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Entrepreneurship

Theory, Process, Practice



Donald F. Kuratko

Entrepreneurship Theory Process And Practice

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successes and failures Nonetheless one desires to be happy throughout and enjoy whatever is in possession Also one aspires
to achieve all that one feels capable of achieving thus driving oneself to take risks against the opportunities identified In the
backdrop the present book is for every individual who is either an aspiring entrepreneur or serial entrepreneur irrespective

of the domain expertise or industry one represents The book attempts to focus and address a pressing pain point of entrepreneurs quite often entrepreneurs fail to strike great deals on account of poor negotiation skills The stated pain point not only becomes a hindrance in the initial stage of start ups but it also becomes a major challenge for the entrepreneur as the start up scales up expands diversifies or exits from the market The book is an attempt to eliminate the pain point of poor negotiation skills one of the major factors responsible for the success and failure of start up ventures in modern times

The Great Debates in Entrepreneurship Donald F. Kuratko, Sherry Hoskinson, 2017-08-24 This volume presents some of the most important debates that exist in the field of Entrepreneurship today It brings together leading scholars deriving contributions from special sessions designed by the Global Consortium of Entrepreneurship Centers GCEC to discuss both sides of these great debates

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