

Using Economic Development Incentives: For Better or for Worse

Jonathan Q. Morgan

State and local incentives to stimulate economic development have increased in North Carolina, as they have across the United States. State and local governments continue to deal with the realities of economic transition created by globalization and technological advances. The quest for private investment and jobs in an increasingly competitive global economy is raising the stakes of economic development. The jurisdictions that aggressively use incentives to succeed in the "job wars" can potentially win big—but at what cost and toward what end?

Some recent large deals in North Carolina illustrate how the immediate thrill of victory in the incentives game must be tempered by questions about the actual net benefit to the state and its communities. For example, assuming that Winston-Salem and Forsyth County had to promise about \$280 million in state and local incentives to attract a Dell computer-assembly plant, was doing so worth it? What about the \$262 million offered to land a Google data center/ server farm in Lenoir and Caldwell County? A new state grant program to encourage Bridgestone/ Firestone and Goodyear to expand and upgrade facilities at locations in eastern North Carolina could cost as much as \$60 million. State incentives alone totaled \$3.7 billion from fiscal years 2005–6 through 2007–8. Some observers have a nagging sense that the state and its local governments might be paying large corporations too much for jobs and investment while overlooking the needs of existing industries and small businesses.¹

The proliferation of business incentives for economic development is con-



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Economic Development Incentives For Industry

D. Robinson



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Economic Development Incentives for Industry Wm. Wayne Evans, 1996-01-01 *Directory of Incentives for Business Investment and Development in the United States* National Association of State Development Agencies (U.S.), 1991 *Incentives for Economic Development* Florida. Legislature. House of Representatives. Committee on Finance & Taxation, 1995 Incentives and Assistance Offered to the Manufacturing and Service Industries Puerto Rico. Economic Development Administration, Marta Cruz Andino, 1992 **Growth Incentives for Business and Industry** New Jersey Economic Development Authority, 1978 **Analysis of Economic Development Incentives for Iowa** Daniel M. Otto, University of Iowa. Institute of Urban and Regional Research, 1982 **Industrial Location as a Factor in Regional Economic Development** Management & Economics Research Incorporated, 1967 **Industrial Policy** United States. Congress. House. Committee on Banking, Finance, and Urban Affairs. Subcommittee on Economic Stabilization, 1984 **California Competitor States' Economic Development Incentive Programs** Eve Eichwald, 1996 **Sustainable Economic Development** Vasilii Erokhin, Tianming Gao, Andrei Jean Vasile, 2020-12-15 This book is a pivotal publication that addresses the contemporary challenges of globalization and elaborate policy responses to environmental pollution climate change economic disruptions poverty hunger and other threats to sustainable economic development Many parts of the world territories and societies are now changing at an unprecedented pace in ways that fundamentally affect the markets people the environment and biodiversity Such changes are primarily driven by rapid social and economic developments economic disparities between countries the internationalization of production and value chains and industrialization Increasingly frequently business interests are interfering with sustainable development goals The issue is how to converge the economic benefits with the urgent need for establishing resilient production chains social networks sustainably operating markets and environmental protection This publication highlights the need for the balanced economic development and comprehensive coverage of many sustainability business areas Economic production financial and social factors of sustainability are discussed by over 90 contributors representing 40 universities and research institutions from seven countries Their findings are translated into workable approaches and policies for the benefit of the global economy people and the environment Industrial Policy, Economic Growth and the Competitiveness of U.S. Industry United States. Congress. Joint Economic Committee, 1983 *Incentives and Assistance Offered to the Manufacturing and Service Industries*, 1996 *The States and Business Incentives* Keon S. Chi, 1989 **State Business Incentives and Economic Growth** Roger Wilson, 1989 **State Enterprise in Singapore** Philip Nalliah Pillai, 1983 **Financial Services in Wales 1991** G. Bricault, 2012-12-06 Publisher's Note The third edition of Financial Services in Wales The data provided in this publication to correct to formerly entitled Corporate Financial Services in the best of the Publishers knowledge and belief at Wales has been completely revised and updated the time of going to press at the end of 1990 via questionnaires sent to all the second edition's entrants

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Reinventing Local and Regional Economies Gerald L. Gordon,2011-09-26 Recent US economic history is rife with examples of cities and regions that have experienced significant decline Many of those localities began to slide after decades even generations of feeling immune to economic disaster Boeing and Kodak the steel industry in Pittsburg and the automotive industry in Detroit all expected to make it golden into the distant future Tapping into the available body of knowledge as well as through nearly 70 interviews the experiences of those who lived and worked in those times in cities around the United States to identify the most effective strategies Reinventing Local and Regional Economies delineates the dos and don ts to observe in order to sustain economic vitality in any community Written by Dr Gerald Gordon president and chief executive officer of the Economic Development Authority in Fairfax County Virginia the book explores lessons learned and examines the messages communities must be mindful of in order to ensure future economic stability Drawing on more than 30 years of experience Gordon identifies a set of foundational lessons that while they are not guarantees of success certainly portend failure if ignored by local planners Each chapter explores a different prerequisite and then applies it to several case studies of the reinvention of local and regional economies Each of these basic components of economic growth will then be examined against the backgrounds of the many communities studied thus permitting comparisons and contrasts to be drawn A comparative analysis of results from one community to another across a wide range of case studies this book puts into clear context the observations about what works not only in one locale but in communities with common features facing common issues and getting similar results Using case studies and real world examples of successes and failures Dr Gordon provides the tools to develop a proactive strategy that positions your community for surviving and thriving regardless of external stresses and adverse economic conditions that may be out of your control

Economic Development from the State and Local Perspective D. Robinson,2014-09-17 This definitive work mixes case law public policy economic strategy and examines the wide range of

issues facing efforts to improve the American economy to illustrate how economic growth is driven through strong public private partnerships and how successful growth strategies from the state and local level operate to grow jobs

Proceedings of the 2022 2nd International Conference on Economic Development and Business Culture (ICEDBC 2022) Yushi Jiang, Yuriy Shvets, Hrushikesh Mallick, 2023-05-11 This is an open access book With the support of universities and the research of AEIC Academic Exchange Center The 2nd International Conference on Economic Development and Business Culture ICEDBC 2022 will be held in Dali from June 24th to 26th Compared with previous conferences it will discuss more in depth economic independent innovation open cooperation and innovative business culture under the background of the new development stage new situation and new journey era There will be a broad exchange environment Well known experts scholars or entrepreneurs in the field will be invited to make keynote reports Contributing authors are also very welcome to actively participate in the conference and build an academic exchange ceremony

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