



Competency-based interviewing process

Focused Interviewing

Robert K. Merton



Focused Interviewing:

Solution-Focused Interviewing Ronald E. Warner, 2013-01-01 Based on Warner's extensive clinical experience and therapy workshops conducted over more than two decades Solution Focused Interviewing is the first skill development manual based on this innovative tri phase approach to counseling and applied positive psychology Opportunities in Solution-Focused Interviewing Joel K. Simon, Lance Taylor, 2023-08-25 Written by the developers of the microanalysis of opportunities approach this book describes how clinicians can use this model when listening and responding to clients in solution focused therapy training coaching and supervision Joel K Simon and Lance Taylor begin by reviewing the evolution philosophical foundations and intervention tools of solution focused brief therapy sharing how their practice has evolved over time from their clinical experience with clients trainees supervisees and colleagues Moving from theory to practice the book then explores microanalysis of opportunities beginning with how the authors developed the approach and created the process Replete with actual examples of conversations between clients and therapists and between trainer and trainee the book demonstrates how the model can be applied in practice with analyses and discussions about analyzed material throughout It displays the application of the approach to coaching supervision and training This valuable book will not only be useful to therapists new to solution focused brief therapy but also to those who are experienced solution focused practitioners Psychotherapists clinical social workers counselors and other mental health professionals will find this an illuminating read **1001 Solution-Focused Questions** Fredrike Bannink, 2011-10-10 An invaluable resource for conducting successful solution focused therapy Drawing on nearly 30 years of clinical practice Bannink compiles solution focused questions and protocols that are formulated to elicit the client's expertise on the issues that brought him or her to therapy Categorized for general use and for use with specific types of clients such as children couples and families and those who have suffered trauma or who might benefit from medication the questions demonstrate how the precise use of language is an important tool in solution focused interviewing Exercises and homework suggestions invite self reflection and experimentation with the solution focused model while case studies illustrate the model's effectiveness with a wide variety of clients 1001 Solution Focused Questions equips clinicians with a toolbox full of ready to use approaches so they're prepared to provide support as clients find their own way to a better future *Focused Interview* Robert K. Merton, 2008-06-30 A reissue of the classic report of Columbia's Bureau of Applied Social Research outlining techniques for eliciting specific responses of individuals and groups to particular events and situations The 1956 edition of this book may be regarded as seminal within sociology spawning a whole field of qualitative opinion research that has continued to evolve through half a century of inquiry This is a reissue of the book with a new preface by Merton a select bibliography of writings on the focused interview and focus group research and a new introduction that traces the diffusion of Merton's technique from sociology to other fields including history psychology mass media and marketing research **The Focused Perspective: A Guide to**

Insightful Interviews Pasquale De Marco, 2025-05-15 In an era of information overload the ability to conduct insightful interviews has become a crucial skill for professionals across diverse fields The Focused Perspective A Guide to Insightful Interviews offers a comprehensive guide to mastering the art of focused interviewing empowering readers to uncover hidden truths unveil perspectives and gain a deeper understanding of human experiences This book delves into the intricacies of establishing rapport crafting effective questions navigating challenging situations analyzing data and communicating findings It provides practical tools and techniques for conducting purposeful and meaningful conversations that yield valuable insights With a strong emphasis on ethical considerations the book ensures that interviews are conducted with respect integrity and a commitment to truth It also explores the applications of focused interviewing in various fields including market research human resources healthcare education and social sciences The Focused Perspective also examines the latest advancements in interviewing techniques such as cognitive interviewing motivational interviewing narrative interviewing and expert interviews It addresses the ethical implications of conducting interviews in a digital age where technology offers both opportunities and challenges Written in an engaging and accessible style this book is an invaluable resource for anyone seeking to master the art of focused interviewing It is a must read for professionals researchers students and anyone interested in gaining a deeper understanding of human behavior and unlocking the power of effective communication Through the skillful exchange of words The Focused Perspective empowers readers to transform conversations into catalysts for change uncovering hidden truths and gaining invaluable insights into the human experience If you like this book write a review on google books

Patient-centered Interviewing Robert Charles Smith, 2002 Written by an eminent authority on interviewing techniques and resident training Patient Centered Interviewing An Evidence Based Method provides practical how to guidance on every aspect of physician patient communication Readers will hone their skills in patient centered interviewing techniques whose effectiveness is documented by published evidence Chapters present techniques for defining the patient s symptoms making the doctor centered part of the interviewing process patient friendly and handling specific scenarios Also included are effective strategies for summarizing data from the interview presenting these findings to colleagues and using patient education materials The book s user friendly design features icons boxed case vignettes and use of color to highlight key points

Solution-Focused Brief Therapy Cynthia Franklin, 2012 Therapy is frequently miscast as requiring an enormous amount of time and financial commitment but helpful goal oriented therapy can produce positive results after only a few sessions By focusing on solutions instead of problems SFBT asks clients to set concrete goals and to draw upon strengths in their lives that can help bring about the desired change for a preferred future

Research Interviewing Elliot G. Mishler, 1991-04 Mishler presents a powerful critique of current views on research interviewing and offers a new approach He sees traditional interviewing as suppressing discourse and argues that an interview is actually a type of narrative in which respondents should have a more extensive role as participants and

collaborators **Summary of Fredrike Bannink's 1001 Solution-Focused Questions** Everest

Media,2022-05-10T22:59:00Z Please note This is a companion version not the original book Sample Book Insights 1 The cause effect model which is the medical model is based on the equation diagnosis prescribed treatment symptom reduction However this model has a major disadvantage It is problem focused When the problem and its possible causes are studied in depth a vicious circle of ever growing problems may develop 2 Solution focused interviewing was developed in the 1980s by de Shazer Berg and their colleagues at the Brief Family Therapy Center in Milwaukee It focuses on the client being the expert and the client determining his or her own goal and path to reach it 3 Solution focused interventions differ from traditional therapy in that they do not focus on adapting the treatment to the client s diagnosis but on finding out what possibilities for taking a different course of action the client himself or herself reveals 4 Problem focused interviewing focuses on the problems and solution focused interviewing focuses on the solutions The latter focuses on the strengths of the client and the assumption that happiness is not the consequence of just the right genes or coincidence but that it can be found through the identification and use of the strengths that the client already possesses Clinical Interviewing John Sommers-Flanagan,Rita Sommers-Flanagan,2016-11-15 Fully updated guide to proven practical strategies for conducting effective interviews including access code to online videos Clinical Interviewing is the essential guide to conducting initial interviews suicide assessment mental status examinations and psychotherapy skill development The Sixth Edition includes Updates focusing on latest trends in clinical interviewing research and practice Updated information on technology based interviewing Access to over 70 videos that show the authors discussing and demonstrating crucial interviewing techniques Online instructor s manual and resources to facilitate teaching Fresh case examples to help apply interviewing skills and concepts New coverage of special populations and multicultural considerations Expanded skills coverage to help facilitate client insight and action This new edition also includes a Registration Access Card with a unique one time code to access the Wiley Interactive E Text Powered by VitalSource enhanced with dynamic content including instructional videos and practice questions to further enrich student learning It provides uninterrupted mobile access anywhere anytime **Handbook of Interview Research** Jaber F. Gubrium,James A. Holstein,2002 The Handbook of Interview Research is the most ambitious attempt yet at examining the place of the interview in contemporary society Interviewing is the predominant mode of research in the social sciences It s also the stock in trade of information seekers in organizations and institutions of all kinds as well as in the mass media Across the board interviews provide today s leading window on the world of experience The Handbook offers a comprehensive examination of the interview at the cutting edge of information technology Drawing upon leading experts from a wide range of professional disciplines this book addresses conceptual and technical challenges that confront both academic researchers and interviewers with more applied goals From interview theory to the nuts and bolts of the interview process the coverage is impressively broad and authoritative The Handbook of Interview Research is both

encyclopedia and thematic As an encyclopedia it provides extensive discussions of the methodological issues now surrounding interview practice offering a multi faceted assessment of what has become the method of choice for obtaining personal information in today s society But the Handbook also is a story which spins a particular tale of interviewing one that moves from the commonly recognized individual interview to what is called the interview society The gist of the presentation is that we can no longer regard the interview as simply an instrument for gathering data but must now also view it an integral part of society

Qualitative Interviewing Svend Brinkmann, 2022 Introduction to qualitative interviewing research design in interview studies conducting and analyzing qualitative interviews writing up the methods section writing up the research findings discussion of qualitative interviewing

Psychiatric Interviewing E-Book Shawn Christopher Shea, 2016-09-19 With time at a premium today s clinicians must rapidly engage their patients while gathering an imposingly large amount of critical information These clinicians appropriately worry that the person beneath the diagnoses will be lost in the shuffle of time constraints data gathering and the creation of the electronic health record

Psychiatric Interviewing The Art of Understanding A Practical Guide for Psychiatrists Psychologists Counselors Social Workers Nurses and other Mental Health Professionals 3rd Edition tackles these problems head on providing flexible and practical solutions for gathering critical information while always attending to the concerns and unique needs of the patient Within the text Dr Shea deftly integrates interviewing techniques from a variety of professional disciplines from psychiatry to clinical psychology social work and counseling providing a broad scope of theoretical foundation Written in the same refreshing informal writing style that made the first two editions best sellers the text provides a compelling introduction to all of the core interviewing skills from conveying empathy effectively utilizing open ended questions and forging a powerful therapeutic alliance to sensitively structuring the interview while understanding nonverbal communication at a sophisticated level Updated to the DSM 5 the text also illustrates how to arrive at a differential diagnosis in a humanistic caring fashion with the patient treated as a person not just another case Whether the reader is a psychiatric resident or a graduate student in clinical psychology social work counseling or psychiatric nursing the updated third edition is designed to prepare the trainee to function effectively in the hectic worlds of community mental health centers inpatient units emergency rooms and university counseling centers To do so the pages are filled with sample questions and examples of interviewing dialogue that bring to life methods for sensitively exploring difficult topics such as domestic violence drug abuse incest antisocial behavior and taking a sexual history as well as performing complex processes such as the mental status The expanded chapter on suicide assessment includes an introduction to the internationally acclaimed interviewing strategy for uncovering suicidal ideation the Chronological Assessment of Suicide Events CASE Approach Dr Shea the creator of the CASE Approach then illustrates its techniques in a compelling video demonstrating its effective use in an interview involving a complex presentation of suicidal planning and intent A key aspect of this text is its unique appeal to both novice and experienced clinicians It is designed to

grow with the reader as they progress through their graduate training while providing a reference that the reader will pull off the shelf many times in their subsequent career as a mental health professional Perhaps the most unique aspect in this regard is the addition of five complete chapters on Advanced and Specialized Interviewing which comprise Part IV of the book which appear as bonus chapters in the accompanying e book without any additional cost to the reader With over 310 pages this web based bonus section provides the reader with essentially two books for the price of one acquiring not only the expanded core textbook but a set of independent monographs on specialized skill sets that the reader and or faculty can add to their curriculum as they deem fit

Conducting Student-Driven Interviews John J. Murphy, 2013-02-11 This user friendly book equips school practitioners with practical skills and strategies for conducting student driven interviews conversations that invite students of all ages to take charge of school behavior problems and build solutions based on their own strengths and resources In contrast to traditional interviewing models that approach behavior problems by focusing on what is wrong and missing in students lives student driven interviews help students discover and apply what is right and working in their lives successes strengths values and other natural resources In *Conducting Student Driven Interviews* readers will learn how to customize conversations one student at a time using ideas and techniques that have been field tested for application to real problems of real students in the real world of schools The book s positive student driven approach is illustrated through dozens of real life dialogues and examples involving a wide range of students and problems and the author s irrepressible faith in students ability to change jumps off of every page School based professionals of all backgrounds will find *Conducting Student Driven Interviews* an invaluable roadmap for increasing student involvement and involving students in every aspect of their care from goal development through evaluation of services

Relationship-Centered Consultation Skills for Audiologists Brian Taylor, 2021-07-13 As hearing aid technology becomes more automated and easier to use for persons with hearing loss the need for humanistic interactions with a professional is more important than ever *Relationship Centered Consultation Skills for Audiologists Remote and In Person Care* is a how to guide for clinicians who want to provide evidence based holistic care to persons with hearing loss By focusing on person centered communication this practical text is an incredible tool for providers who utilize both in person and remote telehealth approaches to care With new disruptive technologies it is crucial to adapt to a changing marketplace The material in *Relationship Centered Consultation Skills for Audiologists Remote and In Person Care* is practical and straightforward to implement for the busy clinician Key Features A concise book that describes how relationship centered communication can be implemented in any hearing care practice and why relationship centered communication will be a key differentiator in the era of self directed and remote care Scientifically validated frameworks that describe relationship centered health care Evidence based models of human behavior associated with the chronic condition of hearing loss Holistic approaches to utilizing relationship centered communication during both in person and telepractice appointments with help seeking

individuals A turnkey method for implementing blended hearing care using relationship centered principles

Interviewing For Assessment Michael Hass, 2018-07-31 An indispensable guide for school psychologists and school counselors on assessment interviewing Assessment Interviewing is a collaborative strengths based approach to the subject that helps professionals develop the skills and knowledge necessary to effectively gather the information they need in order to assess children's social emotional and academic functioning Practical and easy to read it provides step by step guidelines for structuring interviews for different purposes communicating respect and understanding and strategies for gathering information from children of different ages cultures and social standings Chapter contains case studies and examples that illustrate how to clarify and classify problems understand strengths and resources appreciate the role of culture in interviews and respond to risk of suicide The book concludes with a chapter on how to communicate the key information gathered into a comprehensive assessment or intervention plan Addresses the unique interviewing needs of school based professionals Features numerous practice exercises Provides strategies and guidelines for integrating the information gathered from interviews into a comprehensive assessment or intervention plan Includes interview protocols and end of chapter checklists This book is an ideal resource for school based practitioners and graduate courses in assessment counseling and seminars attached to fieldwork

Qualitative Research in Journalism Sharon Hartin Iorio, 2014-04-04 This book shows how new coverage can be expanded through using qualitative methods developed in the social sciences

The Oxford Handbook of Qualitative Research Patricia Leavy, 2020 The Oxford Handbook of Qualitative Research Second Edition presents a comprehensive interdisciplinary overview of the field of qualitative research Divided into eight parts the forty chapters address key topics in the field such as approaches to qualitative research philosophical perspectives narrative inquiry field research and interview methods text arts based and internet methods analysis and interpretation of findings and representation and evaluation The handbook is intended for students of all levels faculty and researchers across the disciplines and the contributors represent some of the most influential and innovative researchers as well as emerging scholars This handbook provides a broad introduction to the field of qualitative research to those with little to no background in the subject while providing substantive contributions to the field that will be of interest to even the most experienced researchers It serves as a user friendly teaching tool suitable for a range of undergraduate or graduate courses as well as individuals working on their thesis or other research projects With a focus on methodological instruction the incorporation of real world examples and practical applications and ample coverage of writing and representation this volume offers everything readers need to undertake their own qualitative studies

The Research Interview S. Mann, 2016-04-29 Research and Qualitative Interviews brings into focus the decisions that the interviewer faces by taking a data led approach in order to open up choices and decisions in the process of planning for managing analysing and representing interviews The chapters concentrate on the real time moment by moment nature of interview management and interaction A key feature of

the book is the inclusion of reflexive vignettes that foreground the voices and experience of qualitative researchers both novices and more expert practitioners The vignettes demonstrate the importance of reflecting on and learning from interactional experience In addition the book provides an overview of different types of interviews commenting on the orientation and make up of each type Overall this book encourages reflective thinking about the use of research interviews It distinguishes between reflection reflective practice and reflexivity All the chapters focus on recurring choices dilemmas and puzzles offering advice in opening out and engaging with these aspects of the research interview

Patient-Centered Primary Care Alexander Blount, 2019-06-22 There have been great strides made in designing the administrative structures of patient centered care but it is still difficult to design truly patient centered clinical routines that the entire healthcare team can enact The kind of partnership in which patients are fully part of the team that guides their own care goes against so much of the training and socialization of health professionals and for that matter the expectations of many patients This is particularly true for patients we sometimes call complex In other contexts we call them high utilizers disadvantaged heartsink patients or people with trauma histories Blount calls them multiply disadvantaged patients To successfully serve these patients requires our best versions of team based care including behavioral health and care management team members though every member of the team needs help in engaging these patients and mutual support in adapting to the rapid changes in roles that new team approaches are creating This book offers a summary of the approaches that are currently in growing use such as health literacy assessment motivational interviewing appreciative inquiry shared decision making minimally disruptive care trauma informed care enfranchisement coaching relationship centered care and family informed care Finally it offers a transformative method based on familiar elements that is Transparent Empowering Activating and Mutual the T E A M Way

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