into play Talented authors in each of these fields have made contributions to these volumes The volumes are also rich from the point of view of the sports fan Every major team sport is covered and many interesting comparisons can be made especially between the North American League organization and the European style promotion and relegation leagues Golf NASCAR College athletics Womens sports the Olympics and even bowling are represented in these pages There is literally something for everyone

**The Oxford Handbook of Sports Economics Volume 1** Leo H. Kahane, Stephen Shmanske, 2012-05-31 Shmanske and Kahane have organized over 50 essays from prominent Sports Economists into two volumes around two related themes This second volume explains how sports helps economics via quality data used to test a variety of economic theories **A New Season** Brian Porto, 2003-08-30 This book demonstrates how colleges might retain threatened varsity programs and expand sports opportunities for women students if they replaced the current commercial model with one that emphasizes student participation This would benefit the college students who play varsity sports instead of benefiting the coaches athletic directors or over generous boosters who dominate many programs In Title IX the federal law prohibiting sex discrimination in education schools have been handed a golden opportunity to bring fiscal sanity and academic integrity back to their campuses by once again making students and not money the focal point of athletic policies This book demonstrates how

colleges might retain threatened varsity programs and expand sports opportunities for women students if they replace the current commercial model with one that emphasizes student participation This would benefit the college students who play varsity sports instead of benefiting the coaches athletic directors or over generous boosters who dominate many programs Reformist tinkering has done little to solve the deep seated problems plaguing college sports Porto argues that replacing the enormous commercial pressures corrupting college sports with a student oriented participation model can solve these problems Fiscal sanity academic integrity personal responsibility and gender equity in college sports are possible Faculty members can lead a broader movement to reclaim their institutions from the college sports industry This book shows how college sports may once again be the integral part of the educational program the NCAA advertises them to be and that they should be

**Gender on Campus** Sharon Gmelch, 1998 Gender on Campus is the first book to combine solid analyses of the broad range of gender issues for women in college with realistic approaches to heighten awareness and alleviate problems Written for students the book first clarifies the concept of feminism and then examines gender dynamics in a variety of settings and contexts from the classroom to the sports field and from language to social life Sharon Gmelch probes sexism racism and homophobia on campus and surveys the special issues facing diverse women students The book also addresses issues relating to body image and sexuality Its final chapters analyze the role gender continues to play after college in the media workplace and politics After a thorough discussion of a topic each chapter concludes with possibilities for action What You Can Do as well as a selected bibliography of books videos and organizations that students can consult Gender on Campus is an invaluable resource for students parents and administrators as well as an excellent text for women s studies courses

The Business of Sports Dennis R. Howard, Brad R. Humphreys, 2008-06-30 The sports industry is large visible and growing and it has a huge impact on society That s obvious to die hard fans who not only watch sporting events but buy everything from balls to ties to paperweights with their favorite team s logo But even sports haters can t escape the onslaught of professional sports They are asked to chip in as taxpayers to build public stadiums and their children are like it or not exposed to events sponsored by alcohol and tobacco companies not to mention the juvenile antics of star athletes Businesses of course take a hit in productivity when the Olympics or World Series or Super Bowl or World Cup rolls around Yet most of us love to watch and play The Business of Sports takes on this endlessly fascinating behemoth of an industry to make sense of it all Yes sports is big business How big Estimates of total annual U S spending on sporting goods and services range from 250 to 560 billion a year and spending related to organized sport alone has been estimated at 200 billion per year And it s getting bigger casting an ever larger shadow over the entire globe The Business of Sports throws light on the subject by exploring the business and economic dynamics of the industry from a diverse array of perspectives that cover the industry s macroeconomic management and marketing promotion issues Volume 1 Perspectives on the Sports Industry documents the current size scope and magnitude of the sports industry in the U S and abroad including the U K and China It also examines

the importance of the world's most visible sporting events like the Olympics and the impact of sporting events broadcast around the world Volume 2 *Economic Perspectives on Sport* takes an in depth look at the sports industry from an economic perspective The volume delves into the inner workings of leagues and teams covering economic issues from the design of sports leagues to franchise financial valuations to salary caps to labor relations Volume 3 *Bridging Research and Practice* fills the gap between scholarly research on sport and practitioners working in the industry Topics include evaluating talent maintaining managerial efficiency analyzing statistical performance indices and assessing the noneconomic benefits of professional sports Business and sports are a potent mix of two of the strongest forces moving our society today And as the stratospheric salaries of professional athletes indicate the industry is going through major growth and change To make sense of it all it helps to understand the underlying economic principles driving the business decisions made daily by owners and managers in all corners of the world The unique multivolume format of *The Business of Sports* allows sports nuts journalists business people and students to explore the wide variety of issues that fuel the world's crazy passion for all things athletic

*The SAGE Handbook of Sport Management* Russell Hoyer, Milena M. Parent, 2016-11-15 The SAGE Handbook of Sport Management draws together the best current research on the major topics relevant to the field of sports management including leadership gender diversity development policy tourism and media Edited by two of the most respected figures in the field the handbook includes contributions from leading sport management academics from Australia Canada New Zealand USA the UK and Europe

*Intercollegiate Athletics and the American University* James J. Duderstadt, 2009-04-21 After decades of domination on campus college sports supremacy has begun to weaken Enough already detractors cry College is about learning not chasing a ball around to the whirl of TV cameras In *Intercollegiate Athletics and the American University* James Duderstadt agrees taking the view that the increased commercialization of intercollegiate athletics endangers our universities and their primary goal academics Calling it a corrosive example of entertainment culture during an interview with ESPN's Bob Ley Duderstadt suggested that college basketball for example imposes on the university an alien set of values a culture that really is not conducive to the educational mission of university Duderstadt is part of a growing controversy Recently as reported in *The New York Times* an alliance between university professors and college boards of trustees formed in reaction to the growth of college sports it's the first organization with enough clout to challenge the culture of big time university athletics This book is certainly part of that challenge and is sure to influence this debate today and in the years to come James J Duderstadt is President Emeritus and University Professor of Science and Engineering University of Michigan

*Fair and Foul* D. Stanley Eitzen, 2009-04-16 Stan Eitzen explores America's love of sport just as he reveals sport's darker side the influence of big business corruption price gouging political maneuvering parental meddling and media grandstanding

**Bowled Over** Michael Oriard, 2009-11-01 In this compellingly argued and deeply personal book respected sports historian Michael Oriard who was himself a former second team All American at Notre

Dame explores a wide range of trends that have changed the face of big time college football and transformed the role of the student athlete Oriard considers such issues as the politicization of football in the 1960s and the implications of the integration of college football The heart of the book examines a handful of decisions by the NCAA in the early seventies to make freshmen eligible to play to lower admission standards and most critically to replace four year athletic scholarships with one year renewable scholarships that helped transform student athletes into athlete students and turned the college game into a virtual farm league for professional football Oriard then traces the subsequent history of the sport as it has tried to grapple with the fundamental contradiction of college football as both extracurricular activity and multi billion dollar mass entertainment The relentless necessity to pursue revenue Oriard argues undermines attempts to maintain academic standards and it fosters a football culture in which athletes are both excessively entitled and exploited As a former college football player Oriard brings a unique perspective to his topic and his sympathies are always with the players and for the game This original and compelling study will interest everyone concerned about the future of college football

Higher Education: Handbook of Theory and Research 15 J.C. Smart, 2000-05-31 Published annually since 1985 the Handbook series provides a compendium of thorough and integrative literature reviews on a diverse array of topics of interest to the higher education scholarly and policy communities

**The Oxford Handbook of American Sports Law** Michael A. McCann, 2018 The Oxford Handbook of American Sports Law is a timely and engaging compilation of commentaries by leading experts on the most significant issues in US sports law The book blends analysis of historical and contemporary controversies with prescriptions for how courts and lawmakers can reconcile the competing interests of leagues owners and players The Handbook also establishes a foundation for future research on sports law issues As technology and social media alter the ways fans athletes and team officials interact legal doctrine will be challenged to adapt and the Handbook both forecasts these debates and outlines where the law may be headed

**The Commercialisation of Sport** Trevor Slack, 2004-03 Sport has become increasingly commercialised and there are many examples of close links that have developed between sport and business This collection examines five of them in a global context

*Keeping Score* Richard Gerard Sheehan, 1996 As featured in The New York Times USA Today and Sports Illustrated this Diamond title is one sports fans will definitely want to check out for the facts behind their favorite pro and collegiate team s business sense or lack thereof From the impact of finances on a team s chances of winning to free agency and salary problems to the difficulties of settling strikes Sheehan presents research on both professional and college sports that will startle even the most knowledgeable fan and perhaps even change the reams you root for

The Bottom Line Andrew Zimbalist, 2010-06-17 Feisty essays from one of the nation s top sports economists

**The Game of Life** James L. Shulman, William G. Bowen, 2011-08-15 The President of Williams College faces a firestorm for not allowing the women s lacrosse team to postpone exams to attend the playoffs The University of Michigan loses 2 8 million on athletics despite averaging 110 000 fans at each home football game Schools across the

country struggle with the tradeoffs involved with recruiting athletes and updating facilities for dozens of varsity sports Does increasing intensification of college sports support or detract from higher education's core mission James Shulman and William Bowen introduce facts into a terrain overrun by emotions and enduring myths Using the same database that informed *The Shape of the River* the authors analyze data on 90 000 students who attended thirty selective colleges and universities in the 1950s 1970s and 1990s Drawing also on historical research and new information on giving and spending the authors demonstrate how athletics influence the class composition and campus ethos of selective schools as well as the messages that these institutions send to prospective students their parents and society at large Shulman and Bowen show that athletic programs raise even more difficult questions of educational policy for small private colleges and highly selective universities than they do for big time scholarship granting schools They discover that today's athletes more so than their predecessors enter college less academically well prepared and with different goals and values than their classmates differences that lead to different lives They reveal that gender equity efforts have wrought large sometimes unanticipated changes And they show that the alumni appetite for winning teams is not as schools often assume insatiable If a culprit emerges it is the unquestioned spread of a changed athletic culture through the emulation of highly publicized teams by low profile sports of men's programs by women's and of athletic powerhouses by small colleges Shulman and Bowen celebrate the benefits of collegiate sports while identifying the subtle ways in which athletic intensification can pull even prestigious institutions from their missions By examining how athletes and other graduates view *The Game of Life* and how colleges shape society's view of what its rules should be Bowen and Shulman go far beyond sports They tell us about higher education today the ways in which colleges set policies reinforce or neglect their core mission and send signals about what matters

*The Economics of Sports* Michael A. Leeds, Peter Von Allmen, 2002 *The Economics of Sports* is the first textbook written for this course and is eagerly awaited by professors department chairs and students alike Until now professors have patched together chapters from economics texts and trade books about sports leaving the students without the instructional guide they need and without a central economics focus In this new comprehensive text Michael Leeds and Peter von Allmen introduce the essential core economic concepts and then develop them with examples and applications from the sports industry Three of the four sections are devoted to illustrating prominent areas of economics industrial organization public finance and labor economics The final section provides insights into theories related to the not for profit sector of the economy like the theory of bureaucracy *The Economics of Sports* assumes only a basic one semester understanding in microeconomics and the rigor and level of depth have been designed for undergraduates making it a perfect fit for sports economics courses and as a supplement to principles level courses First true textbook on the economics of sports to hit the market Accessible to both majors and non major



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