



Entrepreneurship

SUCCESSFULLY LAUNCHING NEW VENTURES

Fourth Edition

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Allen, Kathleen R. Allen, 2002-12-01 New Venture Creation Kathleen R. Allen, 2012 New Venture Creation
Timmons, 2008-08-12 **New Venture Creation** Timmons, 1994-04-01 Handbook of Research on New Venture Creation
Kevin Hindle, Kim Klyver, 2011-01-01 This comprehensive Handbook provides an essential analysis of new venture creation research the eminent contributors critically discuss and explore the current literature as well as suggest improvements to the field They reveal a strong sense of both the state of the art what has and has not been done in new venture creation research and the state of the could be future directions the field should take to improve knowledge the Handbook comprises nineteen chapters divided into four main sections setting the agenda theoretical perspectives data and measurements and new venture creation through contextual lenses This path breaking Handbook has allowed experienced new venture researchers to tell the world not only where the field has been but also where it should be going Their responses have provided an insightful and stimulating resource that will be of great practical value to researchers working in this vital and rapidly expanding subject Students and practitioners interested in understanding leading edge thinking in the field of new venture creation will also find this Handbook invaluable **New Venture Strategy** Dean A. Shepherd, 1998-06-24 If an opportunity exists is it best to ensure that your product is first to the market or is performance enhanced through waiting and following What factors should an entrepreneur consider in deciding when to take the lead in being the first to introduce a new product or service What can be done to improve new venture performance New Venture Strategy examines the process of introducing a new product or service and offers readers a framework for thinking through the issues involved in new venture performance Examples include entry timing market conditions facing the entrant focus or breadth of entry scope product or process mimicry creation and development of entry barriers and differences between independent and corporate ventures New Venture Strategy will be useful as a core text in courses on entrepreneurship corporate entrepreneurship new product development small business and strategic planning It will also be of interest to those developing business plans and others involved in new venture funding marketing and business development *New Venture Creation* Jeffry A. Timmons, New Ventures, 3rd Ed + Government Entrepreneur Cd-rom 2nd Ed Allen, 2002-09-01

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