essentials of Licensing Intellectual Property

- Different types of licensing strategies
- Anatomy of an IP license
- Determining the royalty rate
- The art of negotiating a licensing deal
- Policing and enforcing licenses

Alexander I. Poltorak Paul J. Lerner

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common licensing provisions What are the issues in various types of intellectual property licensing This exciting new casebook is imminently teachable and can be used in courses of varying length The book is user friendly and accessible to students and instructors of varied backgrounds and levels of expertise The authors carefully explain the legal and business context for licensing and provide students with a framework that enables them to understand why and how social policy shapes creative legal practice solutions e g limits from fair use first sale and antitrust on contract The text clearly and concisely enumerates the basic substantive rules of licensing law and underlying policy concerns and explains why licensing is the predominant transaction model for ideas and information and why publishers inventors software developers and others often use licensing as a transaction model The book goes beyond familiar licensing transactions e g an in box license and an online clickwrap agreement to explore more sophisticated licenses and what clients licensor or licensee are trying to accomplish and why Alternative transaction models e g first sale public domain assignment are covered so that students can help future clients assess the alternatives and choose the best fitting transaction model There is extensive discussion of timely topics such as free and open source software technology transfers from universities and research institutions and the government and licensing in litigation The students are introduced to license drafting through a series of problems and drafting exercises The authors website will offer additional drafting exercises and sample language With its problem and exercise based approach Licensing Intellectual Property Law and Application is the ideal casebook for the instructor who takes a practice oriented approach to teach licensing law An author website to support classroom instruction using this title is available at http www aspenlawschool com gomulkiewicz Royalty Rates for Licensing Intellectual Property Russell Parr, 2012-07-02 Royalty Rates for Licensing Intellectual Property includes critical information on financial theory rules of thumb industry guidelines litigation based royalty rates and tables of actual rates from real deals for different industries

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Numerous real examples case studies and scenarios are incorporated throughout the book to illustrate the topics discussed Readers will learn what to consider throughout the various creative phases of a product s lifespan from initial research and development initiatives through post production Readers will gain an understanding of the intellectual property protections afforded to U S corporations methods to pro actively reduce potential problems and guidelines for future considerations to reduce legal spending prevent IP theft and allow for greater profitability from corporate innovation and inventiveness

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The book delves into Essentials Of Licensing Intellectual Property. Essentials Of Licensing Intellectual Property is a crucial topic that needs to be grasped by everyone, ranging from students and scholars to the general public. This book will furnish comprehensive and in-depth insights into Essentials Of Licensing Intellectual Property, encompassing both the fundamentals and more intricate discussions.

- 1. This book is structured into several chapters, namely:
 - Chapter 1: Introduction to Essentials Of Licensing Intellectual Property
 - Chapter 2: Essential Elements of Essentials Of Licensing Intellectual Property
 - $\circ\,$ Chapter 3: Essentials Of Licensing Intellectual Property in Everyday Life
 - \circ Chapter 4: Essentials Of Licensing Intellectual Property in Specific Contexts
 - ∘ Chapter 5: Conclusion
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- 3. In chapter 2, this book will delve into the foundational concepts of Essentials Of Licensing Intellectual Property. The second chapter will elucidate the essential principles that must be understood to grasp Essentials Of Licensing Intellectual Property in its entirety.
- 4. In chapter 3, this book will examine the practical applications of Essentials Of Licensing Intellectual Property in daily life. This chapter will showcase real-world examples of how Essentials Of Licensing Intellectual Property can be effectively utilized in everyday scenarios.
- 5. In chapter 4, this book will scrutinize the relevance of Essentials Of Licensing Intellectual Property in specific contexts. The fourth chapter will explore how Essentials Of Licensing Intellectual Property is applied in specialized fields, such as education, business, and technology.
- 6. In chapter 5, the author will draw a conclusion about Essentials Of Licensing Intellectual Property. The final chapter will summarize the key points that have been discussed throughout the book.
 - This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Essentials Of Licensing Intellectual Property.

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